

Preface

This is the seventh annual research report of the Universiteit van Amsterdam Business School (ABS). The report gives an account of the policies, organisation, activities and results of the researchers included in the ABS research institute. Again, much has been achieved this year; our staff has been active in publishing in international journals and books, but also in national outlets, both academic and popular. Research output has been made public in other ways as well, inter alia at internal and external seminars and conferences. A full list of publications and activities can be found in part B of this report; this is placed in the appropriate context in part A (where we follow the university's reporting format as far as possible).

This first part of the report underlines that we have again made substantial improvements this year and consolidated success achieved in the previous years. As already announced in previous reports, recruitment rounds in the different areas of the business school have produced results. They have led not only to the appointment of new research staff at the full professor, associate and assistant professor levels, but the strengthening of our research capacity has also become visible in the activities and output as indicated in part B. A major achievement has been the further growth of international journal publications, and especially the fact that over twenty have been published in A journals in 2008, which is unprecedented. There have also been success in obtaining funding from the Netherlands Organisation for Scientific Research (NWO) for a Ph.D. and a post-doc position.

We would like to again thank everybody who has been important to the ABS in the past year, and welcome your further contributions in this and the following years. Suggestions on how to best further our goals are always very much appreciated.

Prof.dr. Ans Kolk

Director UvABS Research Institute

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PART A
GENERAL OVERVIEW



Amsterdam Business School
Research Institute

1. THE RESEARCH INSTITUTE OF THE BUSINESS SCHOOL

1.1. Objectives and mission

Our strategy is to conduct and publish internationally recognised research across a broad range of business disciplines. We see research as vital to the business school; we aim to provide research based education. This does not require that all staff are renowned researchers or that all teaching modules are based on research. It does require that we publish respectable research across the broad spectrum of business disciplines, that we have areas of excellence, that students are exposed to relevant academic research in their programmes and that even basic courses are designed in the light of the overall object.

1.2. Organisation

ABS-RI is the research institute of the Amsterdam Business School (and one of the two research institutes in the Faculty of Economics and Business). The structure of ABS, and the position of ABS-RI within it, is shown in figure 1. It gives an overview of the five academic sections and their concomitant research programmes.¹ Not included in the figure, as a different set-up has been chosen, is the staffing committee, which consists of the directors of ABS and ABS-RI, the department chair and the heads of sections. In that setting, all policies related to staff and relevant developments within ABS are discussed, and areas for improvement and development identified. Aspects discussed have been included budgets for sections, personnel policy and journal lists. Decisions and accompanying information are subsequently communicated to staff and, if applicable, also put on the website. Communications take place via e-mail, and also via meetings (regular meetings for each section, and other types of meetings in a broader or more specified setting where appropriate).

In view of the integrated nature of activities within ABS, this is a somewhat different structure than followed for other research institutes that are not part of a business school. However, we see it as crucial to embed research decision-making across the board (not only and most directly in staffing, but also to encourage and facilitate integration of research in teaching where desirable and possible). Results achieved since the creation of ABS and ABS-RI prove that this has been a very good strategy, as also underlined by the Equis panel which granted us our accreditation early 2007. As an illustration of the integrated nature, it can be mentioned that support for the ABS-RI director is being given by the *bestuurssecretaris* of ABS, who also supports the director of ABS, the department chair and thus ABS management more broadly. In this way, a very efficient approach has been taken, with synergies being reaped in a structure that does not need a separate support office for the research institute.

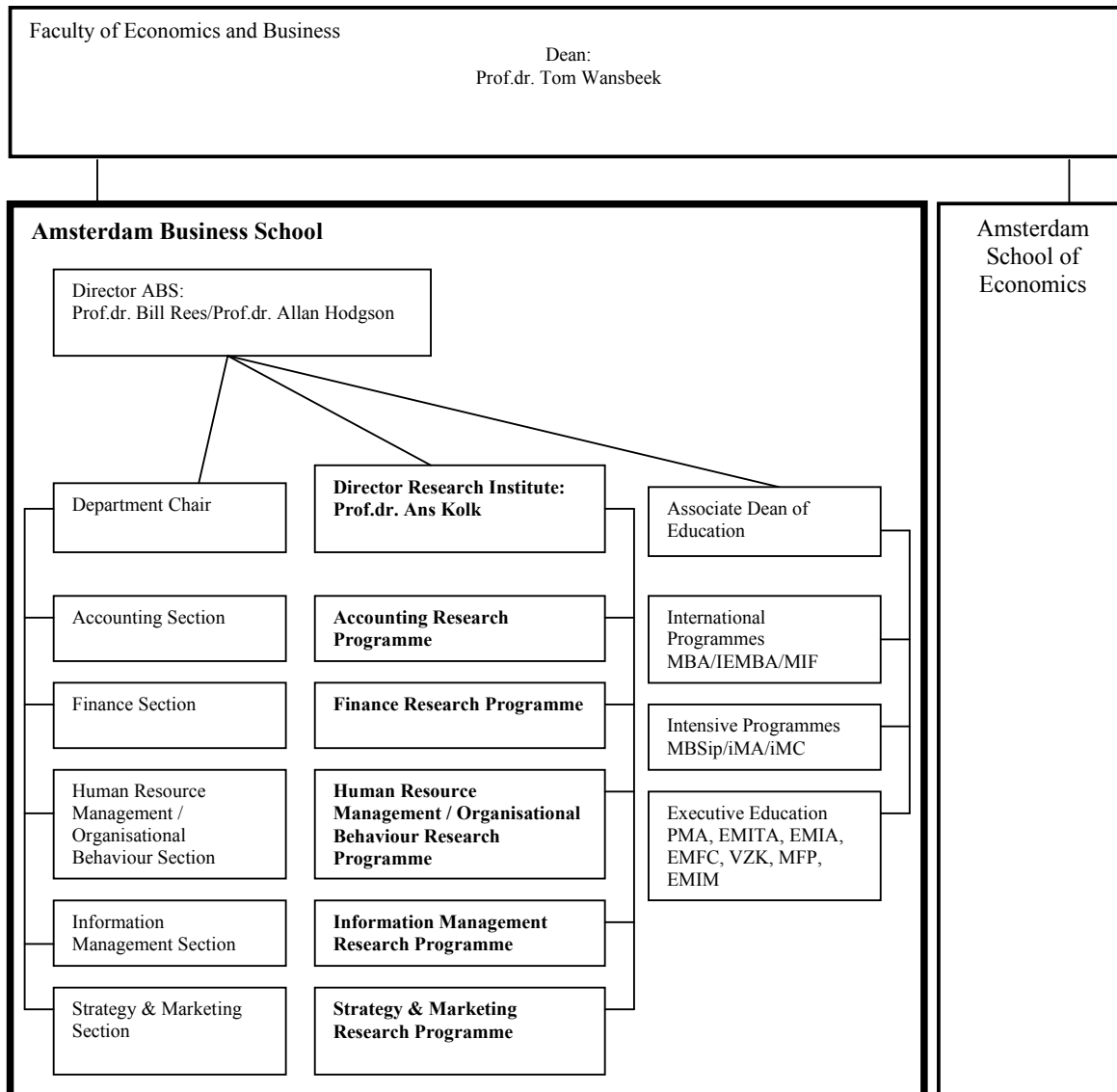
Since 2005, each of the academic sections has a research programme that expresses the focus and output of major staff members.² While section heads are accountable to the director of the business school for issues related to their section members, it is the research director who is responsible for research policy and strategy, and for allocation of research time based on staff members' international refereed publications.³ In 2007, with the creation of two new research programmes – strategy & marketing, and HRM/OB (in line with the split of the management section into two), ABS-RI now has a broad and more balanced research portfolio, which is in accordance with the core teaching areas.

¹ Those staff members not (yet) included in sections fall directly under the department chair. Output from staff members who are not included in an academic research programme of ABS-RI are listed under 'other research' in part B of this report.

² It must be noted, however, that not all those included in research programmes are also by necessity formally part of the respective section. The finance research programme, for example, includes some researchers that are formally included in the Amsterdam Centre for Law and Economics (ACLE), which is closely linked to ABS.

³ It should be noted that only those with an appointment that includes research can be given research time (so not those who have a formal 'lecturing only' (i.e. 'docent') appointment).

Figure 1: Organisation chart of ABS-RI within ABS and FEB



1.3. Background and strategy

When ABS-RI was created in 2002, research programmes and researchers in the areas of business studies (and included in the Department of Business Studies) were brought under its umbrella. This encompassed three programmes (Corporate Finance and Financial Systems; Accounting, Organisations and Society; and Information Management/PrimaVera) and some researchers not included in programmes. As outlined in more detail in the first annual research report of the business school, a wide variety could be noted in coherence, quality and research traditions.⁴ Overall, we found the whole range from productive researchers with important international refereed articles to those that still needed to embark on that path (or to move to fulltime teaching positions). While particularly the finance group and a few nuclei outside it already had an international research and publication record, significant steps towards international presence through academic publications had to be taken.

⁴ *Annual research report 2002*, Amsterdam, pp. 5-16 (available on the research section of the ABS website, <http://www.abs.uva.nl>).

It was noted at the time that this strong focus on increasing international refereed publications should not harm the strengths in more applied, usually nationally-oriented, research, sometimes carried out by part-time staff members, of which there were many. This had led to valuable links to practitioners, crucial for attracting (post)graduate students, possible external research funding and, most importantly, for achieving the ABS purpose of contributing to the societal debate and providing guidelines for management practice and policy making. For the ABS, this societal function, and the concomitant duty of helping to preserve Dutch research outlets, was and is seen as one of two equally important pillars on which government support to universities rests (with the contribution to the international academic debate as the other). This is fully consistent with the University's overall mission. Retaining the benefits of part-time staff (practitioners) while reducing the well-known drawbacks (difficulty of building an internationally renowned research group and concomitant culture; lack of managerial capacity especially at the full professor level) was thus an important two-fold approach.

The main component of our strategy to improve research quality and output in international refereed journals has been fairly straightforward: the recruitment (and retention) of good, fulltime academics with these capacities, and providing facilities and a stimulating research environment. Since 2004, significant steps have been made in recruitment, which have covered all sections, though not simultaneously, as in the first year particularly accounting was strengthened at the full professor level, followed by management in 2005 and 2006. In the past two years, there has been recruitment across the board, also at the level of Ph.D. students. Section 2 gives more details and show developments over the years. Most research programmes now have a broad core of faculty who publish in international academic journals (see particularly section B of this report). Some areas may need further strengthening (also because the inflow of new students keeps growing) but the overall ABS aim has been achieved.

Several supporting policies to realise our objectives have been adopted. In terms of the overall ABS personnel policy for academic staff, this has the following aims:

- to assist in the achievement of the aims of the ABS, and
- to provide an attractive working environment for the staff.

The first objective requires appropriate policies in the fields of recruitment, tenure, promotion and (early) retirement. The second requires that the ABS provides attractive employment (salary, expenses, leave, computers, office space, secretariat, promotion criteria, good management) and academic (Ph.D. students, seminars, colleagues) conditions. A highly qualified and well-motivated staff is the main asset of a teaching and research institution and essential to its success. Staff are expected to provide excellence in teaching and research and to be good colleagues, making a useful contribution to the ABS as an organisation. ABS has drafted a personnel policy document that contains more details.

Furthermore, it is ABS policy to operate a workload weighting system. Researchers with output in good international refereed journals are allocated 50% of their time for research; the other 50% is filled by teaching. Management duties, if substantial (i.e. beyond regular responsibilities such as co-ordination that comes normally with teaching), are deducted from staff members' teaching time (this applies only to a limited number of people). This arrangement has several advantages:

- It acts as an incentive so productive academics can reduce their commitment to teaching
- It helps implement our research policy. If the majority of core staff have 50% of their time devoted to research this is a considerable investment
- It ensures equity and accountability. If there is no discrimination in teaching loads to account for other commitments, this would not recognise the considerable input by researchers.

2. INPUT: STAFF AND RESOURCES

2.1 Research staff

Table 1 clearly sets out the notable increase in research staff over the years. The table gives overviews for the ABS as a whole, and for the five individual programmes. It shows the growth in research capacity overall, and in the various areas.

Table 1: Staff input ABS-RI⁵

	fte 2004	fte 2005	fte 2006	fte 2007	fte 2008
WP 1 (first flow of funds, excluding Ph.D. students)	13,42	14,35	17,05	18,65	22,33
WP 2 (second flow of funds, excluding Ph.D. students)	0,80	0,79	1,47	1,30	0,80
WP 3 (third flow of funds, excluding Ph.D. students)	0,33	0,93	1,93	2,61	1,79
Ph.D. students	7,64	8,50	9,19	12,25	13,65
Total Research staff	22,19	24,57	29,64	34,81	38,57
Accounting	fte 2004	fte 2005	fte 2006	fte 2007	fte 2008
WP 1 (first flow of funds, excluding Ph.D. students)	3,34	3,91	4,13	4,67	5,53
WP 2 (second flow of funds, excluding Ph.D. students)	0,00	0,00	0,00	0,00	0,00
WP 3 (third flow of funds, excluding Ph.D. students)	0,00	0,00	0,00	0,00	0,00
Ph.D. students	1,80	0,80	1,39	1,69	2,20
Total Research staff	5,14	4,71	5,52	6,36	7,73
Corporate Finance & Financial Systems	fte 2004	fte 2005	fte 2006	fte 2007	fte 2008
WP 1 (first flow of funds, excluding Ph.D. students)	3,87	3,77	5,12	4,97	6,12
WP 2 (second flow of funds, excluding Ph.D. students)	0,80	0,79	0,80	0,50	0,00
WP 3 (third flow of funds, excluding Ph.D. students)	0,00	0,46	0,67	0,67	0,87
Ph.D. students	4,40	4,30	3,35	4,40	4,85
Total Research staff	9,07	9,32	9,94	10,54	11,84
Information Management - PrimaVera	fte 2004	fte 2005	fte 2006	fte 2007	fte 2008
WP 1 (first flow of funds, excluding Ph.D. students)	1,80	1,84	1,22	2,11	2,09
WP 2 (second flow of funds, excluding Ph.D. students)	0,00	0,00	0,00	0,00	0,00
WP 3 (third flow of funds, excluding Ph.D. students)	0,00	0,00	0,00	0,00	0,00
Ph.D. students	0,64	0,00	0,00	0,00	0,20
Total Research staff	2,44	1,84	1,22	2,11	2,29
Strategy & Marketing	fte 2004	fte 2005	fte 2006	fte 2007	fte 2008
WP 1 (first flow of funds, excluding Ph.D. students)	-	-	-	2,50	4,01
WP 2 (second flow of funds, excluding Ph.D. students)	-	-	-	0,80	0,80
WP 3 (third flow of funds, excluding Ph.D. students)	-	-	-	0,48	0,65
Ph.D. students	-	-	-	1,63	2,25
Total Research staff	-	-	-	5,41	7,71
Human Resource Management/Organisational Behaviour	fte 2004	fte 2005	fte 2006	fte 2007	fte 2008
WP 1 (first flow of funds, excluding Ph.D. students)	-	-	-	3,12	3,32
WP 2 (second flow of funds, excluding Ph.D. students)	-	-	-	0,00	0,00
WP 3 (third flow of funds, excluding Ph.D. students)	-	-	-	1,19	0,00
Ph.D. students	-	-	-	1,80	2,05
Total Research staff	-	-	-	6,11	5,37
Other Research Business Studies	fte 2004	fte 2005	fte 2006	fte 2007	fte 2008
WP 1 (first flow of funds, excluding Ph.D. students)	4,41	2,70	2,74	1,28	1,26
WP 2 (second flow of funds, excluding Ph.D. students)	0,00	0,00	0,00	0,00	0,00
WP 3 (third flow of funds, excluding Ph.D. students)	0,33	0,47	0,27	0,27	0,27
Ph.D. students	0,80	1,80	1,80	2,73	2,10
Total Research staff	5,54	4,97	4,81	4,28	3,63

⁵ In 2007 the Management Section was split into a Strategy & Marketing Section (ISM) and a Human Resource Management/Organisational Behaviour Section (HRM/OB). In 2006 there were 8,15 fte in Management (3,93 in HRM/OB, 4,22 in ISM) and in 2005 3,73 fte (0,17 in HRM/OB and 3,56 in ISM). These totals (all including Ph.D. students) are in the overall figures for ABS, but not reported separately.

A distinction has been made between WP1, the so-called first flow of funds, which consists of money originating from university budgets; WP2, second flow, research projects funded by the Dutch Science Foundation (NWO) or the Royal Academy of Sciences (KNAW); and WP3, third flow, funds obtained from other sources. Obtaining structural research funding from other sources than WP1, and especially WP2, is difficult. Nevertheless in the past few years, some second and third-flow funding has been obtained, reflecting efforts put in; as section 3.1 shows, this year as well staff members have done their best in submitting various proposals to funding agencies.

As Table 1 does not include externally-funded Ph.D. students (0.3 fte WP2; 2.2 fte WP3), table 2 gives a detailed overview of the 2008 shares of first, second and third-flow funding for ABS as a whole, and for the research programmes specifically. The latter perspective exhibits considerable variety, with particularly the strategy & marketing programme, followed by the finance programme (and accounting to a lesser extent) showing some successful diversification of sources of funding away from the first flow. The information management programme includes two Ph.D. students funded from external sources – however, as these persons do not have a formal UvA appointment, this cannot be counted in the same way. Overall, external sources accounted for 14% of total in 2008 (4.82 fte); in 2007 this was 19% (5.78 fte). While this is considerably more than in 2002, when a much smaller business school had only 9% external funding of its research staff, success in attracting external funding is fleeting and constant efforts need be put in.

Table 2: Funding sources

Funding 2008 (programme/funding stream)	1	2	3	Total
Accounting	92%	0%	8%	100%
Corporate Finance & Financial Systems	82%	3%	16%	100%
Information Management	100%	0%	0%	100%
Strategy & Marketing	73%	10%	15%	100%
Human Resource Management / Organisational Behaviour	100%	0%	0%	100%
ABS programmes Total	86%	3%	11%	100%

It should be noted that the number of first-flow Ph.D. positions in the field of business has traditionally been very low due to funding limitations at the Faculty level (only 13 in total were assigned to ABS, which meant around 3 Ph.D. students per year cohort). Also in view of teaching demands and the overall lack of research-oriented staff with a Ph.D. degree, the decision was made to first focus investments on strengthening more senior capacity, as this is necessary to have the proper ability to adequately supervise Ph.D. students (and create a Ph.D. programme in the future). Only in the past two years, some more Ph.D. students were appointed, including some on external funding. In 2008 seven Ph.D. students started spread amongst the various programmes (two in Strategy & Marketing, two in Accounting, and one each for Finance, HRM/OB and Information Management). At the time of the finalisation of this report, recruitment for two more Ph.D. students is underway for accounting and information management.

2.2 Resources and facilities

On the basis of the research time allowances made by the ABS-RI (and the FEB's other research institute RESAM) in 2002, the FEB allocates funds to the two institutes, which are, in the case of the ABS-RI, subsequently channelled to the sections where the researchers are formally located. In the course of 2003, a start was made to split the budgets for both research institutes. However, this division was based on a historical situation in which the ABS had very little researchers and much more teaching activities than economics and econometrics; thus leading to an allocation of research funding of only one third of total. Although the imbalance has been redressed to a considerable extent in staff terms as a result of the appointment of business researchers, it has not yet been the case regarding the formal allocation system. Temporary extra funding from the University Board has, however, helped the FEB to bridge the extra period under the old allocation system. Next year we expect to move to another budget allocation system within FEB as a result of the new university allocation model. Within ABS, the university allocation

model has been used already for internal decision-making (i.e. how many and which type of staff sections are allowed to recruit).

Since the major expenditures for a research institute is the research time allocated to individual researchers, the number of research faculty within the sections largely determines the size of the budget. The total budget of the research institute in 2008 was approximately € 2.4 million of which € 2.2 million was used for research time allocation and funding Ph.D. students (salaries). The remainder, a little less than 10% (see table 3), was used for non-staff costs such as Ph.D training and research expenses, data and research allowances (for e.g. conference visits) for those staff members with a Ph.D. degree who had a 0.5 fte research time allocation. As to facilities for Ph.D. students, this either goes via the Tinbergen Institute (particularly for Ph.D. students in the finance area) or, for the others, directly via ABS-RI.

Table 3: Expenditures

Expenditures (personnel and non-personnel costs)					
<i>Total expenditures</i>	2004	2005	2006	2007	2008
Personnel costs	93%	91%	94%	91%	91%
Other costs	7%	9%	6%	9%	9%
Total	100%	100%	100%	100%	100%

Facilities like computers, software and the library are provided centrally (university, faculty). Generally sufficient support is provided and where needed the ABS or individual researchers generate funds to buy software or data that meet specific needs. As there was a gap to be filled, a decision for a generic, necessary investment in data by ABS, together with the UvA library, was made (WRDS, Compustat among others; realised in 2008). Early 2009, data facilities were extended to include Amadeus.

3. OUTPUT: ACTIVITIES AND RESULTS

3.1 Activities and initiatives

Important activities for research in general have again been *recruitment* rounds, in which we have put much time and effort. In 2008, this has resulted in appointments of assistant/associate professors in marketing, strategy and finance. In addition, in all sections several Ph.D. students were appointed. A considerable percentage of our new staff members is international and thus contributes to the further internationalisation of ABS, a process started a few years ago. This can be seen from the strong growth of the internationalisation of the core faculty: while in 2001 8% was non-Dutch, this was 41% by the end of 2008. In this same period, the percentage of core faculty with a Ph.D. degree has also increased substantially from 50% in 2001 to 83% by the end of 2008. All this has been very important as a further stimulus for our research culture and output.

In 2008, many *seminars* have taken place again at ABS, organised by different research groups and programmes, frequently with prominent (international) guests as well as our own staff – these are too numerous to list here.

An important other activity has been the preparation and submission of *research grant proposals*. Considerable effort has been put in this year again, as shown in box 1, which gives an overview of the applications for both 2nd and 3rd flow of funding. As already noted in section 2.1, there have been some success for both smaller and larger grants in both second and third stream funding.

Box 1: Applications for external funding in 2008

- Anderson, N.R. & Mol, S.T. (2008). NWO-Vrije competitie proposal submitted in 2008. € 170.000 subsidy for four year fulltime Ph.D. position. Title of research: E-loadedness of web-based recruitment: A multi-method investigation into perceived job discrimination (PJD). [not granted – rejected in second round].
- Bongaerts, D.G.J., Driessen, J.J.A.G & Jong, F. de (2008). GARP proposal submitted in 2008. \$ 12.000 subsidy. Title of research: ‘Liquidity in the corporate bond market’. [granted].
- Budsaratagoon, P., Clacher, I., Hillier, D., Hodgson, A. & Lhaopadchan, S. (2008). Chulalongkorn Research Fund proposal submitted in 2008. THB 300.000,- (approximately 6.550,-). subsidy for one year. Title or research: ‘An Analysis of Pension Design and Saving and Retirement Decision in Emerging Markets: Survey Evidence from the Thai Government Pension Fund’. [granted]
- Budsaratagoon, P., Clacher, I., Hillier, D., Hodgson, A. & Lhaopadchan, S. (2008). Chulalongkorn Research Fund proposal submitted in 2008. THB 300.000,- (approximately 6.550,-). subsidy for one year. Title or research: ‘An Experimental Analysis on Pension Fund Asset Allocation: A Case Study of the Thai Government Pension Fund’. [granted]
- Eerde, W. van (2008). NWO-Vrije competitie proposal submitted in 2008. € 170.000 subsidy for four year fulltime Ph.D. position. Title of research: Cultural Differences in Polychronicity: Effects on Organizational Innovation. [not granted].
- Englund, P. (2008). NWO Ph.D. grant, title: Search, Liquidity and Price Formation in the Housing Market subsidy: € 186.995,- [granted].
- Hertog, P. den, Jong, M. de & Maes, R. (2008). Development post-graduate business course on managing ICT-based service innovation, part of a proposal named Amsterdam Human Capital. Strengthening and Improving of Business Services offered to (international) knowledge workers in the Northwing of the Rimcity, handed in by Amsterdam Innovation Motor within the framework of the scheme peaks in the Delta, Total project amount € 285.000,- [awaiting decision]
- Kolk, A. (2008). Transitional climate change governance. Submitted to Leverhulme Trust (as participant) [granted].
- Lhaopadchan, S. (2008). Thai Research Fund proposal submitted in 2008. THB 479.000,- (approximately € 10.460,-). subsidy for two years. Title of research: ‘Corporate Governance, Corporate Disclosure and Insider Trading: Thailand’. [granted]
- Praag, C.M. (2008). Fund raising for ACE/CASE: 2006-2008 100k euro per year from Fortis Bank Nederland (300k), 2007-2010 50k euro per year from KPMG (200k), 2008-2012 CASE (www.case-amsterdam.nl) 6 million euro sponsored by and in collaboration with the Ministry of Economic Affairs (3 million), The City of Amsterdam (Topstad) 400k, The Chamber of Commerce Amsterdam (400k), Young MKB-NL (300k),

University of Amsterdam (600k), Hogeschool van Amsterdam (700k), Free University of Amsterdam (400k), Hogeschool INHOLLAND (200k). Other sponsors and partners include Fortis Bank, ABN AMRO bank, KPMG, Kenniskring Amsterdam and many small companies. [granted].

Searle, R., Hartog, D.N. den & Skinner, D. (2008). European Science Foundation (ESF) 2008 workshop proposal for € 15000 subsidy for a workshop entitled Trust and the Human Resource Management Cycle to be held in 2009. [granted].

Slangen, A.H.L. (2008). Towards a better understanding of global and Dutch multinational activity and its institutional determinants: From foreign direct investment to foreign-owned operational activity. NWO VENI [proposal met criteria but could not be awarded due to limited financial resources].

Vinig, G.T. (2008). Nederlandse Ondernemerschap Week, part of the Global Entrepreneurship Week founded by the Kauffman Foundation. Ministry of Economic Affairs € 22,500 and the Municipality of Amsterdam € 12,500. [granted].

Wijnberg, N.M. & Bun, B. (2008). MAGW Open competition proposal “Latent organizations in the Dutch Film Industry”. Total amount: € 184.411 [awarded].

Boxes 2, 3 and 4 contain examples of three research projects (from the strategy & marketing, finance and accounting programmes) that involve external funding by 2nd (NWO) and 3rd flow of funding.

Box 2: NWO/MAGW open competition postdoc position Nachoem Wijnberg

Nachoem Wijnberg was granted a postdoc position for his proposal entitled Latent organizations in the Dutch film industry by NWO. Joris Ebbers, currently Ph.D. student in the strategy & marketing section finalising a dissertation on the Dutch film industry, will be the postdoc on the project.

What is the topic of the project?

Using social network analysis (in combination with other methodologies) to study patterns of collaboration in the Dutch Film (and tv) industry, especially looking at how groups of people who regularly collaborate in movie-projects (producers, directors, screenwriters, etc - but also leading actors) start functioning like members of organizations that formally do not exist - so-called latent organizations. Other issues that will be studied include career patterns, psychological contracts, the relationships (and tension) between commercial and artistic performance, and genre-dynamics.

Is this project relevant for other industries besides films?

Very much so! The film industry lends itself well for this type of research because of the fact that the project-based organization is dominant in the Dutch industry - so most long-term collaboration is on the basis of informal contracts and/or in latent organizations - and because of the availability of high-quality data, but the project will touch upon issues that are of high significance in all industries, and especially those that deal with the production of some kind of creative content.

What do you think has been most important for the approval of the project - in other words, do you have any recommendations for others who submit proposals to NWO?

Taking care to get the balance right between the robust foundations of what has already been done, creating confidence in feasibility, and the exciting prospects of what will be achieved in the project.

Box 3: NWO/MAGW open competition Ph.D. position Peter Englund

Peter Englund was granted a Ph.D. position for his proposal entitled Search, liquidity and price formation in the housing market by NWO.

What is it about?

It is about price and liquidity in the housing market. We all know that during boom periods when prices rise rapidly, then houses also sell more quickly than normal. And in depressions, when housing prices stagnate, houses take longer to sell. It appears that prices do not adjust sufficiently to changes in the underlying market conditions. As a consequence, booms and busts differ in liquidity, measured, e.g., by the time a house spends on the market: from

being put up for sale until a sales contract is signed. We want to understand this process by analyzing data on initial asking prices, final transaction prices and the dates of market entry and exit, using data from the Dutch Association of Real Estate Brokers (NVM). This data is internationally unique, containing detailed information covering the entire Dutch market and spanning a period of more than two decades.

Who will be the doctoral student?

Xiaolong Liu, who received his MPhil in 2007.

What is the broader relevance of this project ?

Buying and selling one's home are the most important investment decisions in life for most households. Understanding the conditions of those transactions is a key factor in understanding what determines the distribution of income and well-being across households.

What do you think has been most important for the approval of the project - in other words, do you have any recommendations for others who submit proposals to NWO?

As an outsider to the Dutch system, this is not an easy question to answer. I believe that it was important, not only to be able to formulate an important and well-defined research question, but also to point very concretely to a unique data set. This made us trustworthy when claiming that interesting results should come out.

Box 4: Pension funds and corporate governance in emerging markets

As a part of the collaboration between ABS and Leeds University Business School, the project leaders in ABS (Prof. A. Hodgson and Dr. S. Lhaopadchan) and the co-researchers in Leeds University Business School (Prof. D. Hillier and Dr. I. Clacher) are together undertaking research on pension funds and corporate governance with Chulalongkorn University (ranked No. 1) in Thailand. The empirical evidence on these issues in developing economies is scarce and this project represents a pilot study with the intention to proceed to a major international research collaboration. This project consists of three studies, one of which is highlighted below:

An Analysis of Pension Design and Saving and Retirement Decisions in Emerging Markets: Survey Evidence from the Thai Government Pension Fund (Chulalongkorn Research Fund THB 300.000)

Can you give a short summary of the research presented in your research application for this particular study?

This project firstly seeks to analyse how employees make choices with respect to their savings and retirement decisions in an emerging market. Second, the project intends to illustrate the ongoing issues surrounding pension reform and design from the provider's perspective. Most of the extant literature on savings and retirement income focuses on defined contribution schemes in developed markets such as the US (Bernartzi and Thaler, 2001) and the UK (Byrne, 2007). However, these markets are well developed with many common characteristics. There has, as yet, been very limited research on pension provision in emerging markets where saving for retirement is increasingly a major issue.

Could you explain why the research is important?

The project will make an impact in a number of areas. We will analyse current decision-making for pension schemes in an emerging market has not been considered in prior research. Further, there are a wide range of issues surrounding the implementation and design of a comprehensive defined contribution scheme and we will make recommendations as to best policy. This study will also be of relevance to the Institute of Actuaries as it will highlight issues and concerns with respect to capacity building in Thailand and the evolving system of pension provision.

Another important development in 2008 is the start of the Corporate Governance Research Initiative (*onderzoekswaartepunt Corporate Governance*) within ABS. The Board of the University has set out a policy to create a small number of special research foci to move already promising areas to further excellence. Corporate governance has been selected as one of them.⁶ Within ABS, the last few years have seen an impressive growth in research into different dimensions of corporate governance broadly defined.

⁶ The other research initiative from within the Faculty of Economics and Business that has been approved originates from the Amsterdam School of Economics and encompasses funding for experiments in behavioral economics. Funding for both research initiatives amount has to come from existing budgets with the Faculty (2% of total).

Some elements of this development were planned (see ACLE) but overall it results from individual researchers responding to the demand for research in this area, which in turn reflects managerial, policy and societal interest. The work spans a number of disciplines but has not been explicitly interdisciplinary and this points to a clear area for development that the research initiative aims to promote through improved coordination, resources and interdisciplinary cooperation. Corporate governance brings together various disciplines, covering finance, accounting and management approached in an interdisciplinary way, and including legal and policy issues such as competition and transparency/accountability. Four postdoctoral researchers, covering the (sub)fields involved (in the accounting, finance, and strategy & marketing research programmes) will be appointed to work with senior professors on conducting academic research as well as transferring insights from across disciplines to a wider audience.

2008 also saw the creation of the Amsterdam Centre for Services Innovation (AMSI) as a cooperative effort between the University of Amsterdam and various other partners, including the Vrije Universiteit, and with sponsorship from IBM Benelux, KLM, Rabobank Nederland, the municipality of Amsterdam and the Telematica Institute. The Centre will be active in research and teaching and the dissemination of knowledge. It currently has close links to the Information Management section (although ties with other sections may develop) and its first aim will be to secure external funding for its development and continuation.

More broadly, and as included in part B of this part, there have been many activities in terms of dissemination of knowledge and linkages with managers, policymakers and other stakeholders, at the level of individual researchers, research groups and also at the level of the organisation. One activity that has attracted much attention, also from the media, has been the Faculty-wide organisation of a series of sessions, from October 2008 onwards, on the credit crisis. In response to an idea from a student of business economics, a 'Room for Discussion' has been organised to provide students and the wider public insight from academics concerning the credit crisis. In the initial period, around ten sessions were hosted in which key academics were interviewed and had the opportunity to express their views. Almost all professors from the finance research programme contributed (Arnoud Boot, Enrico Perotti, Joost Driessen) but also others joined (e.g. Hans Leenaars (Post Master Accountancy) and Peter van Gool (Real Estate Finance) next to researchers from the School of Economics. The event received massive media attention and follow-up sessions have been organised in 2009 as well. Also in 2008, ABS was heavily involved in the Amsterdam Global Conference on Sustainability and Transparency, organised by the Global Reporting Initiative in May, as a recognition of our expertise in this field. The GRI bi-annual conference attracts over 1,000 participants from business, consulting, policy and society, with high-level prominent speakers from these areas. Ans Kolk (strategy & marketing research programme) was requested by GRI to organise an academic conference as part of the larger GRI conference. An academic component was put together, consisting of panel and poster sessions, and combining knowledge and participants from both the accounting and management perspectives, which was very successful.

3.2 Assessments of academic reputation

An obvious way to assess academic reputation is publications in high-quality international refereed journals. Part B of this report and section 3.3 give further information on the output, which has included a considerable number of international journal articles, accepted for publication or already published in 2008. There are other indicators, including judgements of external parties. In the 2007 report, we paid attention to the EQUIS accreditation obtained that year, and to the positive assessment made by the panel that visited us in November 2006. This year, a detailed bibliometric study by CWTS has become available, made for and commissioned by the Erasmus University to assess the position of its management research in the period 1996-2006 amongst international and domestic universities.⁷

⁷ Leeuwen, Th.N. van & Raan, A.F.J. van (2008). *Bibliometric Profiles of Management Research at the Erasmus University 1999-2006*. Report to the Erasmus Research Institute Management (ERIM), July. Leiden: CTWS. 2008 also saw a journal paper on the period 1992-2005, but this

The CWTS study used five journal lists to assess performance: an expanded journal list (271 journals), a smaller, so-called ‘nucleus’ set (76 journals); the ERIM list of the Erasmus University itself; the University of Texas at Dallas (UTD) list, and the Financial Times (FT) list, of which the journals not included in citation indices (such as SSCI) were eliminated though.⁸ Rankings were made for the top 25 countries, the top 50 organisations worldwide, a top 25 in Europe, and a top 10 in the Netherlands. In the overviews, the number of journal articles was used to assess the ranking, which is obviously an indicator of overall output. The limitation, however, is that this can be largely a function of the size of an organisation, and thus not very useful when e.g. research FTEs are not known, which is the case here, and if we want to know how a smaller unit (such as ABS) performs. For this, an additional indicator seems more appropriate, which is the impact score that calculates the impact of a research unit’s articles, compared to the world citation average in the subfields in which the research unit is active (and where everything above 1.0 indicates more frequent citation than average). Both will be briefly examined below, for the various lists, with specific attention to a comparison with other Dutch universities.

If we look at the *expanded journal list* (where the Netherlands overall scores 5th in absolute numbers, and 1.11 for impact), Erasmus University has the highest ranking in terms of output (612 articles), followed by Tilburg, Eindhoven, Maastricht, and Groningen University and then University of Amsterdam (243 articles, 19th in Europe and 6th in the Netherlands). Looking at the impact score, the ranking is rather different, with ourselves and Groningen jointly first in the Netherlands (1.43), followed by Tilburg (1.30) and Erasmus (1.25), which compares well to many in the top 25 in Europe (only four score better) and also quite some in the worldwide top 50. For the *core set of journals*, the performance is even better, with 4th position in the Netherlands and 8th in Europe on the basis of total numbers, and an impact score that is highest in the Netherlands (2.10), followed by Tilburg (1.92), Groningen (1.86) and Erasmus (1.71) (in the European list of universities, only five score better). If the *ERIM journal list* of the Erasmus University is used, then we rank 9th in Europe and 4th in the Netherlands regarding total number of publications, but again first in the Netherlands on impact score (2.11) followed by Tilburg (1.86) and Groningen (1.82) (in the European top 25, only 4 universities have higher impact scores). In the UTD list, the ranking for total numbers are somewhat less, but the impact score is much better, again first (4.93), followed at some distance by Maastricht (3.26) and Erasmus (2.81) – this is actually the highest impact score of all European universities in the top 25 for that list. The only list on which our impact score is not the highest in the Netherlands is those of the Financial Times (2.06; by comparison, Erasmus which is first on that list has 2.37). In absolute number of publications, our rank for the FT list is 8th in Europe and 3rd in the Netherlands.

Since the last year covered by the study (2006), ABS has continued the policy of hiring good researchers and stimulating high-quality research output, which means that it can be expected that further improvements can be made in future assessments.

Another sign of academic reputation is staff members’ activities as (associate) editors and editorial board members of international refereed journals. Box 5 gives an overview of such positions for A and B journals (for a full list of all journals see the respective programmes in part B). As to inclusion in this box, we have (like in the tables where publications are counted, see 3.3) listed full-time staff members here, as well as part-time staff members with a formal appointment, but the latter only if their UvA-affiliation has been included in the journal.

was older, much more limited in scope and lacked detail; it was thus much less relevant for our purposes than the CTWS study (Mangematin, V. & Baden-Fuller, C. (2008). Global Contexts in the Production of Business Knowledge: Regional Centres and Individual Business Schools. *Long Range Planning*, 41, 117-139).

⁸ Output was counted for universities as a whole, so not for business schools per se. This means that articles published by non-business school staff have been included in the total per university.

Box 5: Board memberships A and B journals 2008

Anderson, N.R. (2008). Associate Editor *Journal of Applied Psychology*, Editorial Board Member *Journal of Management*, *Human Relations*, *Journal of Organizational Behavior*, *Journal of Occupational and Organizational Psychology*, *European Journal of Work and Organizational Psychology*.

Avital, M. (2008). Editorial Board Member *Communications of the AIS*.

Boot, A.W.A. (2008). Associate Editor *European Financial Management*, *Journal of Financial Intermediation*, *Review of Finance*.

Christiaanse, E. (2008). Associate Editor *Information Systems Research*.

Claessens, S. (2008). Co-Editor of the *Journal of Financial Services Research*, Member Editorial Board of the *World Bank Economic Review*.

Englund, P. (2008). Editorial board member *Real Estate Economics*, *Journal of Real Estate Finance and Economics*.

Hartog, D.N. den (2008). Editorial board member *Leadership Quarterly*, *Journal of Occupational and Organizational Psychology*, *Applied Psychology: An International Review*.

Hodgson, A. (2008). Editorial board member *Accounting and Finance*.

Kolk, A. (2008). Editorial board member *Business and Society*, *Business Strategy and the Environment*, *European Management Journal*, *Journal of International Business Studies*.

Maes, R. (2008). Member editorial board *Journal of Strategic Information Systems*.

McCahery, J. (2008). Editorial Board member *European Business Organization Law Review*, Editorial Associate *Economics Bulletin*.

O'Dwyer, B. (2008). Associate Editor *Accounting, Accountability and Auditing Journal*, Editorial board member *The British Accounting Review*.

Phalippou, L. (2008). Editorial board member *Financial Analyst Journal*.

Praag, C.M. van (2008). Associate Editor of *Small Business Economics*.

Rees, W.P. (2008). Editorial Board Member *Journal of Business Finance and Accounting*, *European Accounting Review*.

There are other examples such as best paper awards, of which box 6 gives an example.

Box 6.: Best Paper Prize Jan Willem Stoelhorst at the Strategic Management Society

In October, Jan-Willem Stoelhorst won the 2008 Best Conference Paper Prize at the 28th Annual International Conference of the Strategic Management Society. The prize was awarded for the paper 'Value Creation in the Knowledge Economy: The Rigor, Relevance, and Morality of the Resource-Based View', co-authored with Flore Bridoux.

Was it a surprise to win this prize?

It was indeed, although by the time of the ceremony it had already been a quite elaborate process in which we had moved from a 'long list' of some 40 papers to the shortlist of the ten finalists. But we were still very surprised to be picked as the best paper among the more than 700 submissions and the more than 400 papers presented at the conference. We were especially surprised because our paper is purely conceptual. The strategic management field usually prefers empirical papers, but what we do in this paper is to re-assess the theoretical foundations of competitive strategy theory.

What is the paper about?

The paper is about the so-called 'resource-based view' (RBV) and its limitations. The RBV is the most widely used theory of competitive strategy and in our paper we show how the way it employs a number of core economic concepts like 'value', 'rent', and 'profit' leads to problems when explaining performance differentials among firms, which is the main goal of the theory. Discussions of these concepts go back to the early 20th century, with people like Schumpeter and Knight, and even to the early 19th century with classical economists like Ricardo. By going back to the roots of these concepts, we show that the RBV basically lumps together rent and profit, even though these two concepts were originally developed to capture very different mechanisms. What we propose in the paper is that we need to go back to this original distinction to be able to adequately explain performance differentials among firms.

Why do you think the paper won the prize?

I think that there are three reasons. The first one is that I suspect that we put our finger on something that many

people were already feeling uncomfortable about: the RBV has already had its share of criticism about its use of some core concepts. What we add to the criticism is some fundamental insights into the root causes of the problems, as well as a way out of the problem by way of a fairly simple solution. The second reason is that we specifically apply our analysis to knowledge-intensive firms, which are crucially dependent on their employees to perform well. A better understanding of what drives the performance of such firms is probably the main frontier of strategic management research today and the distinction between rent and profit mechanisms allows us to derive some insights into this. The last reason is that these insights also point to some difficult moral issues that strategy research has so far ignored. Proponents of the RBV tend to present the theory as a theory of value creation, but we show that explaining performance differentials necessarily involves a combination of value creation and value appropriation. In other words, the RBV cannot pretend that it does not matter how the value that firms create is divided among its stakeholders. The strategy discipline has historically not been very interested in how value is divided between employees, managers and shareholders, but the credit crisis and the resulting outcry about executive compensation may have changed this. So, if the things that we have to say about the morality of the RBV were the jury's reason to pick us as the winner, ironically we may owe our prize to the credit crisis.

3.3 Overview of the 2008 output

The aggregated numbers of ABS publications in 2008 are shown in table 4. Like previous years, it presents the results divided into different categories: academic publications in refereed journals; non-refereed journals; book chapters; and monographs. For each, a distinction is made between international (English) and Dutch publications. In addition, since ABS published a new list of journals in 2007, from that year onwards these categories are also reported.

Overall, there is a large increase. We pay specific attention to the first three lines of the table, as this is where we were particularly lagging when the business school was created (in 2001, when we did not exist yet, the number of international refereed journal publications was 16). Compared to 2004, the earliest year included in this report, the number of international refereed articles is 2.5 times higher (it is 4.5 times higher than in 2001), which is clearly a result of the steps taken, most notably the increase in research staff and higher productivity overall of existing staff. Growth is particularly notable with regard to A journals, where 2008 shows an unprecedented number. It is also noteworthy that it is not only the finance programme that shows strong performance (9 A journal articles in 2008), but there is also a considerable number of A publications this year on the part of other programmes as well, particularly strategy, marketing and HRM/OB – areas that have been strengthened in recent years for exactly this purpose. The emphasis on international journal publications seems to have affected those in Dutch journals (no growth in this category), but not as far as professional publications are concerned – these have shown growth as well since 2004.

Table 4: Aggregated results

TOTAL		2004	2005	2006	2007	2008
1) Academic publications	in international refereed journals	29	55	57	60	69
	A				8	24
	B				36	32
	in Dutch refereed journals	15	28	18	14	17
	in other international journals	9	5	7	8	6
	in other Dutch journals	7	14	10	12	6
	papers in proceedings	-	8	16	30	19
	chapters in books (international)	13	26	23	33	14
	chapters in books (Dutch)	15	5	14	13	12
2) Monographs	International	3	1	3	8	10
	Dutch	3	2	5	4	5
3) Ph.D. theses		2	6	4	6	7
4) Professional publications		18	21	30	37	32
Total		114	171	187	225	197

It should be noted that there is an inevitable, considerable time gap between the start of a research project, subsequent journal submission and actual publication – this spans several years. In addition to this gap between submission and acceptance/publication that applies to all staff, it should also be noted that most researchers that were attracted since the establishment of the ABS are at the assistant professor level (tenure track positions for those who, on appointment, just finished/submitted their thesis), so for them in particular not everything that has been sowed in terms of submissions (and articles in the process of revise and resubmit) can be reaped already. To give some indication of what can be expected in future years in terms of international journal publications, we have also included, in part B, the forthcoming publications that we were aware of at the time of the finalisation of this report (March 2009). This is namely also output related to the steps taken in the past few years.

As to the number of Ph.D. theses defended, this has been limited, but this is a function of the limited investments in Ph.D. positions in previous years (see section 2.1 where this has been explained). Current numbers of Ph.D. positions are growing, however, and so is the number of successfully defended theses in 2008 (see box 7 for an overview, and box 8 for more details on one of the dissertations from this year). This trend should continue in the coming years (particularly once we will be able to start a Ph.D. programme or research master that can attract international students as well). Furthermore there are also some external Ph.D. students, whose projects can be found in part B under the respective programmes.

Box 7: 2008 Dissertations ABS

José Luis Nicolini-Llosa, *Essays on Argentina's Growth Cycle and the World Economy*, promotor: prof.dr. M.J.Ellman, co-promotor: prof.dr. J.H.G. Olivera, 22 January
Fabienne Nadine Fortanier, *Multinational Enterprises, Institutions and Sustainable Development*, promotor: prof.dr. A. Kolk, 21 February
Sanjay Wikash Bissessur, *Earnings Quality and Earnings Management: The Role of Accounting Accruals*, promotor: prof.dr. H.P.A.J. Langendijk, 22 February
Lev Ratnovski, *A Walk Down Lombard Street*, promotor: prof.dr. E.C. Perotti, 25 March.
Paul Christiaan Jean-Pierre Nelisse, *Stedelijke Erfpacht*, promotor: prof.dr. P. van Gool, co-promotor: prof.mr. P.H.M. Gerver, 26 March.
Wilhelmus Hendrikus Maria Hafkamp, *Een onderzoek naar Kwetsbaarheden- en Incidentenresponse bij ICT-organisaties*, promotor: prof.dr. E.E.O. Roos Lindgren RE, co-promotor: prof.ir. E.F. Michiels, 28 March.
Matej Marinč, *Essays on bank Monitoring, Regulation and Competition*, promotor: prof.dr. A.W.A. Boot, 24 April.

Box 8: Ph.D. defense Lev Ratnovski: A Walk Down Lombard Street

The banking industry undergoes dramatic change. The change is driven by increased competition (both within the industry and from non-banks) and by financial innovation. As a result, banks increasingly depart from the traditional model of conservative retail business, and adopt innovative funding and lending strategies. While some of those strategies undoubtedly increase efficiency and contribute to social welfare, others (or even the same ones!) also expose the banking system to new types of risks. The dangers associated with novel and often complex banking activities were abundantly illustrated during the recent credit market turmoil. Lev Ratnovski defended his highly topical thesis on 25 March 2008. He currently works at the North American division of the IMF (and before that, at the Bank of England).

How is the thesis organised?

The thesis consists of three essays in banking. The first two deal with bank liquidity risk. The third addresses the issue of bank credit standards. The first essay, "Bank Liquidity Regulation and the Lender of Last Resort", studies banks' incentives to make suboptimal liquidity risk management choices under the distortive influence of rents associated with the lender of last resort intervention in a possible systemic crisis. The second essay, "Liquidity and Transparency in Bank Risk Management", analyses the interaction between two principal ways in which a bank can hedge the risk of liquidity shortfalls: accumulating liquidity buffers vs. enhancing transparency – an ability to communicate with the market, which allows better access to external refinancing. The papers show that while accumulating liquidity buffers offers complete protection for small liquidity needs, transparency offers a more comprehensive albeit limited solution.

What is the most striking result?

The third essay, "Credits Standards, Information, and Competition" (joint work with Enrico Perotti), suggests a novel rationale for banks' occasional use of lax credit standards. Providing credit to bad companies increases the information asymmetry between the lending bank and competitors who might consider refinancing. This hampers the competition on the credit market and increases profits on loans to good companies. This effect provides a better insight in the financial effects of the deregulation of the banking system and the access to the market by foreign parties.

More details of our activities and results, including the full publication lists, can be found in the next chapters, in part B.

PART B

PUBLICATIONS & PROGRAMMES

4. ACCOUNTING

<i>Programme directors:</i>	<i>Proved. B. O'Dwyer</i>
<i>Starting date:</i>	<i>January 1, 2000</i>
<i>Department :</i>	<i>Business Studies</i>
<i>JEL classification:</i>	<i>M: Accounting; Business Administration and Business Economics</i>
<i>METIS-code:</i>	<i>uva/fee/bs/aos/prog</i>
<i>Website:</i>	<i>www.abs.uva.nl/accounting</i>
<i>VSNU scores 2002:</i>	<i>Quality: 3, Productivity: 3, Relevance: 4, Viability: 3</i>

4.1 Programme Overview

The Accounting Section's research programme focuses on accounting in the broadest sense. As a whole, the programme is distinctly and deliberately interdisciplinary in nature, adopting theoretical perspectives from different disciplines, and informed by various research methodologies and methods. The key research themes are *Governance, accountability and sustainability, Financial accounting and capital markets, and Management accounting*. These research themes are not only addressed for their theoretical, but also for their societal importance, thus helping to provide guidelines for accounting and accountability practice and policymaking where possible and appropriate. Researchers have recent and forthcoming publications in leading international journals such as *Accounting, Organizations and Society, Accounting, Auditing and Accountability Journal, the Journal of Business Finance and Accounting and The Accounting Review*.

A number of researchers focus on examining issues of accounting and accountability in a number of different organizational contexts. Researchers here embrace interdisciplinary perspectives and qualitative methodologies and methods. These researchers are actively engaged in research examining corporate and non-governmental organization (NGO) accounting and accountability; social and ethical accounting and reporting; sustainability reporting assurance practice; financial sector legitimation and accountability processes; corporate stakeholder engagement; and professional accounting disciplinary procedures.

Researchers in the area of management accounting are examining customer profitability analysis (using cost price information to value customer relationships, and evaluate the return on marketing decisions); the role of the management accountant and the design of the management accounting function in organizations; the design of incentive and rewards systems; the role of social incentives, fairness considerations and ethics in performance measurement and performance evaluation and the role of personality characteristics and cognitive biases in economic decision-making processes.

A number of researchers also focus on empirically assessing the impact of financial accounting on financial decision making and the impact of financial decisions on financial accounting. These researchers seek to combine the financial accounting and finance disciplines in order to research issues surrounding market efficiency, fundamental analysis and valuation, issues of accounting choice, financial management and governance. Recent popular research subjects include insider trading; pricing and governance issues related to IPOs; returns, earnings and market efficiency; accounting valuation models such as the residual income model; event studies and long horizon association studies following accounting events; and accounting data and financial analysts and qualitative management forecasts.

4.2 Input

4.2.1 Input research staff

Table 6: Input in fte Accounting⁹

<i>Name</i>	<i>Title</i>	<i>Function</i>	<i>Total 2006</i>	<i>Total 2007</i>	<i>Total 2008</i>	<i>Funding</i>
Bast-den Hollander, A.	drs	aio	-	0,51	0,60	3
Bissessur, S.W.	drs	aio	0,60	-	-	1
Bissessur, S.W.	drs	ud	-	0,07	0,30	1
Boomsma, R.	msc	aio	-	-	0,20	1
Georgakopoulos, G.	dr	ud	-	0,17	0,50	1
Goncharov, I.	dr	ud	0,17	0,50	0,50	1
Goot, L.R.T. van der	dr	ud	0,50	0,33	-	1
Goot, L.R.T. van der	dr	uhd	-	0,17	0,50	1
Haigh, M.	dr	ud	0,33	-	-	1
Hodgson, A.	prof dr	hgl	0,50	0,40	0,40	1
Langendijk, H.P.A.J.	prof dr	hgl	0,00	0,00	0,00	1
Lhaopadchan, S.	dr	postdoc	-	0,54	1,00	1
Maas, V.S.	dr	ud	0,50	0,50	0,50	1
O'Dwyer, B.	prof dr	hgl	0,50	0,50	0,50	1
O'Sullivan, N.	ma	aio	0,60	0,60	0,60	1
Praag, B. van	dr	ud	0,21	0,21	0,21	1
Rees, W.P.	prof dr	hgl	0,50	0,50	0,50	1
Triest, S.P. van	dr	ud	0,50	0,50	0,50	1
Vaassen, E.H.J.	prof dr	hgl	0,00	0,00	0,00	1
Valentinčič, A.	dr	oz	0,16	0,16	-	1
Veenman, D.	drs	aio	0,19	0,58	0,60	1
Wallage, Ph.	prof dr	hgl	0,13	0,06	0,06	1
Wirtz, D.	msc	aio	-	-	0,20	1
Total 1st flow of funds			5,52	5,85	7,13	
Total 2nd flow of funds			0,00	0,00	0,00	
Total 3rd flow of funds			0,00	0,51	0,60	
Total 1st f.o.f. excl. Ph.D.'s			4,13	4,67	5,53	
Total all flows of funds			5,52	6,36	7,73	
Ph.D. students			1,39	1,69	2,20	

4.2.2 Input: funding

The largest amount of funding to this programme has been the allocation of research time to faculty (1st flow of funds). Next to that, the ABS research institute offered a personal research allowance to all staff members with a Ph.D. degree who had a 0.5 fte research time allocation, and funding for Ph.D. students for their training and research expenses. In addition, the Accounting section was allocated € 20.000,- for non-staff costs (to be spent for the whole section, so not only covering research, but also teaching and (in)directly personnel-related matters), and € 20.000,- earmarked for inviting an international Visiting Professor. In 2008 the latter amount was spent to invite Prof.dr. Christopher Humphrey (The University of Manchester) who visited the ABS for a few months. As to external funding, the programme had one Ph.D. student (3rd flow) in 2008, and it also had access to limited other financial sources (earned by contract research and teaching) to cover research related expenses.

⁹ Due to small corrections the figures for 2006 and 2007 may deviate slightly from those in Annual Reports in previous years.

4.3 Output: Evaluation and results

4.3.1 Evaluation of 2008 results by programme director

2008 has seen a continuation in the recent research achievements in the section. As with 2007, while the academic output of the group in terms of quantity has stabilised, a wider range of staff are now publishing in leading international journals and the long list of forthcoming publications in 2007 is matched by a similar list this year which includes several high ranking B journals and one A journal. This indicates how ongoing investments in new research staff are bearing fruit. Furthermore, the 2006 and 2007 research pipelines of assistant professors appointed in the past three years are now being turned into published papers and this bodes well for the future success of the programme. Ph.D. students who joined the programme on a full time and part time basis in 2005 are also progressing very well with one student having already attained a forthcoming publication in a leading B journal. Two new Ph.D. students were appointed to the programme in 2008 and the programme also plans to add a new Ph.D. student and a post doctoral researcher in 2009. The research seminar series established in 2005-2006 continues to attract leading international and national academics in the various sub-disciplines of accounting.

4.3.2 Overview of results

Key publications of the programme

- Georgakopoulos, G. & Thomson, I. (2008). Social Reporting, Engagements, Controversies and Conflict in an Arena Context. *Accounting Auditing & Accountability Journal*, 21, (8), 1116-1143
- Goncharov, I. & Zimmermann, J. (2007). The Supply of and Demand for Accounting Information: The Case of Bank Financing in Russia. *The Economics of Transition*, 15, (2), 257-283.
- Hodgson, A. & Praag, B. van (2006). Information Trading by Corporate Insiders Based on Accounting Accruals - Forecasting Economic Performance. *Accounting and Finance*, 46, (5), 819-842.
- O'Dwyer, B. (2005). The Construction of a Social Account: A Case Study in an Overseas Aid Agency. *Accounting, Organizations and Society*, 30, (3), 279-296.
- O'Dwyer, B. & Unerman, J. (2008). The paradox of greater NGO accountability: A case study of Amnesty Ireland. *Accounting, Organizations and Society*, 33, (7-8), 801-824.

Table 6: Publications in numbers: Accounting

Accounting	2004	2005	2006	2007	2008
1) Academic publications in international refereed journals	10	13	10	10	7
A				1	2
B				4	4
in Dutch refereed journals	6	7	5	4	2
in other international journals					1
in other Dutch journals	1	1	2		0
papers in proceedings				2	1
chapters in books (international)	6	2	2	4	
chapters in books (Dutch)	7		5	2	1
2) Monographs International	2		1	1	
Dutch			1	2	1
3) Ph.D. theses	1			1	1
4) Professional publications	4	3	4	3	1

Forthcoming international publications

- Cai, C., Faff, F., Hillier, D. & Lhaopadchan, S. (2009). Information Transmission across Stock and Bond Markets: International Evidence. Forthcoming in Gregoriou, G. (ed), *Stock Market Volatility*. Taylor and Francis Group, LLC.
- Goncharov, I., Werner, J.R. & Zimmermann, J. (2009). Legislative demands and economic realities: company and group accounts compared. Forthcoming in *International Journal of Accounting*.
- Goot, L.R.T. van der, Botman, M. & Giersbergen, N.P.A. van (2009). What determines the Survival of Internet IPOs? *Applied Economics*, 41, (5), 547-561.
- Langendijk, H.P.A.J. (2008). Ch. 9 Financial accounting scandals in the Netherlands. Forthcoming in Jones, M. (ed.), *Creative Accounting, Fraud and International Scandals*. Chichester: John Wiley.
- Maas, V.S. & Matejka, M. (2009). Balancing the dual responsibilities of business unit controllers: Field and survey evidence. Forthcoming in *The Accounting Review*.
- Maas, V.S., Hartmann, F.G.H. & Naranjo-Gil, D. (2009). How CFO's determine management accounting innovation: An examination of direct and indirect effects. Forthcoming in *European Accounting Review*.
- Nguyen, H., Faff, R. & Hodgson, A. (2009). Corporate Usage of Financial Derivatives and Information Asymmetry. Forthcoming in *Journal of Futures Markets*.
- O'Dwyer, B., Agyemang, G., Awumbila, J. & Unerman, J. (2009). *Assessing the functioning of NGO accountability: Its impact on effectiveness of aid delivery*. Forthcoming as Research Monograph with: London, United Kingdom: Association of Certified Chartered Accountants (ACCA).
- O'Sullivan, N. & O'Dwyer, B. (2009). Stakeholder Perspectives on a Financial Sector Legitimation Process: The Case of NGOs and the Equator Principles. Forthcoming in *Accounting, Auditing and Accountability Journal*
- Triest, S.P. van, Bun, M., Raaij, E.M. van & Vernooij, M.J.A. (2009). The impact of customer-specific marketing activities on customer profitability and retention. Forthcoming in *Marketing Letters*.

Articles in international refereed journals

- Georgakopoulos, G. & Thomson, I. (2008). Social Reporting, Engagements, Controversies and Conflict in an Arena Context. *Accounting Auditing & Accountability Journal*, 21, (8), 1116-1143. [B].
- Hillier, D., Hodgson, A., Stevenson-Clarke, P. & Lhaopadchan, S.. (2008). Accounting Window Dressing and Template Regulation: A Case Study of the Australian Credit Union Industry. *Journal of Business Ethics*, 83, 579-593. [A].
- Hodgson, V.L. & Hodgson, A. (2008). Marketing Communication Expenditures and Financial Capital: Marketing as an Option. *Australian Journal of Management*, 33, (2), 333-353.
- Maas, V.S., Naranjo-Gil, D. & Hartmann, F.G.H. (2008). Top management team heterogeneity, strategic change and operational performance. *British Journal of Management*, 19, 222-234. [B].
- O'Dwyer, B. & Unerman, J. (2008). The paradox of greater NGO accountability: A case study of Amnesty Ireland. *Accounting, Organizations and Society*, 33, (7-8), 801-824. [A].
- O'Dwyer, B. & Canning, M. (2008). On professional accounting body complaint procedures: Confronting professional authority and professional insulation within the Institute of Chartered Accountants in Ireland (ICAI). *Accounting, Auditing and Accountability Journal*, 21, (5), 645-670. [B].
- Rees, W. & Danbolt, J. (2008). An experiment in fair value accounting: UK investment vehicles. *European Accounting Review*, 17, (2), 271-303. [B].

Articles in Dutch refereed journals

- Wallage, P. (2008). Thema: De toekomst van het accountantsberoep. Verandering als enige constante. *Maandblad voor Accountancy en Bedrijfseconomie*, March, 74-76.
- Wallage, P., Leeuwen, O. van, Emanuels, J.A. & Praag, B. van (2008). Abnormale rendementen rond de bekendmaking van problemen bij “Interne Betrouwbaarheid van Financiële Verslaggeving”. *Maandblad voor Accountancy en Bedrijfseconomie*, September, 381-389

Academic publications in other international journals

- Georgakopoulos, G., Ciancanelli, P., Coulson, A. & Kaldis, P. (2008). Stewardship and Risk: An Empirically Grounded Theory of Organic Fish Farming in Scotland. *The Agricultural Economics Review*, 9, (2), 16-30.

Papers in proceedings

- Georgakopoulos, G. & Thomson, I. (2008). Accounting for risk conflicts in Scottish Salmon Farming. *2nd International Conference on Accounting and Finance*, University of Macedonia, Thessaloniki, Greece.

Chapters in books (Dutch)

- Triest, S.P. van (2008). What is goodwill? In Triest, S.P. van & Mullem, T.P.G. van (eds), *Financieel management in de praktijk: Beheersing van kosten en risico's vanuit bedrijfskundig perspectief*. Enschede: University of Twente.

Monographs (Dutch)

- Backhuijs, J., Brouwer, Feijter, A.J. de, Hartman, M., Hooghiemstra, R., Langendijk, H.P.A.J., Schoonderbeek, W. & Veuger, P. (2008). *Leerboek IFRS*, 2nd Edition. Amersfoort: Sdu Fiscale & Financiële Uitgevers.

Dissertations

- Bissessur, S.J. (2008, 22 February). *Earnings Quality and Earnings Management The Role of Accounting Accruals*. Universiteit van Amsterdam [promoter: prof. dr. H.P.A.J. Langendijk] [cat. A]

Professional publications

- Maas, V.S. (2008). Waarom zijn controlsystemen niet effectief? *Tijdschrift Financieel Management*, May.

Popular publications

- Wallage, P. (2008). Beperking van de aansprakelijkheid van accountants. *Fiducie*, (Financiële Studievereniging Amsterdam), February, 32-38.

Working- and discussion papers

- Georgakopoulos, G. & Thomson, I. (2008). *Salmon Farming in Scotland: An Exploration of Risk, Institutional Reflexivity, Sub-politics and Accountability*. Working paper. Universiteit van Amsterdam
- Goncharov, I. (2008). *Determinants of Book-Tax Conformity*. Working paper. Universiteit van Amsterdam
- Goncharov, I., van Triest, S. & Volkov, D. (2008). *'It's Only Paper Profit': Fair Value Accounting, Dividends, and Corporate Governance*. Working paper. Universiteit van Amsterdam
- Goncharov, I., Rees, W. & Valentincic, A. (2008). *Governance, Transparency and Dividends in South-East Asia*. Working paper. Universiteit van Amsterdam
- Goncharov, I. & Werner, J.R. (2008). *Financial and Tax Alignment in Cross-Country Accounting Research*. Working paper. Universiteit van Amsterdam

- Goot, L.R.T. van der & Giersbergen, N. van (2008). *Look who is talking now, Analyst Recommendation and Analyst Affiliation*
- Goot, L.R.T. van der (2008). *Is it Timing of the Date, of the News or is it Backdating of Option Grants?*
- Goot, L.R.T. van der & Grift, A. van der (2008). *Earnings Management and IFRS*.
- Goot, L.R.T. van der & Pepping, C. (2008). *Cash Flow Rights versus Voting Rights, Corporate Governance and Firm Value of Dutch listed Firms*
- Hodgson, A., Nguyen, H. & Faff, R. (2008). *Corporate Usage of Financial Derivatives and Information Asymmetry. Working Paper.*
- Hodgson, A., Hodgson, V.L. & Suntharee, L. (2008). *Advertising Mix, Excess Earnings and Stock Returns in Diverse Economic Conditions. Working Paper.*
- Hodgson, A., Hillier, D. & Suntharee, L. (2008). *Insider Trading – A Global Analysis. Working Paper.*
- Hodgson, A., Byrne, A., Clatcher, I. & Hillier, D. (2008). *Fair Value Accounting and Managerial Discretion – A Pension Fund Analysis. Working Paper.*
- Hodgson, A. & Goncharov, I. (2008). *Comprehensive Income in Europe – Valuation, Prediction and Conservative Issues. Working Paper.*
- Hodgson, A., Hill, P., Hillier, D. & Li, H. (2008). *Financial Experts, Audit Committee Effectiveness, and Firm Performance. Working Paper.*
- Hodgson, A. & Veenman, D. (2008). *Managers versus Firms as Corporate Insiders and the Mispricing of Publicly Available Information. Working Paper.*
- Hodgson, A., Suntharee, L. & Sanabria Garcia, S. (2008). *Does Code Law Accounting Induce Higher Information Asymmetry? An International Comparison. Working Paper.*
- Maas, V.S. & Hartmann, F.G.H. (2008). *Why business unit controllers engage in the creation of budget slack: Involvement in management, social pressure and Machiavellianism. Working paper under review.*
- Maas, V.S. & Hartmann, F.G.H. (2008). *Roles of accounting and accountants: The relation between budgeting style and the activities and identity of business unit controllers. Working paper*
- Maas, V.S., Rinsum, M. van & Towry, K. (2008). *Subjective performance evaluation and social preferences: An empirical investigation of fairness and trust reciprocity. Working paper*
- O'Dwyer B, Owen, D. & Unerman, J. (2008). *Securing legitimacy for new assurance forms: the case of assurance on social and environmental reporting. Working paper.* University of Amsterdam.
- O'Dwyer, B. & Bouter, K. (2008). *Realising the dialogical potential of stakeholder engagement: The Case of TNT. Working paper.* University of Amsterdam.
- O'Dwyer, B. (2008). *The interaction between the programmatic the operational in sustainability assurance; A case study. Working paper.* University of Amsterdam.
- O'Dwyer, B., Agyemang, G. & Awumbila. M. (2008). *On trying to hear the voices of Non-Governmental Organisation (NGO) beneficiaries: the use of focus groups as a research method. Working paper.* University of Amsterdam.

Contributions to academic conferences, workshops and seminars

- Boomsma, R.S. (2008, September). NGO accountability in context: A case study of Oxfam Novib. 20th International Congress on Social and Environmental Accounting Research (The CSEAR Summer School), University of St Andrews, Scotland.
- Clacher, I., Hillier, D. & Lhaopadchan, S. (2008, September). The Voice and Performance of the UK Social Responsible Funds, Inquiry Conference, Oxford.
- Garcia, S., Hodgson, A. & Lhaopadchan, S. (2008, August). Is information asymmetry higher under code law accounting systems? – evidence from Spain, 4th International Conference on Financial Markets, Good Governance and Economic Development, Institute of Financial Management, Dar Es Salaam.
- Georgakopoulos, G., Sotiropoulos, I. & Kiritsis, K. (2008). Παγκοσμιοποίηση των καταναλωτικών προτύπων διατροφής στην Ελλάδα (1957 - 2005). Οικονομική ανάλυση (Globalisation in

- the Alimentary Consumption Patterns in Greece (1957 to 2005); an Economic Analysis). The 10th Conference of ET.AGR.O, School of Agricultural Studies, Aristotle University of Thessaloniki, Greece.
- Georgakopoulos, G. & Thomson, I. (2008, August). Accounting for risk conflicts in Scottish Salmon Farming, 2nd International Conference on Accounting and Finance, University of Macedonia, Thessaloniki, Greece.
- Georgakopoulos, G. (2008). Towards Developing a Theoretical Approach to Understanding the Role of SEA and Stakeholder Engagement. Speaker on Stakeholder Engagement and Reporting Relevance in the Global Conference on Sustainability and Transparency. Global Reporting Initiative. Amsterdam. The Netherlands.
- Goncharov, I. (2008). The Dividends Pricing Puzzle, University of Tilburg Accounting Research Seminar, Tilburg (February 2008), IV Workshop on Empirical Research in Financial Accounting, Madrid (March 2008), and American Accounting Association Annual Conference, Anaheim (August 2008).
- Goot, L.R.T. van der (2008). Is it Timing of the Date, of the News or is it Backdating of Option Grants? European Financial Management Conference, Athens, and the American Accounting Association conference, Anaheim (CA).
- Goot, L.R.T. van der (2008). Look who is talking now, Analyst Recommendation and Analyst Affiliation, at the Accounting and Finance conference of the East China University of Science and Technology, Shanghai.
- Hodgson, A. (2008, March). Do Intangibles Add Value? Keynote Speaker, Spanish Symposium in Empirical Accounting, Autonomous University of Madrid.
- Hodgson, A. (2008, March). Empirical Research in Accounting, Seminar Presenter and Leader, Geissen University, Germany.
- Hodgson, A. (2008, April). Researching and Publishing in International Journals, Seminar Presenter and Organiser, Joint (Amsterdam, Leeds and Monash)PhD Symposium in Accounting and Finance, Prato, Italy.
- Hodgson, A., Byrne, A., Clatcher, I. & Hillier, D. (2008, June). Fair Value Accounting and Managerial Discretion, FMA European Conference Prague.
- Hodgson, A. & Goncharov, I. (2008, June). Comprehensive Income in Europe - Valuation, Prediction and Conservative Issues, Keynote Presentation, Corporate Governances and their Relationship to Cooperative Cultures, Accounting and Management Information Systems International Conference, Academy of Economic Studies, Bucharest.
- Hodgson, A., Hodgson, V. & Lhaopadchan, S. (2008, July). Are There Unrecorded Assets Intangible Assets in the Valuation Gap? – A Long Term Correlation Analysis, AFAANZ Conference Sydney.
- Hodgson, A. (2008, July). Researching Intangibles, Keynote Presenter and Organiser, IV Research Symposium for Spanish Accounting Academics, Amsterdam.
- Hodgson, A. (2008, November). IFRS, Value Relevance and Emerging Economies, Keynote Presentation, 7th International Conference on Financial Markets, Good Governance and Economic Development, Institute of Financial Management, Dar Es Salaam.
- O'Dwyer, B. (2008, April). Symposium speaker on 'Assurance in CSR' at the European Accounting Association conference, Rotterdam.
- O'Dwyer, B. (2008, June). The paradox of greater NGO accountability: A case study of Amnesty Ireland. Presentation at Seminar on Management Accounting Change, University of Groningen.
- O'Sullivan, N. (2008, September). Social accountability and the finance sector: The institutionalisation of the Equator Principles? 20th International Congress on Social and Environmental Accounting Research (The CSEAR Summer School), University of St Andrews, Scotland.
- O'Sullivan, N. (2008, September). Social accountability and the finance sector: The institutionalisation of the Equator Principles? KPMG Netherlands seminar on PhD research in accounting, Amsterdam.
- Rees, W.P. (2008, June). Research on Analysts' Reports and Earnings Forecasts, Spanish

- PhD Symposium, Universiteit van Amsterdam Business School.
- Rees, W.P. (2008, October). Research using Governance and Transparency Measures, INTACC Doctoral Symposium, University of Cyprus Business School.
- Rees, W.P., Goncharov, I & Valentincic, A. (2008, October). Governance, Transparency and Dividends. Baruch College NY.
- Rees, W.P. & Valentincic, A. (2008, February). Alternative Explanations of the Dividend Valuation Anomaly, university of Colorado, Boulder.
- Rees W.P. & Valentincic, A. (2008, March). Alternative Explanations of the Dividend Valuation Anomaly, Baruch College, NY.
- Rees W.P. & Valentincic A. (2008, April). Alternative Explanations of the Dividend Valuation Anomaly, EAA Congress, Rotterdam.
- Triest, S.P. van & Blom, J. (2008, January). Everything you always wanted to know about my costs – a case study of open book accounting initiated by the supplier, MAS AAA Conference, Long Beach, California.
- Triest, S.P. van & Williams, C. (2008, June-July). Decentralization in multinational corporations, ARCA seminar, Vrije Universiteit, Amsterdam, January; EAA Conference, Rotterdam, April; AIB Conference, Milan.
- Triest, S.P. van, Williams, C. & Nones, B. (2008, December). Explaining R&D decentralization: a management control approach, EIBA Conference, Tallinn, December, EIASM New directions in management accounting conference, Brussels.
- Triest, S.P. van & Bruin, B. (2008, December). Control in a services-based supply chain, EIASM New directions in management accounting conference, Brussels.
- Veenman, D., Hodgson, A., Praag, B. van & Zhang, W. (2008, August). Conversions versus Liquidations: A Further Examination of Executive Stock Option Exercises, AAA Conference Anaheim, California.
- Wallage, P. (2008, April). Balancing risk management and stakeholders' interests, A practitioner's perspective, Presentation EAA KPMG Symposium, EAA Annual Meeting Towards a global assurance approach of CSR reporting, Rotterdam.
- Wallage, P., Knechel, W.R. & Nöteberg, A. (2008, May). Sole versus Shared Responsibility: Fraud Consultation and Auditor judgment, Paper presentation EAA Annual Congress, April 24, 2008 Rotterdam and presented during the International Symposium on Audit Research (ISAR), Los Angeles.

Other lectures on research

- Goot, L.R.T. van der (2008, February). Is it Timing of the Date, of the News or is it Backdating of Option Grants? Autoriteit Financiële Markten, Amsterdam.

Organisational contributions to conferences, workshops and seminars

- Langendijk, H.P.A.J. (2008, 24-26 April). Chairman on the Congress of the European Accounting Association in Rotterdam.
- O'Dwyer, B. & Kolk, A. (2008, May). Organisers of the academic conference at the 2008 Amsterdam Global Conference on Sustainability and Transparency, organised by the Global Reporting Initiative (GRI).
- Rees, W.P. (2008, April) Scientific Steering Committee, European Accounting Association Annual Congress, Rotterdam.

Participation in academic networks & fellowships

- Boomsma, R.S. (2008). Member of The Centre for Social and Environmental Accounting Research (CSEAR), University of St. Andrews, Scotland.
- Lhaopadchan, S. (2008). Fellow South East Asia Corporate Governance Research Network.
- O'Sullivan, N. (2008). Member of The Centre for Social and Environmental Accounting Research (CSEAR), University of St. Andrews, Scotland.
- Wallage, P. (2008). Member of the Scientific Committee of the European Auditing Research Network (EARNET).
- Wallage, P. (2008). Associated fellow ACLE.

Volume-editorship

Triest, S.P. van (2008). Co-editor *Financieel management in de praktijk: Beheersing van kosten en risico's vanuit bedrijfskundig perspectief*, Enschede: University of Twente.

Member editorial board/editor international refereed journals

- Georgakopoulos, G. (2008). Editorial board member *Review of Financial & Accounting Studies*.
- Goot, L.R.T. van der (2008). Editorial review board *International Journal of Accounting*.
- Hodgson, A. (2008). Editorial board member *Accounting and Finance*.
- Hodgson, A. (2008). Editorial board member *African Journal of Finance and Management*.
- Hodgson, A. (2008). Editorial board member *International Journal of Accounting Research*.
- Hodgson, A. (2008). Editorial board member *Accounting Research Journal*.
- Hodgson, A. (2008). Editorial board member *Journal of Financial Regulation and Compliance*.
- Hodgson, A. (2008). Editorial board member *Journal of Accounting and Management Information Systems*.
- O'Dwyer, B. (2008). Associate Editor *Accounting, Accountability and Auditing Journal*
- O'Dwyer, B. (2008). Member of the Editorial boards *Accounting, Accountability and Auditing Journal, The British Accounting Review, International Journal of Qualitative Research in Management, Australian Accounting Review, International Journal of Auditing*
- Rees, W.P. (2008). Associate Editor *Accounting and Business Research*,
- Rees, W.P. (2008). Editorial Board Member *Journal of Business Finance and Accounting, European Accounting Review, La Revista Espanola de Comptabilidad y Financacion*.
- Wallage, P. (2008). Member of Editorial Board *Current Issues in Auditing, American Accounting Association (AAA)*.

Member editorial board/editor non-refereed and Dutch journals

- Langendijk, H.P.A.J. (2008). Editor *Maandblad voor Accountancy en Bedrijfseconomie*.
- Langendijk, H.P.A.J. (2008). Editor *Accountant Adviseur*.
- Wallage, P. (2008). Member editorial board *Maandblad voor Accountancy en Bedrijfseconomie*

Referee activities

- Georgakopoulos, G. (2008). Referee for *Issues in Social and Environmental Accounting*. Centre for Social and Environmental Accounting Research and Development, Faculty of Economics, University of Sebelas Maret, Indonesia.
- Goot, L.R.T. van der (2008). Referee for *Journal of Management and Governance, Journal of the European Financial Management Association, International Review of Law and Economics*.
- Hodgson, A. (2008). Referee for *Accounting and Finance, International Journal of Accounting Research, Journal of Futures Markets, Journal of Accounting and Management Information Systems*.
- Maas, V.S. (2008). Referee for *European Accounting Review, American Accounting Association*.
- O'Dwyer, B. (2008). Referee for *Accounting, Organizations and Society; Accounting and Business Research, Accounting, Auditing and Accountability Journal; Australian Accounting Review; Management Accounting Research; The Journal of Management Studies; The British Accounting Review; Critical Perspectives on Accounting; The European Accounting Review; Business Strategy and the Environment, Journal of Accounting and Organisational Change, International Journal of Auditing, International Journal of Qualitative Research in Management*.
- Wallage, P. (2008). Referee for *Maandblad voor Accountancy en Bedrijfseconomie, Handboek Accountancy, Arab Journal of Administrative Sciences*.
- Rees, W.P. (2008). Referee for *Accounting and Business Research, Journal of Business*

Finance and Accounting, European Accounting Review, La Revista Espanola de Contabilidad y Financacion.

Triest, S.P. van (2008). Ad hoc referee for *Journal of Marketing Management, International Marketing Management*

Membership of academic committees (including Ph.D. committees outside the FEB)

Goot, L.R.T. van der (2008). Member of the Program Committees of the European Finance Association and the Southern Finance Association.

Hodgson, A. (2008). Member Ph.D. committees at University of Leeds and Australian National University.

Hodgson, A. (2008). External examiner Finance Discipline, Strathclyde University.

Langendijk, H.P.A.J. (2008, May). Member Ph.D. committee: Dr. J.P.J. Witjes (Universiteit Leiden, supervisor: Prof. dr. J.G. Kuijl).

Rees, W.P. (2008, November). External examiner, PhD: Bill Peng (Lancaster University, Supervisors: Professor K. Peasnell and Prof. John O'Hanlon).

Research contributions in the media

Wallage, P. (2008, 7 May). Met regels win je geen vertrouwen, *Het Financieele Dagblad*.

Wallage, P., Boot, A.W.A. & Mertens, G. (2008). De boer op met ons model, *Het Financieele Dagblad*.

Wallage, P. (2008, 9 September). Regels voorkomen crisis niet. Interview met Franka Rolvink. *Het Financieele Dagblad*.

Wallage, P. (2008, 13 September). Bestrijd regeldruk met vertrouwen. *Het Financieele Dagblad*.

Wallage, P. (2008, October). Interview Transparantie versus privacy, *relatiemagazine UWV*.

2nd and 3rd stream funding

Lhaopadchan, S. (2008). Thai Research Fund proposal submitted in 2008. THB 479.000,- (approximately € 10.460,-). subsidy for two years. Title of research: 'Corporate Governance, Corporate Disclosure and Insider Trading: Thailand'. [granted]

Budsaratragoon, P., Clacher, I., Hillier, D., Hodgson, A. & Lhaopadchan, S. (2008). Chulalongkorn Research Fund proposal submitted in 2008. THB 300.000,- (approximately 6.550,-). subsidy for one year. Title or research: 'An Analysis of Pension Design and Saving and Retirement Decision in Emerging Markets: Survey Evidence from the Thai Government Pension Fund'. [granted]

Budsaratragoon, P., Clacher, I., Hillier, D., Hodgson, A. & Lhaopadchan, S. (2008). Chulalongkorn Research Fund proposal submitted in 2008. THB 300.000,- (approximately 6.550,-). subsidy for one year. Title or research: 'An Experimental Analysis on Pension Fund Asset Allocation: A Case Study of the Thai Government Pension Fund'. [granted]

Various activities

Goot, L.R.T. van der (2008). Professor of Financial Accounting and Analysis, EDHEC.

Goot, L.R.T. van der (2008). Member of the Raad van Toezicht and of its Audit Committee of the Vereniging van Effectenbezitters, The Hague.

Goot, L.R.T. van der (2008). Member of the Raad van Toezicht and of its Audit Committee of the REAKT Groep, Gouda.

Langendijk, H.P.A.J. (2008). Member of the Board of the Projectgroep Accountancy (PWA).

Rees, W.P. (2008). Member of EFMD, EPAS Committee.

Box 9: External Ph.D. student Accounting

Rebecca Maughan

Social Accounting, Promotor: Brendan O'Dwyer [planned finalisation: October 2010]

5. Corporate Finance & Financial Systems

<i>Programme director:</i>	<i>Prof. dr. E.C. Perotti</i>
<i>Starting date:</i>	<i>January 1, 1992</i>
<i>Department :</i>	<i>Business Studies</i>
<i>JEL classification:</i>	<i>G: Financial economics</i>
<i>METIS-code:</i>	<i>uva/fee/bs/fin/prog</i>
<i>Website:</i>	<i>www.abs.uva.nl/financegroup</i>
<i>VSNU scores 2002:</i>	<i>Quality: 5, Productivity: 4, Relevance: 4, Viability: 4</i>

5.1 Programme overview

Corporate and international finance

The degree and form of external finance varies greatly among corporations and across countries. Modern corporate finance recognizes that agency and informational problems create substantial frictions to raise funding, and may distort corporate choices. Potential conflicts exist between management and external providers of funds, as well as between investors and other stakeholders.

The modern literature places institutions supporting contractual enforcement at the centre of the design of financial markets and institutions. The research programme gives considerable attention to financial systems, assessing both empirically and theoretical the foundations, merits and limits of the process of financial allocation in developed and developing countries and the importance of property rights (Claessens and Laeven, 2003; Haber and Perotti, 2008). The law and finance approach (LaPorta et al, 1997, 1998) has trail blazed a broad framework for studying comparative features of investor protection, financial competition and regulation. The novel field of political economy of finance offers promise to complement this approach and explains its temporal evolution (Pagano and Volpin, 2003; Perotti and von Thadden, 2006). Different configurations of roles of banks, private investors and market investors imply very different corporate choice (Boot and Thakor, 2007).

Novel, specialized intermediaries emerge in response to novel needs in a modern economy. The initial financing of entrepreneurs represents an intriguing example. Entrepreneurial activity requires seed funding and venture capital support at a time when a critical ingredient of any financing, information, cannot be assessed by conventional intermediaries (Hellmann, 1993; Repullo and Suarez, 1998; Perotti and Biais, 2008). The importance of contractual solutions to this problem cannot be overemphasized, especially in an European context of limited entrepreneurial activity.

Asset pricing and financial markets

The research programme embraces broad issues in asset pricing and the management of financial long term risks, both for financial institutions and for corporations. Research in this area focuses both on classic issues such as testing asset pricing models and financial portfolio choice, and on new topics such as private equity funds and credit derivatives. For example, important contributions have been made to the literature on credit risk of corporate bonds and credit derivatives. Driessen (2005) and Cremers, Driessen and Maenhout (2007) study the puzzlingly high level of credit spreads on corporate bonds. Other important directions of research are international investments (Chaeieb and Errunza, 2007) and the measurement of the performance of private equity investments (Phalippou and Gottschalg, 2008). Here as elsewhere the asset pricing research agenda links with the corporate and international finance areas of the program. Integration of these approaches are part of the strength of this research program.

5.2 Input

5.2.1 Input: Research staff

Table 7: Input in fte Corporate Finance and Financial Systems

<i>Name</i>	<i>Title</i>	<i>Function</i>	<i>Total 2006</i>	<i>Total 2007</i>	<i>Total 2008</i>	<i>Funding</i>
Arping, S.	dr	ud	0,50	0,25	0,38	1
Beber, A.	dr	uhd	-	-	0,25	1
Berssem, M.	msc	aio	-	0,20	0,60	1
Boot, A.W.A.	prof dr	hgl	0,70	0,70	0,70	1
Bongaerts, D.	drs	aio	0,60	0,60	0,60	1
Chaieb, I.	dr	ud	0,17	0,50	0,50	1
Claessens, S.	prof dr	guest	0,00	0,00	0,00	1
Driessen, J.	dr	postdoc	0,80	0,50	-	2
Driessen, J.	prof dr	hgl	-	-	0,50	1
Driessen, J.	prof dr	hgl	-	-	0,20	3
Englund, P.	prof dr	hgl	0,03	0,10	0,10	1
Fabbri, D.	dr	ud	-	-	0,25	1
Feijen, E.H.B.	ir	aio	0,05	-	-	1
Francke, M.	prof dr	hgl	-	-	0,00	1
Giambona, E.	dr	ud	0,17	0,50	0,50	1
Huang, R.	msc	aio	0,60	0,40	-	3
Iyer, R.	dr	ud	0,50	0,50	0,50	1
Jong, F.C.J.M. de	prof dr	hgl	0,20	0,13	-	1
Karsten, C.G.J.	msc	aio	-	-	0,20	1
Karypbaeva, D.S	msc	aio	0,30	-	-	1
Laeven, R.J.A.	dr	ud	0,08	-	-	1
Ligterink, J.E.	dr	d	0,13	0,00	0,13	1
Lin, T.C.	msc	aio	0,20	0,60	0,60	1
Liu, X.	msc	aio	-	0,20	0,30	1
Liu, X.	msc	aio	-	-	0,30	2
Lopez de Silanes, F.	prof dr	hgl	0,60	0,50	0,20	1
McCahery, J.	prof dr	hgl	0,67	0,67	0,67	3
Perotti, E.C.	prof dr	hgl	0,60	0,60	0,70	1
Phalippou, L.	dr	ud	0,50	0,50	0,50	1
Ratnovski, L.	msc	aio	0,40	-	-	1
Sautner, Z.	dr	ud	0,21	0,50	0,50	1
Schroth de la Piedra, E.	dr	ud	-	-	0,21	1
Schwienbacher, A.	dr	ud	0,50	0,10	0,20	1
Sengmüller, P.	dr	ud	0,23	0,09	-	1
Vlahu, R.E.	bsc	aio	0,60	0,60	0,45	1
Vorage, M.	msc	aio	0,20	0,60	0,60	1
Wit, E. de	msc	aio	0,20	0,60	0,60	3
Wu, B.	msc	aio	0,20	0,60	0,40	3
Wu, B.	msc	aio	-	-	0,20	1
Zou, L.	dr	uhd	0,00	0,00	0,00	1
Total 1st flow of funds			7,47	7,77	9,67	
Total 2nd flow of funds			0,80	0,50	0,30	
Total 3rd flow of funds			1,67	2,27	1,87	
Total 1st f.o.f. excl. Ph.D.'s			5,12	4,97	6,12	
Total all flows of funds			9,94	10,54	11,84	
Ph.D. students			3,35	4,40	4,85	

5.2.2 Input: funding

The largest amount of funding for this programme has been the allocation of research time to faculty (1st flow of funds). Next to that, the ABS research institute offered a personal research allowance to all staff members with a Ph.D. degree who had a 0.5 fte research time allocation, and funding for Ph.D. students for their training and research expenses. In addition, the Finance section was allocated € 20.000,- for non-staff costs (to be spent for the whole section, so not only covering research, but also teaching and (in)directly personnel-related matters), and € 20.000,- earmarked for inviting an international Visiting Professor. In 2008 the latter funding was not used. The research programme also had access to external funding to cover research related expenses and funding for hosting a seminar series through the Tinbergen Institute. As to external funding for staff, this involved one PhD student from 2nd flow (NWO) and one from 3rd flow (ASRE), as well as partial funding for two full professors (Ministry of Economic Affairs and Netspar). The programme also has access to external funding for research (earned by contract research and teaching).

5.3 Output, Evaluation and Results

5.3.1 Programme evaluation by programme director

The Finance Group at the UvA has by now fully emerged as one of the most prominent research oriented finance groups in Europe. Both senior and junior faculty continue to show a high rate of success in top finance and economics journals, with four articles in the Journal of Finance, four in the Journal of Financial Economics, four in the Review of Financial Studies, one in the Journal of Econometrics, the economic journal, and one in the Journal of Political Economy forthcoming or published in the last three years.

In corporate finance, governance and banking, the programme produces original theoretical work at the highest level (Arping, Boot, Fabbri, Perotti, Scroth). The research group has in recent years dramatically increased its profile in empirical analysis (Claessens, Lopez de Silanes, Iyer, Sautner, Schwienbacher). A strong strand of the research profile is in comparative corporate governance, financial development and political economy (Perotti, Claessens, Lopez de Silanes), where the program belongs to the very top of international research. It has to its credit several of the most influential and widely cited contributions in the area in the last few years, summarized in two important review articles forthcoming in the Journal of Economic Literature.

Empirical asset pricing and risk management (Beber, Chaieb, Driessen, Phalippou), is growing steadily in breadth and quality of output thanks to excellent recent hires. Researchers work on asset and option pricing, behavioral finance, private equity and real estate finance.

The group has grown further, with three new full time faculty members, active in banking, asset pricing and corporate finance, plus a part time research professor joining the real estate group. To accommodate growing teaching demand, recruiting continues this year. About 20 job applicants were interviewed at the AEA-AFA meetings in San Francisco. An open issue remains the ability to retain the best researchers, and to attract senior faculty.

PhD graduates continue to excel in their placement. In the last three years, graduates have taken positions at NYU Stern, the World Bank, the Bank of England and the Federal Reserve Bank. One PhD student is expected to graduate in 2009, and one in 2010, while two more doctoral students have joined the program. Thanks to new private funding, we expect this number to increase further. In total, fourteen nationalities are represented in the group.

5.3.2 Explicit indicators of academic reputation (other than that already mentioned in list of publications/activities)

The group is an active international research hub, with an excellent academic network in the US and Europe. It counts several Fellows in Finance at CEPR, the most prestigious European research network, and two active NBER finance program participants. Researchers have excellent co-authors at Harvard, MIT, LBS, INSEAD, NYU, Toulouse and Stanford.

The group maintains a top seminar series, with one and often two seminars each week. Researchers in the group also organize a large number of international conferences (seven in the last three years alone, jointly with academics from Wharton, Chicago, Harvard and Oxford). In the last two years we have hosted Daniel Paravisini (Columbia), Andrei Shleifer (Harvard), Philippe Aghion (Harvard), Thomas Hellmann (UBC), Luc Laeven (World Bank), Katharina Pistor (Columbia Law School), Steve Haber (Stanford), Bruno Biais (Toulouse), Ron Kaniel (Duke University), Atif Mian (University of Chicago), Martijn Cremers (Yale University), Bob Gibbons (MIT), Randall Morck (Alberta), and Darrel Duffie (Stanford).

A significant endorsement comes from the involvement in the creation of the Duisenberg School of Finance, where the group is well represented with three members in the academic council (out of six in total).

5.3.3 Explicit indicators of societal impact (other than that already mentioned in the list of publications/activities)

The department ranks second in Europe in terms of publications in top finance and economics journals. Faculty members of the research program contributed overwhelmingly to the top ranking granted by SSRN to the Amsterdam Business School as the top business school outside the US in terms of number of research papers downloaded per author. The Finance Group is the most frequently downloaded finance department outside the US.

Faculty members of the Finance Group routinely present at the American Finance Association and the European Finance Association Meetings. In 2006 in Zurich, the group had the largest number of speakers in absolute. Five presentations were made at the WFA in 2005, the largest number for any European school after LBS. Finally, several papers from the department were on the Chicago 2007, New Orleans 2008 and San Francisco AFA programs.

Members of the group make frequent contributions to Dutch quality opinion newspapers and are often cited by the national and international press for their research results.

5.3.4 Overview of results

Key publications of the programme

Boot, A.W.A., Gopalan, R. & Thakor, A.V. (2006). The entrepreneur's choice between private and public ownership. *Journal of Finance*, 61, (2), 803-836.

Chaieb I. & Errunza, V. (2007). International Asset Pricing Under Segmentation and PPP Deviations. *Journal of Financial Economics*.

Driessen, J. (2005). Is Default Event Risk Priced in Corporate Bonds? *Review of Financial Studies*, 18, 165-195.

Lopez de Silanes, F., La Porta, R. & Shleifer, A. (2006). What Works in Securities Laws? *Journal of Finance*, 61, (1), 1-32 .

Perotti E.C. & Von Thadden, E.L. (2006). The Political Economy of Corporate Control *Journal of Political Economy*, 114, (1), 145-174.

Table 8: Publications in numbers: Corporate Finance and Financial Systems

Corporate Finance & Financial Systems		2004	2005	2006	2007	2008
1) Academic publications	in international refereed journals	5	18	20	17	18
	A				4	9
	B				9	7
	in Dutch refereed journals	1	3	4	5	2
	in other international journals	6		1		2
	in other Dutch journals	2	4	3	1	2
	papers in proceedings		3	1		1
	chapters in international books	5	10	11	5	6
	chapters in books (Dutch)	2	1		4	2
2) Monographs	International	1	1	2	4	2
	Dutch				2	1
3) Ph.D. theses			4	3	1	2
4) Professional publications		4	5	11	10	12

Forthcoming international publications

Beber, A. & Brandt, M.W. (2009). Resolving Macroeconomic Uncertainty in Stock and Bond Markets. Forthcoming in *Review of Finance*.

Beber, A., Brandt, M.W. & Kavajecz, K. (2009). Flight-to-quality or flight-to-liquidity? Evidence from the euro-area bond market. Forthcoming in *Review of Financial Studies*.

Bongaerts, D.G.J & Charlier, E. (2009). Private Equity and Regulatory Capital. Forthcoming in *Journal of Banking and Finance*.

Boot, A.W.A., Gopalan, R. & Thakor, A.V. (2009). The Accelerating Integration of Banks and Markets and its Implications for Regulation. Forthcoming in Bergers, A., Molyneux, P. & Wilson J.S. (eds), *The Oxford Handbook of Banking*. Oxford University Press.

Claessens, S., Cassimon, D. & Campenhout, B. van (2009). Empirical Evidence on the New International Aid Architecture [renamed: 'Evidence on changes in aid allocation criteria']. Forthcoming in *World Bank Economic Review*.

Claessens, S. (2009). Competition in the Financial Sector: Overview of Competition Policies. Forthcoming in *World Bank Research Observer*.

Cörvers, F., Hensen, M. & Bongaerts, D. (2009). The delimitation and coherence of functional and administrative regions. Forthcoming in *Regional Studies*.

Cremers, M., Driessen, J.J.A.G., Maenhout, P. & Weinbaum, D. (2009). Does Skin in the Game Matter? Director Incentives and Governance in the Mutual Fund Industry. *Journal of Financial and Quantitative Analysis*.

Driessen, J.J.A.G., Maenhout, P. & Vilkov, G. (2009). The Price of Correlation Risk: Evidence from Equity Options. Forthcoming in *Journal of Finance*.

Fabrizio D. (2009). Law Enforcement and Firm Financing: Theory and Evidence. Forthcoming in the *Journal of the European Economic Association*.

Giambona E. & Golec, J. (2009). Mutual Fund Volatility Timing and Management Fees. Forthcoming in *Journal of Banking and Finance*.

Giambona E., Ghosh, C., Harding, J., Sezer, O., Sirmans, C.F. (2009). The Role of Managerial Stock Option Programs in Governance: Evidence from REIT Stock Repurchases. Forthcoming in *Real Estate Economics*.

Giambona E., Campbell, R. & Sirmans, C.F. (2009). The Long-Horizon Performance of REIT Mergers. Forthcoming in *Journal of Real Estate Finance and Economics*, 38, (2).

Iyer, R. & Schoar, A. (2009). Are there Cultural determinants of Entrepreneurship. Forthcoming in *NBER volume of Entrepreneurship*.

Lopez de Silanes Molina, F., Balas, A., La Porta, R. & Shleifer, A. (2009). The Divergence of

- Legal Procedures. Forthcoming in *American Economic Journal*.
- McCahery, J.A., Bratton, W.W. & Vermeulen, E.P.M. (2009). How Does Corporate Mobility Affect Law Making: A Comparative Analysis. Forthcoming in *American Journal of Comparative Law*, 49, (1).
- McCahery, J.A. & Vermeulen, E.P.M. Regulation of Private Equity Funds. Forthcoming in *Journal of Management and Governance*.
- Phalippou, L. & Gottschalg O. (2009). The performance of private equity funds. Forthcoming in *Review of Financial Studies*.
- Phalippou, L. (2009). Beware when venturing into private equity. Forthcoming in *Journal of Economic Perspectives*.
- Phalippou, L. (2009). Risk and Return of Private Equity Investments: An overview. Forthcoming in Cumming, D. (ed.), *Wiley/Blackwell's Companion to Private Equity*. Wiley/Blackwell.
- Sautner, Z. & Weber, M. (2009). How Do Managers Behave in Stock Option Plans? Clinical Evidence from Exercise and Survey Data. Forthcoming in *Journal of Financial Research*.
- Sautner, Z. & Spranger, J. (2009). Market Timing and Financing Decisions: Is Europe Different from the US? Forthcoming in *Kredit und Kapital*.
- Perotti, E. & Schwienbacher, A. (2009). The Political Origin of Pension Reform. Forthcoming in *Journal of Financial Intermediation*.

Articles in international refereed journals

- Arping, S. & Diaw, K. (2008). Sunk costs, entry deterrence, and financial constraints. *International Journal of Industrial Organization*, 26, 490-501. [B].
- Biais, B. & Perotti, E. (2008). Entrepreneurs and New Ideas. *Rand Journal of Economics*, 39, (4), 1105-1125. [A].
- Boot, A.W.A., Gopalan, R. & Thakor, A.V. (2008). Market Liquidity, Investor Participation and Managerial Autonomy: Why do Firms Go Private? *Journal of Finance*, 63, (4), 2013-2059. [A].
- Boot, A.W.A. & Marinč, M. (2008). The Evolving Landscape of Banking. *Industrial and Corporate Change, Oxford Journals*, 17, (6), 1173-1203. [B].
- Chaieb, I. & Errunza, V. 2007. International asset pricing under segmentation and PPP deviations, *Journal of Financial Economics*, 86, (2), 543-578. [A].
- Claessens, S., Feijen, E. & Laeven, L. (2008). Political Connections and Preferential Access to Finance: The Role of Campaign Contributions. *Journal of Financial Economics*, 88, 554-580. [A].
- Claessens, S., Underhill, G.R.D. & Zhang, X. (2008). Basle II Capital Requirements and Developing Countries: A Political Economy Perspective. *The World Economy*, 31, (3), 313-344.
- Cremers, M., Driessen, J.J.A.G. & Maenhout, P. (2008). Explaining the Level of Credit Spreads: Option-Implied Jump Risk Premia in a Firm Value Model. *Review of Financial Studies*, 21, (5), 2209-2242. [A].
- Cremers, M., Driessen, J.J.A.G., Maenhout, P. & Weinbaum, D. (2008). Individual Stock-Option Prices and Credit Spreads. *Journal of Banking and Finance*, 32, (12), 2706-2715. [B].
- Englund, P., Gunnelin, Hendershott & Söderberg (2008). Adjustment in Property Space Markets: Taking Long-Term Costs Seriously. *Real Estate Economics*, 81-109. [B].
- Jostarndt, P. & Z. Sautner (2008). Financial Distress, Corporate Control, and Management Turnover. *Journal of Banking & Finance*, 32, 2188-2204. [B].
- Lopez de Silanes Molina, F., La Porta, R. & Shleifer, A. (2008). The Economic Consequences of Legal Origins. *Journal of Economic Literature*, June. [A].
- Lopez de Silanes Molina, F., Djankov, S., La Porta, R. & Shleifer, A. (2008). The Law and Economics of Self Dealing. *Journal of Financial Economics*, June. [A].
- McCahery, J.A. & Vermeulen, E.P.M. (2008). Private Equity and Hedge Fund Activism: Regulatory Responses. *European Business Organization Law Review*, 9, (4). [A].

- Phalippou, L. (2008). Where is the Value Premium? *Financial Analyst Journal*, March-April. [B].
- Schwienbacher, A. (2008). Innovation and Venture Capital Exits. *Economic Journal*, 118, (533), 1888-1916. [A].
- Schwienbacher, A., Cumming, D. & Fleming, G. (2008). Financial Intermediaries, Ownership Structure and Monitored Finance: Evidence from Japan. *Small Business Economics* 31, (1), 59-92. [B].
- Schwienbacher, A. (2008). Venture Capital Investment Practices in Europe and in the United States. *Financial Markets and Portfolio Management* 22, (3), 195-217.

Articles in Dutch refereed journals

- Boot, A.W.A. (2008). Zonder historisch perspectief van crisis naar crisis. *Maandblad voor Accountancy en Bedrijfseconomie*, 82, (6), 254-255.
- Boot, A.W.A. (2008). Credit rating bureaus en de stabiliteit van de financiële sector. *Maandblad voor Accountancy en Bedrijfseconomie*, 82, (5), 227-234.

Academic publications in other international journals

- Claessens, S. (2008). Progress in Corporate Governance, in Korea's Economy (2008). *Korea Economic Institute and the Korea Economic Institute of International Economic Policy*, 24, 45-53.
- Claessens, S., Terrones, M.E. & Kose, A. (2008). When Crises Collide. *Finance and Development*, 45, (4).

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- Boot, A.W.A. (2008). Nederlands Pensioenstelsel verre van af. *Economisch Statistische Berichten*, 93, 164-167.
- Boot, A.W.A. (2008). De universiteit schiet tekort. *Tijdschrift voor Hoger Onderwijs en Management*, March.

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- Vlahu, R. (2008). Collective Strategic Defaults: Bailouts and Repayment Incentives. In *Proceedings of the EFA Annual Meeting 2008*. Athens, Greece.

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- Francke, M.K. (2008). The hierarchical trend model. In Kauko, T. & d' Amato, M (eds), *Mass appraisal methods. An international perspective for property valuers*. Wiley-Blackwell RICS Research.
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- McCahery, J.A. (2008). Corporate Governance. In *The Princeton Encyclopedia of Political Economy*. Princeton University Press.
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- Schwienbacher, A. (2008). Venture Capital Exits. In Cumming, D. (ed), *Companion to Venture Capital (Robert W. Kolb Companion to Finance Series)*. Wiley/Blackwell.

Chapters in books (Dutch)

- Boot, A.W.A. (2008). Corporate finance theorie en financiële crisis in breder perspectief. *Topics in Corporate Finance*, 16. Amsterdam Center for Corporate Finance, June.
- McCahery, J.A. & Vermeulen, E.P.M. (2008). Monitoring and Enforcement of Corporate

Governance in the Netherlands. In *Bouwen en bezinning regels van wenselijk en onwenselijk financieel recht* (pp. 235-248). Serie vanwege het Van der Heijden Instituut te Nijmegen. Deventer: Kluwer

Monographs (International)

- Boot, A.W.A. (2008). *Implications of Foreign Ownership for the Netherlands*, How Dutch is the Dutch Economy: Challenges of foreign Investment, Den Haag, January.
- McCahery, J.A. & Vermeulen, E.P.M. (2008). *Corporate Governance of Non-listed Companies*. Oxford: Oxford University Press.

Monographs (Dutch)

- Boot, A.W.A. (2008). *Universiteit: van kostenpost tot motor van de economie*. ACCF. June.

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- Marinč, M. (2008, April 24). *Essays on bank Monitoring, Regulation and Competition*. [promotor: prof.dr. A.W.A. Boot] [cat. B].
- Ratnovski, L (2008, March 25). *A Walk Down Lombard Street*. [promoter: prof.dr. E.C. Perotti] [cat. A].

Professional publications

- Boot, A.W.A. (2008). Kredietcrisis... en huizenmarkt, *AEDES Magazine*, (24), December.
- Boot, A.W.A. (2008). Economiestudie en Financiële crisis. *Rostra Economica*, October, 46.
- Boot, A.W.A. (2008). Opmerkelijke getallen. *AEDES Magazine*, (20), September, 35.
- Boot, A.W.A. (2008). Doen Nederlandse universiteiten het goed? *Rostra Economica*, (269), April, 50.
- Boot, A.W.A. (2008). Woningmarktbeleid onderuit door globalisering. *AEDES Magazine*, (15-16), July, 21.
- Boot, A.W.A. (2008). Huizenprijzen. *AEDES Magazine*, April.
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- McCahery, J. & Vermeulen, E.P.M (2008). *Regulation of Private Equity: Acting in Concert Regulation*. Report for the OECD, Paris, April.
- Schwienbacher, A. (2008). Capital-risque en Wallonie : l'offre est-elle suffisante et bien ciblée? *Finance Management*, 16, 30-33.

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- Boot, A.W.A. (2008). Bank verspilt verankering. *Het Financieele Dagblad*, 15 October, p.9.
- Boot, A.W.A. (2008). Europees bankenplan is goed. Maar red geen zwakke bank. *NRC Handelsblad*, 13 October, p.6.
- Boot, A.W.A. (2008). Vraagtekens rond ABN AMRO. *Het Financieele Dagblad*, 7 October, p.9.
- Boot, A.W.A. (2008). Waarom de eerste Fortisredding mislukte: oplossing voor Fortis is vaag en halfbakken. *NRC Handelsblad*, 29 September, p.7.

- Boot, A.W.A. (2008). Terug naar ouderwets financieren met middelen die iedereen begrijpt. *NRC Handelsblad*, 22 September.
- Boot, A.W.A. (2008). Beleid van fondsen is te duister. *NRC Handelsblad*, July, p.7.
- Boot, A.W.A. (2008). Extra buffers als antwoord op kredietcrisis. *NRC Handelsblad*, June.
- Boot, A.W.A. (2008). Bankieren tussen schotten en buffers. *Het Financieele Dagblad*, 28 May.
- Boot, A.W.A. (2008). De boer op met ons model. *Het Financieele Dagblad*, 13 May, p.9.
- Boot, A.W.A. (2008). Dealmakers aan de macht: Hang naar transacties verblindt bank. *Het Financieele Dagblad*, 3 May, p.19.
- Boot, A.W.A. (2008). Gebrekkige beschikbaarheid van financiering belemmert groei van ondernemingen. *Het Financieele Dagblad*, 24 January.
- Boot, A.W.A. (2008). Globalisering en nationale beleidsruimte. *AEDES Magazine*, February.
- Boot, A.W.A., (2008). Meer aandacht voor onderwijskwaliteit. *Folia*, , 18 January, p. 8-9.

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- Albuquerque, R. & Schroth, E. (2008). The Optimality of a Mandatory Bidding Rule: US vs. Europe.
- Albuquerque, R. & Schroth, E. (2008). Fire Sales, Block Holder Illiquidity and the Stock Market Discount.
- Albuquerque, R. & Schroth, E. (2008). *Determinants of the Block Premium and of Private Benefits of Control*. Invited to resubmit, Journal of Financial Economics.
- Arping, S., Loranth, G. & Morrison, A. (2008). *Public Initiatives to Support Entrepreneurs: Credit Guarantees versus Co-Funding*. Working Paper. Amsterdam Business School, University of Amsterdam.
- Arping, S. & Falconieri, S. (2008). *Strategic versus Financial Investors: The Role of Strategic Objectives in Financial Contracting*. Working Paper. Amsterdam Business School, University of Amsterdam.
- Beber, A. & Fabbri, D. (2008). *Who Times the Foreign Exchange Market? Corporate Speculation and CEO Characteristics*., Working paper. Universiteit van Amsterdam.
- Beber, A. & Brandt, M.W. (2008). *When it can't get any better or worse: The asymmetric impact of good and bad news in expansions versus recessions*, Working paper. Universiteit van Amsterdam.
- Beber, A., Breedon, F. & Buraschi, A. (2008). *Difference in Beliefs and Currency Options*, Working paper. Universiteit van Amsterdam
- Beber, A., Brandt, M.W. & Kavajecz, K. (2008). *What Does Equity Sector Orderflow Tell Us about the Economy?* Working paper. Universiteit van Amsterdam.
- Bongaerts, D.G.J., Driessen, J. & Jong, F. de (2008). *Derivative Pricing with Liquidity Risk: Theory and Evidence from the Credit Default Swap Market*. Working paper. Universiteit van Amsterdam and Tilburg University.
- Bongaerts, D.G.J., Cremers, M. & Goetzmann, W. (2008). *Multiple credit ratings and credit spreads*. Yale ICF Working paper. Universiteit van Amsterdam and Yale University.
- Boot, A.W.A. & Marinč, M. (2008). *Crisis Management and Lender of Last Resort in the European Banking Market*. Working paper. University of Amsterdam.
- Boot, A.W.A. & Thakor, A.V. (2008). *Managerial Autonomy, Allocation of Control Rights and Optimal Capital Structure*. University of Amsterdam.
- Chaieb, I., Carrieri, F. & Errunza, V. (2008). *On the pricing of investable securities and the role of implicit barriers*. Working paper.. Universiteit van Amsterdam
- Chaieb, I. & Mazzotta, S. (2008). *Foreign exchange exposure of U.S. firms and macroeconomic conditions: is there a link?* Working paper. Universiteit van Amsterdam.
- Chaieb, I., Errunza, V. & Basma, M. (2008). *The impact of Emerging Market diversification on the price of exchange risk in the global equity market*. Working paper..Universiteit van Amsterdam
- Claessens, S. & Ueda, K. (2008). *Banks and Labor as Stakeholders: Impact on Economic Performance*.

- Claessens, S., Kose, A. & Terrones, M.E. (2008). *What Happens During Recessions, Crunches and Busts?*
- Cremers, M., Huang, R. & Sautner, Z. (2008). *Internal Capital Markets: The Bright Side of Corporate Politics. Working paper.*
- Driessen, J.J.A.G., Lin, T.-C. & Phalippou, L. (2008). *A new method to estimate risk and return of non-traded assets from cash flows: The case of private equity funds. NBER working paper 14144.*
- Francke, M.K., Koopman, S.J. & de Vos, A.F. (2008). *Likelihood functions for state space models with diffuse initial conditions. Tinbergen Institute Discussion paper.*
- Jong, F. de, Driessen, J.J.A.G. & Hemert, O. van (2008). *Hedging House Price Risk: Portfolio Choice with Housing Futures. Working paper.*
- Driessen, J.J.A.G. & Perotti, E.C. (2008). *Confidence Building on Euro Convergence: Theory and Evidence from Cross-Rate Options. Working paper.*
- Driessen, J.J.A.G. & Maenhout, P. (2008). *The World Price of Jump and Volatility Risk. Working paper.*
- Fabbri, D. & Klapper, L. (2008). *Trade Credit Supply, Market Power and the Matching of Credit Terms. Working paper. Universiteit van Amsterdam.*
- Fabbri, D. & Menichini, A. (2008). *Trade Credit, Collateral Liquidation and Borrowing Constraint, Working paper. Universiteit van Amsterdam.*
- Fabbri, D. & Menichini, A. (2008). *Trade Credit as a Commitment Device to Investment Unobservability. Working paper, Universiteit van Amsterdam.*
- Favara, G., Schroth, E. & Valta, P. (2008). *Legal Institutions, Strategic Default, and Stock Returns.*
- Giambona E., Ghosh, C., Harding, J. & Sirmans, C.F. (2008). *Entrenchment and Incentives: How Governance Influences REIT Capital Structure. Working paper*
- Giambona E. & Ertugrul, M. (2008). *The Effects of Property Segment on REIT Capital Structure. Working paper*
- Giambona E. & Schwiendbacher, A. (2008). *Debt Capacity of Tangible Assets. What is Collateralizable in the Debt Market? Working paper and Mimeo.*
- Giambona E. & Golec, J. (2008). *Strategic Trading in the Wrong Direction by a Large Institutional Investor. Working paper*
- Glaser, M., Lopez-de-Silanes, F., Sautner, Z. (2008). *Looking Inside a Conglomerate: Efficiency of Internal Capital Allocation and Managerial Power Within a Firm .*
- Herrera, H. & Schroth, E. (2008). *Advantageous Innovation and Imitation in the Underwriting Market for Corporate Securities. Submitted to the Journal of Banking and Finance.*
- Iyer, R. & Schoar, A. (2008). *The Importance of Holdup in Contracting: Evidence from a Field Experiment. Working paper.*
- Jostarndt, P. & Sautner, Z. (2008). *Out-of-Court Restructuring versus Formal Bankruptcy in a Non-Interventionist Bankruptcy Setting .*
- Lopez de Silanes Molina, F., Djankov, S., La Porta, R. & Shleifer, A. (2008). *Transparency, Harvard University Mimeo, September.*
- Lopez de Silanes Molina, F. & Chong, A. (2008). *Privatization and Labor Force Restructuring Policies Around the World. Resubmitted to the Journal of Public Economics.*
- Lopez de Silanes Molina, F. & Chong, A. (2008). *Money Laundering and its Regulation, mimeograph.*
- Lopez de Silanes Molina, F., Chong, A. & Torero, M. (2008). *Back to Reality: What happens to fired workers after Privatization? Manuscript under preparation.*
- Lopez de Silanes Molina, F., Djankov, S., La Porta, R. & Shleifer, A. (2008). *Civil Procedure Around the World. Book under preparation. Harvard University Press.*
- Lopez de Silanes Molina, F., La Porta, R. & Shleifer, A. (2008). *International Corporate Governance. Book under preparation.*
- McCahery, J., Bratton, W.W & Vermeulen, E.P.M. (2008). *How Does Corporate Mobility Affect Lawmaking: Comparative Analysis. ECGI Working Paper 91/2008.*

- McCahery, J. & Vermeulen, E.P.M. (2008). *The Contractual Structure and Regulation of Private Equity and Hedge Funds*. LSE/RICAFE 2 Working Paper No. 50.
- McCahery, J. & Vermeulen, E.P.M. (2008). *New Business Law and Innovation: A Comparative Analysis*. LSE/RICAFE 2 Working Paper No. 51.
- McCahery, J., Sautner, Z. & Starks, L. (2008). Behind the Scenes: The Corporate Governance Preferences of Institutional Investors.
- Sautner, Z. & Villalonga, B. (2008). *Corporate Governance and Internal Capital Markets*. Working paper.
- Sautner, Z. & Weber, M. (2008). *Corporate Governance and the Design of Stock Option Programs*. Working paper.
- Sautner, Z. & Weber, M. (2008). *What Determines How Top Managers Value their Stock Options?*
- Sauer, M. & Sautner, Z. (2008). *Stock Option Repricing in Europe*. Working paper.
- Schmutzler, A., Schroth, E. & Szalay, D. (2008). *Financial constraints and the nature of strategic interaction*.
- Schroth, E. & Szalay, D. (2008). *Cash Breeds Success: The Strategic Role of Financing Constraints in Innovation*. Invited to resubmit (third round), Review of Finance.
- Schroth, E. (2008). *The Welfare Gains and Diffusion of Corporate Finance Innovation*.
- Schroth, E. & Szalay, D. (2008). The Strategic Role of Cash Holdings: Evidence from Pharmaceutical Patents.
- McCahery, J. & Schwienbacher, A. (2008). *Bank Reputation in the Private Debt Market*. Working paper. ECGI.
- Vlahu, R. (2008). *Collective Strategic Defaults: Bailouts and Repayment Incentives*. Working paper. Universiteit van Amsterdam
- Wu, H.T. (2008). *Is Backdating Vicious? - An Investigation on the Rationale of Backdating CEO Stock Options*. Universiteit van Amsterdam.
- Wu, H.T. (2008). *Shall We Dance? - An Empirical Analysis of Managerial Team in LBO Syndication*. Universiteit van Amsterdam.

Contributions to academic conferences, workshops and seminars

- Albuquerque, R. & Schroth, E. (2008). The Determinants of Private Benefits of Control. Western Finance Association Meetings, Hawaii.
- Albuquerque, R. & Schroth, E. (2008). The Determinants of Private Benefits of Control. UNC-Duke Corporate Finance Meetings, Chapel-Hill.
- Albuquerque, R. & Schroth, E. (2008). The Determinants of Private Benefits of Control. Financial Research Association Meeting, Las Vegas.
- Arping, S., Loranth, G. & Morrison, A. (2008). Public Initiatives to Support Entrepreneurs: Credit Guarantees versus Co-Funding. World Bank Conference on Partial Credit Guarantees.
- Beber, A. (2008, January). Difference in Beliefs and Currency Options, American Finance Association Meetings, New Orleans.
- Bongaerts, D.G.J. (2008, June). Derivative Pricing with Liquidity Risk: Theory and Evidence from the Credit Default Swap Market, WFA annual meeting, Kona Hawaii.
- Bongaerts, D.G.J. (2008, June). Discussion at WFA annual meeting, Kona Hawaii.
- Bongaerts, D.G.J. (2008, September). Derivative Pricing with Liquidity Risk: Theory and Evidence from the Credit Default Swap Market, Yale internal seminar, New Haven.
- Boot, A.W.A., (2008, 17-19 March). Swiss Conference on Banking and Financial Intermediation, HEC Lausanne, Switzerland.
- Boot, A.W.A. (2008), 11 april). ABP-Netspar Symposium.
- Boot, A.W.A. (2008, 30 April). Rising Stars Conference, Lally School of Management & Technology Rensselaer Polytechnic Institute, New York, USA.
- Boot, A.W.A. (2008, 22-23 May). Globalisation and Central Bank, 10th Spring Conference, Bundesbank, Germany.
- Boot, A.W.A. (2008, 28-30 May). 8th International Conference on Management in Agrifood Chains and Networks, Ede, the Netherlands.

- Boot, A.W.A. (2008, 5-8 June). FIRS Finance Conference, Anchorage, Alaska.
- Boot, A.W.A. (2008, 22-25 June). 43rd Annual Conference of the Western Finance Association (WFA) Waikoloa, Hawaii.
- Boot, A.W.A. (2008, 27-30 August). 35th Annual Meeting EFA, Athens, Greece.
- Boot, A.W.A. (2008, 3 October). ECMI board of directors, Belgium.
- Boot, A.W.A. (2008, 10-11 October). Annual Meeting, German Finance Association (GFA), Germany.
- Boot, A.W.A. (2008, 28 October). International financial crisis and Slovenia, Ljubljana, Slovenia.
- Boot, A.W.A. (2008, 31 October-1 November). Business Law and Innovation conference Columbia University, New York, USA.
- Boot, A.W.A. (2008, 30-31 October). The fifth annual Corporate Finance Conference, Olin Business School Washington University and the Center for Finance and Accounting Research (CFAR), Washington, USA.
- Boot, A.W.A. (2008, 19 November). EFA, Brussel, Belgium.
- Boot, A.W.A. (2008, 24-25 November). International seminar public supported Guarantee Funds in the World,, Amsterdam, the Netherlands.
- Chaieb, I. (2008, 27-30 August). On the pricing of investable securities and the role of implicit barriers (with Francesca Carrieri and Vihang Errunza), 35th annual European Finance Association Meetings Athens, Greece.
- Chaieb, I. (2008, June). On the pricing of investable securities and the role of implicit barriers (with Francesca Carrieri and Vihang Errunza), Seminar at Instituto Superior de Ciências do Trabalho e da Empresa (ISCTE), Lisbon.
- Chaieb, I. (2008, 9-10 June). Foreign exchange exposure of U.S. firms and macroeconomic conditions: is there a link? (with Stefano Mazzotta), 6th INFINITI Conference on International Finance, Micro and macro foundations of international financial integration, Dublin.
- Claessens, Stijn (2008) AEA/AFA; South African Reserve Bank; keynote speech EMG London, many others.
- Driessen, J.J.A.G. (2008, March). Option-implied correlations, presentation at Robeco workshop, Rotterdam.
- Driessen, J.J.A.G. (2008, April). A new method to estimate risk and return of non-traded assets from cash flows: The case of private equity funds. Presentation at NBER meeting, New Palz, US.
- Driessen, J.J.A.G. (2008, August). Discussion of Credit Spreads and Real Economy, SIFR Conference, Stockholm.
- Driessen, J.J.A.G. (2008, September). Derivative Pricing with Liquidity Risk: Theory and Evidence from the Credit Default Swap Market, presentation at CREDIT Greta Conference, Venice.
- Driessen, J.J.A.G. (2008, October). Derivative Pricing with Liquidity Risk: Theory and Evidence from the Credit Default Swap Market, presentation at Inquire Meeting, Bordeaux.
- Driessen, J.J.A.G. (2008, November). Derivative Pricing with Liquidity Risk: Theory and Evidence from the Credit Default Swap Market, presentation at University of Rotterdam.
- Driessen, J., Lin, T.C. & Phalippou L. (2008, April). Measuring the Risk of Private Equity Funds: A New Approach. Presented at American Finance Association meeting, New Orleans, January, HEC Lausanne, February and NBER meetings Boston.
- Fabbri, D. (2008). Trade Credit Supply, Market Power and the Matching of Credit Terms, Conference on Small Business Finance: What Works, What Doesn't? World Bank, Washington, U.S.
- Fabbri, D. (2008). Trade Credit Supply, Market Power and the Matching of Credit Terms, Second joint CAF-FIC-SIFR Conference on Emerging Market Finance, Stockholm.
- Fabbri, D. (2008). Trade Credit Supply, Market Power and the Matching of Credit Terms, 4th CSEF-IGIER Symposium on Economics and Institutions, Anacapri, Naples, Italy.

- Francke, M.K. & Vos, A.F. de (2008, June). An Efficiency Correction Model, 2008 Meeting of the Netherlands Econometric Study Group, University of Tilburg.
- Francke, M.K. (2008, June). The determination of market rents for houses in the Netherlands, 15th Annual European Real Estate Society Conference, Krakow.
- Francke, M.K. & Vos, A.F. de (2008, August). Bayesian Unit Root Tests and Marginal Likelihood, European Economic Association & Econometric Society, Milan.
- Giambona, E. (2008, November). LUISS Business School – Rome. Invited Presentation.
- Giambona, E. (2008, November). CERP- Turin – Invited Presentation.
- Giambona, E. (2008, October). DePaul University REIT Conference - Invited Presentation.
- Giambona, E. (2008, October). Free University of Bozen/Bolzano– Invited Presentation.
- Giambona, E. (2008, September). University of Reading– Invited Presentation.
- Giambona, E. (2008). European Finance Association – 2008 Meeting – Athens, Greece.
- Giambona, E. (2008, May). University of Wisconsin-Madison– Invited Presentations.
- McCahery, J (2008, January 29). Corporate Governance of Family Run Firms, Solvay Business School Conference on Corporate Governance of Family Run Firms, Brussels.
- McCahery, J. (2008, March 12). How Does Corporate Mobility Affect Lawmaking, London School of Economics, Law Faculty Seminar, London.
- McCahery, J. (2008, March 21). Discussant, Hedge Fund Activism in the Enforcement of Bondholders’ Rights (Marcel Kahan and Edward Rock),UvA/Vanderbilt University Conference on Shareholder Rights, Shareholder Voting and Corporate Governance, Sardinia.
- McCahery, J. (2008, March 22). Corporate Governance Preferences of Institutional Investors, presented at Vanderbilt University Conference on Shareholder Rights, Shareholder Voting and Corporate Governance, Sardinia.
- McCahery, J. (2008, May 9). How Does Corporate Mobility Affect Lawmaking, Tilec-AFM Seminar, Tilburg.
- McCahery, J. (2008, May 14). Fiduciary Duties and Related Party Transactions OECD Asian Roundtable, Hong Kong.
- McCahery, J. (2008, June 5). Corporate Governance Preferences of Institutional Investors, ICC Corporate Governance Conference (June 5, 2007); (Paris);
- McCahery, J. (2008, June 13). How Does Corporate Mobility Affect Lawmaking, LIUSS/Anton Philips Conference (June 13, 2008) (Rome);
- McCahery, J. (2008, June 13). Discussant, Civil Liability and Mandatory Disclosure (Merritt Fox) and Enforcement and Securities Regulation (Howell Jackson), LIUSS/Anton Philips Conference (June 13, 2008) (Rome);
- McCahery, J. (2008, June 30). Codes of Conduct and Institutional Investors, DIFC Summit on Corporate Governance, Dubai.
- McCahery, J. (2008, August 13). Credit Crunch and Rating Agencies, University of Dusseldorf Conference on the Financial Crisis, Dusseldorf.
- McCahery, J. (2008, September 27). Bank Reputation in the Private Loan Market, Review of Finance/UvA- Schulich Business School Conference on Financial Institutions at the Cross-roads, Amsterdam.
- McCahery, J. (2008, November 1). Behind the Shadow: Corporate Governance Preferences of Institutional Investors, University of Amsterdam/Columbia University Conference on Business Law and Innovation, New York.
- McCahery, J. (2008, November 14). Related Party Transactions and the Quality of Corporate Governance, 5th International Internal Auditors Conference, Istanbul.
- McCahery, J. (2008, December 2). How Does Corporate Mobility Affect Lawmaking: Comparative Perspectives, Swiss Federal Institute of Technology (ETH), Faculty Seminar, Zurich.
- McCahery, J. (2008, December 3). Behind the Shadow: Corporate Governance Preferences of Institutional Investors, Swiss Federal Institute of Technology (ETH), Faculty Seminar, Zurich.
- McCahery, J. (2008, December 10). Corporate Mobility and Insolvency Regulation in the

- EC; RIETI Seminar on Enterprise Law , Tokyo.
- Lopez-de-Silanes, F. & Phalippou, L. (2008, October). Diseconomies of scale in private equity. Presented at Cass Business School, October, Oxford U., February, U. Edinburgh Management School, January, U. Florida at Gainesville, February and Essec Private Equity conference.
- Sautner, Z. (2008, November). New York Fed/NYU Stern Conference on Financial Intermediation.
- Sautner, Z. (2008, October). Columbia University Conference on Business Law and Innovation.
- Sautner, Z. (2008, September). ECGTN Final Network Conference Barcelona.
- Sautner, Z. (2008, June). LUISS/Tilburg University Conference Rome.
- Sautner, Z. (2008, April). University of Zurich.
- Sautner, Z. (2008, March). Vanderbilt/Amsterdam Conference Sardinia.
- Vlahu, R. (2008). Collective Strategic Defaults: Bailouts and Repayment Incentives, Bankruptcy and Distress Resolution Conference, Ghent (December), ASSET Meeting, European University Institute, Florence (November), NAKRE Research Day, Utrecht (October), 43rd EWGFM, Cass Business School, London (September), European Finance Association Meetings, Athens, (August), 25th Symposium on Banking and Monetary Economics, University of Luxembourg (June), 4th Annual European Banking Symposium, Bocconi University and CAREFIN (May), Swiss Conference on Banking and Financial Intermediation, Champéry (March).
- Wu, H.T. (2008, March). Is Backdating Vicious? - An Investigation on the Rationale of Backdating CEO Stock Options, PhD Seminar at Tinbergen Institute, Amsterdam.
- Wu, H.T. (2008, June). Is Backdating Vicious? - An Investigation on the Rationale of Backdating CEO Stock Options, Internal Seminar at Universiteit van Amsterdam, Amsterdam.
- Wu, H.T. (2008, August). Is Backdating Vicious? - An Investigation on the Rationale of Backdating CEO Stock Options, Annual Meeting of European Finance Association, Doctoral Session, Athens.
- Wu, H.T. (2008, September). Is Backdating Vicious? - An Investigation on the Rationale of Backdating CEO Stock Options, Final Conference of the ECGTN, Barcelona.

Other lectures on research

- Boot, A.W.A. (2008, 10 January). Joint chair and speaker, Conference Towards an Entrepreneurial Society, Ministerie van Economische Zaken.
- Boot, A.W.A. (2008, 31 January). Presentation: How Dutch is the Dutch Economy and why Does it Matter?, Ministerie van Economische Zaken, Den Haag.
- Boot, A.W.A. (2008, 31 January). Presentation: Competition Workshop Effects of Competition in the Banking Sector, Ministerie van Economische Zaken, Den Haag.
- Boot, A.W.A. (2008, 6 February). Presentation: Miniconferentie Amsterdam in een globaliserende wereld, Gemeente Amsterdam Dienst Economische Zaken, Amsterdam.
- Boot, A.W.A. (2008, 7 February). Presentation: Achmea, De Meern, Utrecht.
- Boot, A.W.A. (2008, 21 February). Presentation: Netspar API Seminar, Amsterdam.
- Boot, A.W.A. (2008, 8 April). Lezing: NMNH Departement Amsterdam.
- Boot, A.W.A. (2008, 10 april). Rondetafelconferentie: Evaluatie EU-begroting, SER, Den Haag.
- Boot, A.W.A. (2008, 11 April). Discussie: ABP-Netspar Symposium, Tilburg.
- Boot, A.W.A. (2008, 16 April). Lezing: Nederlands Instituut voor Register Valuators (NIRV).
- Boot, A.W.A. (2008, 22 May). Lezing: Symposium ter gelegenheid van het afscheid van Mr A.M.H.Th. Koemans.
- Boot, A.W.A. (2008, 9-10 September). Presentation: Corporate Finance and Risk Management, UvA/Amsterdam Business School, Contribution to the Deloitte New Hire Week.
- Boot, A.W.A. (2008, 29 September). Lezing: De Key Academie, Amsterdam.

- Boot, A.W.A. (2008, 1 October). Discussie: De aangepaste code TABAKSBLAT, Rotterdam.
- Boot, A.W.A. (2008, 29 October). Lezing: Sprekersdiner 29st Symposium Veerstichting, Leiden.
- Boot, A.W.A. (2008, 29 October). Lezing: NautaDutilh N.V., Amsterdam.
- Boot, A.W.A. (2008, 6 November). Lezing: Fiscale Conferentie Verzekeraars, Utrecht.
- Boot, A.W.A. (2008, 6 November). Lezing: Vrienden van Cobbenhagen, Baker McKenzie, Amsterdam.
- Boot, A.W.A. (2008, 12 November). Lezing: School voor Journalistiek, Zwolle.
- Boot, A.W.A. (2008, 12 November). Discussie: Financiële Poort.
- Boot, A.W.A. (2008, November). Discussie: WBS debat "supercapitalism", Wiardi Beckman Stichting
- Boot, A.W.A. (2008, 13 November). Presentatie: ICC Nederland, Zoetermeer.
- Boot, A.W.A. (2008, 18 November). Lezing: Nederlandse Maatschappij Nijverheid en Handel.
- Boot, A.W.A. (2008, 25 November). Lezing: DNB, Amsterdam.
- Boot, A.W.A. (2008, 28 November). Lezing: Lexence, Duijn en Kruidberg.
- Boot, A.W.A. (2008, 3 December). Lezing: Rostra Congres Strijd der Grootmachten: Europa leider of eeuwige tweede, SEFA, Amsterdam.
- Boot, A.W.A. (2008, 12 December), Lezing: Private Investor Bijeenkomst, Utrecht.
- Boot, A.W.A. (2008, 15 December), Co-referaat, Den Uyl-Lezing, Amsterdam, the Netherlands.
- Boot, A.W.A. (2008, 17 December), Actuarialcongres Transparantie van Verzekeringen VSAE, Amsterdam.
- Boot, A.W.A. (2008, 18 December), Lezing: Nederlandsche Maatschappij voor Nijverheid en Handel, Departement Amsterdam, Amsterdam.
- McCahery, J. (2008, 9 December). DSF Master Lecture on the Financial Crisis, Tokyo, Japan, Tokyo.
- McCahery, J. (2008, December 16). Clingendael/DSF Workshop on the Financial Crisis, Den Haag.

Organisational contributions to conferences, workshops and seminars

- Arping, S. (2008). Joint chair and organiser. Ricafe 2 conference, Amsterdam.
- Chaieb, I. (2008). Organizer Finance Group seminars, Amsterdam.
- Claessens, S. (2008). Darden Conference on Emerging Markets; World Bank/IMF Conference on Risk management; IMF Conference on Liquidity, Securitization and Asset Cycles; GCGF Workshop on corporate governance; GCGF, AICG, MCCGP, Sabanci conference on corporate governance; ESRC; others.
- Driessen, J.J.A.G. (2008). Organization of Asset Pricing Retreat at University of Amsterdam, June.
- Driessen, J.J.A.G. (2008). Reviewer for European Finance Association Annual Meeting, Spring.
- Driessen, J.J.A.G. (2008). Reviewer for Western Finance Association Annual Meeting.
- Giambona, E. (2008). Amsterdam-Cambridge-UNC Charlotte Real Estate Symposium- co-organizer (with Richard Buttimer and Kanak Patel).
- McCahery, J. (2008, January 29). Organized conference on Corporate Governance of Family Run Firms, Solvay School of Management (Brussels)
- McCahery, J. (2008, March 19-21). Co-organized the University of Amsterdam/Vanderbilt University Conference on Shareholder Rights, Shareholder Voting and Corporate Governance.
- McCahery, J. (2008, June 12-13). Co-organized the Anton Philips Funds/Rome Conference on Company Law and Securities Law Enforcement.
- McCahery, J. (2008). September 26-27, co-organized the Review of Finance/UvA-Schulich Business School Conference on Financial Institutions at the Cross-roads.
- McCahery, J. (2008, October 31-Nov 1). Co-organized the University of Amsterdam/Columbia University Conference on Business Law and Innovation.

- Phalippou, L. (2008). Co-organizer and founder: Annual Empirical Asset Pricing Retreat in Amsterdam.
- Sautner, Z. (2008). Member of the Program Committee, European Finance Association Meetings Athens.
- Sautner, Z., (2008) Member of the Program Committee, European Financial Management Annual Conference 2009.
- Schwienbacher, A. (2008). Chairman of the Third Ricafe-2 Conference on Knowledge-based Entrepreneurship, held in Amsterdam (The Netherlands).
- Vlahu, R. (2008, 8 November). Chair, ASSET Annual Meeting Florence, Italy.

Participation in academic networks & fellowships

- Arping, S. (2008). Ricafe 2 Network.
- Arping, S. (2008). Research Fellow, Tinbergen Institute
- Bongaerts, D.G.J. (2008). Visiting postdoctorate fellow Yale University.
- Boot, A.W.A. (2008). Fellow, Tinbergen Instituut, Amsterdam.
- Boot, A.W.A. (2008). Research Fellow, Centre for Economic Policy Research (CEPR), Londen.
- Boot, A.W.A. (2008). Fellow, Davidson Institute, University of Michigan.
- Boot, A.W.A. (2008). Honorary Professor, University of Ljubljana.
- Claessens, S. (2008). Research Fellow Financial Economics Programme, CEPR, London; Associate Fellow Tinbergen Institute; Fellow Network Algemene en Kwantitatieve Economie (NAKE); Fellow Asian Institute of Corporate Governance (AICG); Fellow European Development Research Network (EUDN); Research Associate of European Corporate Governance Institute (ECGI); Fellow of the Wharton Financial Institutions Center; member of the Advisory Board of the Millstein Center for Corporate Governance and Performance at Yale University;
- Driessen, J.J.A.G. (2008). Senior Researcher at Netspar.
- Driessen, J.J.A.G. (2008). Research Fellow Tinbergen Institute.
- Francke, M.K. (2008), Member of European Real Estate Society.
- Francke, M.K. (2008). Member of International Society for Bayesian Analysis.
- Francke, M.K. (2008). Member of Econometric Society.
- Francke, M.K. (2008). Member of Vereniging van Onroerend Goed Onderzoekers Nederland
- McCahery, J.A. (2008). NewGov, New Modes of Governance, European University Institute (6th Framework Program of EU).
- McCahery, J.A. (2008). Fellow, CEPS, Brussels.
- McCahery, J.A. (2008). Research Associate, European Corporate Governance Institute.
- McCahery, J.A. (2008). REITI, Research Program on Innovation.
- McCahery, J.A. (2008). Fellow, International Institute of Corporate Governance and Accountability, George Washington University Law School.
- McCahery, J.A. (2008). Research Committee, European Corporate Governance Institute.
- McCahery, J.A. (2008.). Member, International Advisory Board, New Zealand Governance Commission.
- Sautner, Z. (2008). Research Associate, OFRC, Oxford University.
- Sautner, Z. (2008). Research member, European Corporate Governance Training Network.
- Schwienbacher, A. (2008). Coordinator of the RICAFE-2 EU program for the University of Amsterdam node (2006-2009).
- Wu, H.T. (2008). European Corporate Governance Training Network.

Volume-editorship

- Boot, A.W.A. (2008). Co-editor *Handbook of Financial Intermediation and Banking*. Elsevier.
- Boot, A.W.A. (2008), Editor, *Folia*, Special Christmas Issue, December.

Member editorial board/editor international refereed journals

- Boot, A.W.A. (2008). Associate Editor *Journal of Financial Intermediation*.

- Boot, A.W.A. (2008). Associate Editor *Multinational Finance Journal*.
- Boot, A.W.A. (2008). Associate Editor *European Financial Management*.
- Boot, A.W.A. (2008). Member Editorial Board *Journal of Financial Regulation and Compliance*.
- Boot, A.W.A. (2008). Member of International Editorial Board *Economic and Business Review for Central and South-Eastern Europe*.
- Boot, A.W.A. (2008). Associate Editor *Review of Finance*.
- Claessens, S. (2008). Member Editorial Board of the *World Bank Economic Review*.
- Claessens, S. (2008). Co-Editor of the *Journal of Financial Services Research*; Associate Editor of the *Journal of Financial Stability*.
- Englund, P. (2008). Editorial board member *Real Estate Economics*, *Journal of Real Estate Finance and Economics*, *Journal of Housing Economics*, *Journal of Property Research*, *Journal of European Real Estate Research*.
- McCahery, J. (2008). Editorial board member *European Business Organization Law Review*.
- McCahery, J. (2008). Editorial Associate *Economics Bulletin*.
- McCahery, J. (2008). Editorial Board member *Corporate Governance International*.
- McCahery, J. (2008). Editorial Board member and International Board member *The Yearbook of European Environmental Law*.
- McCahery, J. (2008). Editorial Board, *E Journal of Corporate Law*, Higher Economics University.
- Phalippou, L. (2008). Editorial board member *Financial Analyst Journal*.

Member editorial board/editor non-refereed and Dutch journals

- Boot, A.W.A. (2008). Member Editorial Board *MAB (Maandblad voor Accountancy en Bedrijfseconomie)*.
- Boot, A.W.A. (2008). Member Editorial Board *Tijdschrift voor Corporate Finance*.

Referee activities

- Arping, S. (2008). Referee for *Journal of Financial Intermediation*, *Journal of the European Economic Association*, *Oxford Economic Papers*, *Journal of Industrial Economics*, *Journal of Money, Credit, and Banking*, *Small Business Economics*, *Canadian Journal of Economics*, *Journal of Institutional and Theoretical Economics*.
- Beber, A. (2008). Referee for *Journal of Finance*, *Journal of Financial Economics*, *Review of Finance*, and program committee for European Finance Association 2008 conference.
- Bongaerts, D.G.J. (2008). Referee for *Journal of Empirical Finance*.
- Boot, A.W.A. (2008). Referee for *American Economic Review*, *Econometrica*, *The Review of Economic Studies*, *Journal of Finance*, *International Economic Review*, *Journal of Public Economics*, *Journal of Financial Intermediation*, *The Review of Financial Studies*, *Journal of Banking and Finance*, *Journal of Financial Services Research*, *Financial Management*, *Contemporary Policy Issues*, and *European Journal of Political Economy*.
- Chaieb, I. (2008). Referee for *Economic Journal*; *Journal of Financial Economics*; *Review of Quantitative Finance and Accounting*.
- Claessens, S. (2008). Referee for *Review of Finance*; *Journal of Financial Intermediation*; *Journal of Financial Economics*; others
- Driessen, J.J.A.G. (2008). Referee for *Journal of Finance*, *Review of Financial Studies*, *Journal of Empirical Finance*, *Review of Finance*, *Journal of Banking and Finance*, *Journal of Financial and Quantitative Analysis*.
- Fabbri, D. (2008). Referee for *Review of Finance*.
- Giambona E. (2008). Referee for *Real Estate Economics*, *Journal of Real Estate Finance and Economics*.
- McCahery, J.A. (2008). Referee for *Economics Bulletin*, *Journal of Corporate Law Studies*, *EBOR*, *Oxford University Press*, *Cambridge University Press*, *Routledge*, *European Law Journal*, *Corporate Governance International*.
- Phalippou, L. (2008). Referee for *American Economic Review*, *European Financial*

Management Journal, Financial Analyst Journal, Journal of Accounting and Business Economics, Journal of Corporate Finance, Journal of Economic Behavior and Organizational, Journal of Empirical Finance, Journal of Finance, Journal of Financial Economics, Review of Financial Studies, Review of Finance, Finance.

- Sautner, Z. (2008). Referee for *Review of Economic Studies, Review of Finance, Journal of Banking and Finance, Economics of Governance, Schmalenbach Business Review, Zeitschrift für Betriebswirtschaft.*
- Schroth, E. (2008). Referee for the *Journal of Industrial Economics* and the *B.E. Journal of Theoretical Economics.*
- Schwienbacher, A. (2008). Referee for *Journal of Economics and Management Strategy, Journal of Business Venturing, Economics Bulletin, Financial Review, International Journal of Management Review, Academy of Management Journal,* and AFFI, EFA Tutorial conferences.

Membership of academic committees (including Ph.D. committees outside the FEB)

- Driessen, J.J.A.G.. (2008, 27 June). Member Ph.D. committee L. Zolotoy (Tilburg University; supervisor: Prof.dr. B. Melenberg).
- Englund, P. (2008). Elias Oikkarinen, University of Turku; Maarten Jannen, Erasmus University, Rotterdam.
- McCahery, J.A. (2008). PhD Committee, Featuring Corporate Power, Alessio Maria Paces, Erasmus University Rotterdam (January).
- McCahery, J.A. (2008). PhD Committee, Modernization of European Company Law and Corporate Governance, Gert-Jan Vossestein, Leiden University (November).
- Schwienbacher, A. (2008). Member Ph.D. committee T. Frank (Katholieke Universiteit Leuven) and B. Leyman (University of Gent).

Research contributions in the media

- Boot, A.W.A. (2008). Various Commentaries and Interviews for Radio, TV and Printed Media.
- Claessens, S. (2008). Interview with *The Economist, Financial Times, Wall Street Journal* and *Het Financieele Dagblad.*
- Driessen, J.J.A.G. (2008). Interview in *FEM Business.* Interviews for Radio 1, Radio 3, RTL-Z.

Prizes and honours

- Albuquerque, R. & Schroth, E. (2008). Final selection for the European Corporate Governance Institute Best Paper Competition. We withdrew the paper at this point.
- Phalippou, L. (2008). Best Paper Award Inquire UK and Inquire Europe.
- Vlahu, R. (2008, November). Louis-Andre Gerard-Varet Prize for best conference paper at ASSET meeting, Florence, Italy, 2008.

2nd and 3rd stream funding

- Bongaerts, D.G.J., Driessen, J.J.A.G & Jong, F. de (2008). GARP proposal submitted in 2008. \$12.000 subsidy. Title of research: 'Liquidity in the corporate bond market'. [granted].
- Englund, P. (2008). NWO grant, title: Search, Liquidity and Price Formation in the Housing Market subsidy: €186.995,- [granted].

Various activities

- Arping, S. (2008). Member of the advisory board SmartEconomist.com
- Boot, A.W.A. (2008). Chairman Royal Netherlands Economic Association (Koninklijke Vereniging voor de Staathuishoudkunde).
- Boot, A.W.A. (2008). President European Finance Association.
- Boot, A.W.A. (2008). Member Capital Market Committee. Autoriteit Financiële Markten (AFM).

- Boot, A.W.A. (2008). Member Research Council, Banque de France, France.
- Boot, A.W.A. (2008). Member Bank Council (Bankraad), De Nederlandsche Bank.
- Boot, A.W.A. (2008). External Advisor, Riksbank (Central Bank of Sweden) Stockholm, Sweden.
- Boot, A.W.A. (2008). Member (plaatsvervangend Kroonlid), Sociaal Economische Raad (SER).
- Boot, A.W.A. (2008). Honorary Professor, University of Ljubljana, Slovenia.
- Boot, A.W.A. (2008). Member Board, Netherlands Institute for Corporate Governance, Amsterdam.
- Boot, A.W.A. (2008). Member Board, European Capital Markets Institute. Madrid, Spain.
- Boot, A.W.A. (2008). Member International Evaluation Committee, Business Schools in Israel, Israel.
- Boot, A.W.A. (2008). Member Board, Optiver.
- Boot, A.W.A. (2008). Member Board, Reinsurance Group of America Incorporated (RGA).
- Boot, A.W.A. (2008). Member, The Royal Netherlands Academy of Arts and Sciences (KNAW).
- Boot, A.W.A. (2008). Non-executive director for several companies/organizations.
- McCahery, J. (2008). OECD Expert, Paris (Hedge Funds and Private Equity: Concerted Action).
- McCahery, J. A. (2008). Project Head, Monitoring Commissie (Study on Institutional Investors).
- McCahery, J. (2008). OECD Expert, Hong Kong (Related Party Transactions in Asia)
- Wu, H.T. (2008). The Transatlantic Corporate Governance Dialogue, Brussels, September.
- Wu, H.T. (2008). The UIMP/CEMFI/ECGTN Summer School on Corporate Governance: Economic, Financial and Legal Perspectives, Santander, August.
- Wu, H.T. (2008). Media Skills for Researchers, London, July.
- Wu, H.T. (2008). Behavioral Finance Conference, Oxford, May.
- Wu, H.T. (2008). A Review of Comparative Governance Systems - The Role of Financial Institutions in Corporate Governance, Sicily, April.

Box 10: External Ph.D. students Corporate Finance and Financial Programmes

Louis Bouchez

Related Party Transaction and Corporate Governance, promotor: Joe McCahery, co-promotor: Arnoud Boot [planned finalisation: 2010]

Jacob Rüggeberg

Private antitrust enforcement in Europe and disperse damages - a compensation and deterrence assessment, promotor: Joe McCahery, co-promotor: Maarten Pieter Schinkel [planned finalisation: 2009]

6. HUMAN RESOURCE MANAGEMENT – ORGANISATIONAL BEHAVIOUR

<i>Programme director:</i>	<i>Prof.dr. D.N. den Hartog</i>
<i>Starting date:</i>	<i>January 1, 2007 (previously part of the Management Research programme)</i>
<i>Department :</i>	<i>Business Studies</i>
<i>METIS-code:</i>	<i>uva/fee/bs/hrm/prog</i>
<i>Website:</i>	<i>http://www.abs.uva.nl/hrmob</i>
<i>VSNU scores 2002:</i>	<i>n.a.</i>

6.1 Programme Overview

Employees are central to the long term success of organizations and how to manage the employment relationship such both high levels of employee and firm performance and high levels of employee wellbeing are achieved, is a challenge for organizations around the globe.

When firms become aware of the key importance of their employees, HRM is often given an increasingly strategic role or place in the firm. As HRM gains strategic influence, core HRM tasks such as the selection, development and motivation of employees are no longer only the domain of specialized personnel departments. Increasingly, individual line managers take on more such tasks. How do leaders within firms recruit, develop, manage, and inspire the responsible, proactive and engaged employees that their firms need to meet their goals now and over time? How do firms ensure responsible, innovative, and ethical employee and management behaviour at all levels? This crucial role of both employees and their leaders within firms is a core area of the researchers of the human resource management and organizational behavior section.

A related dilemma is that when HR becomes more strategic, the crucial role of HR in ensuring wellbeing or as employee champion often gets decreasing attention. This balancing act between ensuring performance and guarding well-being is another important HRM issue studied by researchers of the human resource management and organizational behavior section.

Finally, a third area of interest of the researchers in the group is how the rapidly changing nature of work and organizations as well as the changing context of firms impact on HRM, employees and leadership. For example, what happens as the workforce becomes more diverse, the work more project-based, and the context more international? Do our “traditional” models of management still hold?

The human resource management and organizational behavior section of the ABS is a relatively new research active group aiming to conduct and publish high-quality internationally recognized research in several areas that contribute to our understanding in this broad area. Through their publications in reputable and peer refereed international journals as well as their contributions to international conferences, the researchers of the group aim to contribute to international academic debates. Yet, the applied nature of the field and highly relevant topics under study imply that their work is also of practical and societal relevance.

The research topics include general human resource management issues, employee selection and assessment, employee well-being, commitment, motivation, and emotions, the impact of ethical and charismatic leadership on employees, the consequences of project-based organizing for firms and their employees, how to stimulate proactive and innovative employee behaviour in firm, the role of time as well as cross-cultural issues in OB and HRM, such as expatriate management and leadership across cultures. The research undertaken by the group is multidisciplinary in nature and the methods used are diverse. They include both

qualitative and quantitative methods. Our objectives for the coming years include further improving and expanding our research and publications in high level outlets, and strengthening our international ties. Activities the group's faculty undertakes to ensure this include co-hosting a conference on HRM this coming year, regularly inviting distinguished academic guest speakers from all over the world, being active in different networks and working on research projects with colleagues abroad.

6.2 Input

6.2.1 Input research staff

Table 9: Input in fte Human Resource Management – Organisational Behaviour

<i>Name</i>	<i>Title</i>	<i>Function</i>	<i>Total 2006</i>	<i>Total 2007</i>	<i>Total 2008</i>	<i>Funding</i>
Abu Ghazaleh, N.	drs	aio	0,50	0,60	0,60	1
Anderson, N.R.	prof dr	hgl	0,50	0,50	0,70	1
Belschak, F.	dr	ud	0,50	0,50	0,50	1
Eerde, W. van	dr	ud	-	0,42	0,42	1
Gasteiger, R.	dr	postdoc	0,41	0,59	-	3
Hartog, D. den	prof dr	hgl	0,50	0,50	0,50	1
Havermans, L.	msc	aio	-	-	0,25	1
Hülshager, U.R.	dr	postdoc	0,33	0,60	-	3
Kalshoven, K.	drs	aio	0,50	0,60	0,60	1
Keegan, A.	dr	uhd	0,17	0,50	0,50	1
Mol, S.	dr	ud	0,17	0,50	0,50	1
Schinkel, S.	drs	d	-	0,20	0,20	1
Sylva, H.	drs	aio	0,35	0,60	0,60	1
Total 1st flow of funds			3,19	4,92	5,37	
Total 2nd flow of funds			0,00	0,00	0,00	
Total 3rd flow of funds			0,74	1,19	0,00	
Total 1st f.o.f. excl. Ph.D.'s			1,84	3,12	3,32	
Total all flows of funds			3,93	6,11	5,37	
Ph.D. students			1,35	1,80	2,05	

6.2.2 Input: funding

The largest amount of funding for this programme has been the allocation of research time to faculty (1st flow of funds). Next to that, the ABS research institute offered a personal research allowance to all staff members with a Ph.D. degree who had a 0.5 fte research time allocation, and funding for Ph.D. students for their training and research expenses. In addition, the HRM/OB section was allocated € 20.000,- for non-staff costs (to be spent for the whole section, so not only covering research, but also teaching and (in)directly personnel-related matters), and € 20.000,- earmarked for inviting an international Visiting Professor. In 2008 the latter funding was not used. In 2008, the program had no externally funded researchers.

6.3 Output: Evaluation and results

6.3.1 Evaluation of 2008 results by programme director

The human resource management and organizational behavior section of the ABS at the UvA is a relatively young, international and highly research active group. Faculty has shown a good rate of success in top journals in the areas of work and organizational psychology,

human resource management, leadership and general management. For example, multiple publications are forthcoming or have been published in the last three years in top level journals such as the *Journal of Applied Psychology*, the *Journal of Marketing*, the *Leadership Quarterly*, and the *Journal of Management Studies*. Several faculty members are also members of editorial boards of important journals in the field.

Particularly strong areas of the program over the past few years include cross-cultural, charismatic and ethical leadership (Den Hartog), Human Resource Management (Keegan; Den Hartog), Project Management (Keegan), Innovation (Anderson), Selection (Anderson; Mol) and Sales Management (Belschak). In these areas, the program shows top quality international research, with increasing and high quality publications of which several are already well-cited. Several other topics the newly hired group members have invested in are starting to lead to high quality publications as well, including the role of time (Van Eerde), proactive employee behaviour (Belschak; Den Hartog), and management of expatriates (Mol).

As the group is new, most members are relatively young and the group as a whole is still relatively small, some more time and research capacity is needed to build the program to its full strength. Some growth is also needed for the program to stabilize. Besides the current senior and junior faculty, there are three Ph.D. candidates at different stages of their projects. All are starting to send out their research papers to high quality journals and conferences. One more PhD student joined the programme in August 2008.

6.3.2 Overview of results

Key publication of the programme

- Eerde, W. van, Tang, K.C.S. & Talbot, G. (2008). The mediating role of training utility on the relationship between training needs assessment and organisational effectiveness. *International Journal of Human Resource Management*, 19, 63-73.
- Hoogh, A.H.B. de & Hartog, D.N. den (2008). Social responsibility, ethical leadership and performance. *Leadership Quarterly*, 19, 297-311.
- Hartog D.N. den, Hoogh, A.H.B. de & Keegan, A.E. (2007). Belongingness as a moderator of the charisma – OCB relationship. *Journal of Applied Psychology*, 92, (4) 1131-1139.
- Keegan, A. & Boselie, P. (2006). The lack of impact of dissensus inspired analysis on developments in the field of human resource management. *Journal of Management Studies*, 43, (7), 1491-1511.
- Verbeke, W., Belschak, F.D., Bakker, A.B. & Dietz, B. (2008). When intelligence is (dys)functional for achieving sales performance. *Journal of Marketing*, 72, (4), 44-57.

Table 10: Publications in numbers: Human Resource Management – Organisational Behaviour

Human Resource Management - Organisational Behaviour		2007	2008
1) Academic publications	in international refereed journals	10	15
	A	2	5
	B	7	4
	in Dutch refereed journals	1	
	in other international journals	3	
	in other Dutch journals	1	
	papers in proceedings	9	4
	chapters in international books	6	1
	chapters in books (Dutch)		
2) Monographs	International	1	1
	Dutch		1
3) Ph.D. theses		1	
4) Professional publications			1

Forthcoming international publications

- Belschak, F. D. & Hartog, D. N. den (2009). Consequences of positive and negative feedback: Effects on emotions and extra-role behaviors. Forthcoming in *Applied Psychology: An International Review*, 58.
- Boon, C., Paauwe, J., Boselie, P. & Hartog, D.N. den (2009). Institutional pressures and HRM- Developing institutional fit. Forthcoming in *Personnel Review*.
- Claessens, B.J.C., Eerde, W. van, Rutte, C.G., & Roe, R.A. (2009). Things to do today... A daily diary study on task completion at work. Forthcoming in *Applied Psychology: an International Review*
- Hartog, D.N. den & Hoogh, A.H.B. de (2009). Empowerment and Leader Fairness and Integrity: A Multilevel Analysis of Ethical Leader Behavior. Forthcoming in *European Journal of Work and Organizational Psychology*.
- Hoogh, A.H.B. de & Hartog, D.N. den (2009). Ethical Leadership: The Socially Responsible Use of Power. Forthcoming in Tjosvold, D. & Knippenberg, B.M. van (eds), *Power and Interdependence in Organizations (Part V. Developing Positive Power in Organizations)*. Cambridge University Press.
- Gevers, J.M.P., Claessens, B.J.C., Eerde, W. van & Rutte, C.G. (2009). Pacing styles, personality and performance. Forthcoming in Waller, M., Clegg, S. & Roe, R.A. (eds), *Time in Organizational Research: Approaches and Methods*. London: Routledge.
- Kalshoven, K., & Hartog, D.N. den (2009). Ethical leader behavior and leader effectiveness: The role of prototypicality and trust. Forthcoming in *International Journal of Leadership Studies*.
- Katzer, C., Fetchenhauer, D. & Belschak, F. (2009). Cyberbullying – who is the victim? A comparison of bullying in internet-chatrooms and in the schoolyard. Forthcoming in *Journal of Media Psychology*.
- Kehoe, J., Mol, S.T. & Anderson, N. Managing sustainable selection programs. Forthcoming in Tippins, N. & Farr, J.L. (eds), *Handbook of Employee Selection*. Mahwah, NJ: Lawrence Erlbaum Associates.
- Mol, S.T., Born, M.Ph. & Molen, H.T. van der (2009). When selection ratio's are high: Predicting the expatriation willingness of prospective domestic entry-level job applicants. Forthcoming in *Human Performance*.
- Turner, J.R., Huemann, M. & Keegan, A. (2009). Human Resource Management in the Project Oriented Company: An Under-explored Topic. Forthcoming in *Project Management: Concepts and Perspectives*. Hyderabad: Icfai University Press.

Articles in international refereed journals

- Anderson, N.R. & Witvliet, C. (2008). Fairness reactions to personnel selection methods: An international comparison between the Netherlands, the United States, France, Spain, Portugal, and Singapore. *International Journal of Selection and Assessment*, 16, 1-13. [B].
- Anderson, N.R. (et al., 39 authors listed alphabetically by country) (2008). International perspectives on the legal environment for selection. *Industrial and Organizational Psychology: Perspectives on Science and Practice*, 1, 206-246.
- Anderson, N.R. (et al., 39 authors listed alphabetically by country). (2008). Response: Broadening international perspectives on the legal environment for personnel selection. *Industrial and Organizational Psychology: Perspectives on Science and Practice*, 1, 266-270.
- Anderson, N.R. & Ones, D.S. (2008). Erratum & Addendum. The construct validity of three entry-level personality inventories used in the U.K.: A cautionary case study. *European Journal of Personality*, 22, 147-150. [A].
- Anderson, N.R. & Ones, D.S. (2008). Rejoinder to Goldberg, Lee and Ashton (2008):

- Explaining counterintuitive findings. *European Journal of Personality*, 22, 157-162. [A].
- Beefink, F., Eerde, W. van & Rutte, C.G. (2008). The effect of interruptions and breaks on insight and impasses: Do you need a break right now? *Creativity Research Journal*, 20, 358-364.
- Belschak, F., Jacobs, G. & Hartog, D.N. den (2008). Feedback, Emotionen und Handlungstendenzen: Emotionale Konsequenzen von Feedback durch den Vorgesetzten. *Zeitschrift für Arbeits- und Organisationspsychologie*, 52, (3), 147-152. [B].
- Burch, G.St.J. & Anderson, N.R. (2008). The team selection inventory: Empirical data from a New Zealand sample. *Asia Pacific Journal of Human Resources*, 46, 1-12.
- Hoogh, A.H.B. de & Hartog, D.N. den (2008). Social responsibility, ethical leadership and performance. *Leadership Quarterly*, 19, 297-311. [A].
- Eerde, W. van & Peper, P. (2008). Deviant service behavior: Coming soon to a theatre near you? *Service Industries Journal*, 28, 85-93. [B].
- Eerde, W. van, Tang, K.C.S. & Talbot, G. (2008). The mediating role of training utility on the relationship between training needs assessment and organisational effectiveness. *International Journal of Human Resource Management*, 19, 63-73. [A].
- Jacobs, G., Christe-Zeyse, J., Keegan, A. & Polos, L. (2008). Reactions to Organizational Identity Threats in Times of Change: Illustrations from the German Police. *Corporate Reputation Review*, 11, (3), 245-261.
- Schippers, M.C., Hartog, D.N. den, Koopman, P.L. & Knippenberg D. van (2008). Inspirational leadership and team performance: The mediating role of trust, a shared vision, and reflexivity. *Human Relations*, 61, (11), 1593-1616. [B].
- Turner, R., Huemann, M. & Keegan, A. (2008). Human resource management in the project-oriented organization: Employee well-being and ethical treatment. *International Journal of Project Management*, 26, (5), 577-585.
- Verbeke, W., Belschak, F.D., Bakker, A.B. & Dietz, B. (2008). When intelligence is (dys)functional for achieving sales performance. *Journal of Marketing*, 72, (4), 44-57. [A].

Papers in proceedings

- Keegan, A., Jacobs, G., Christe-Zeyse, J., Keegan, A. & Polos, L. (2008). Beyond Intended Project Based Learning: what do people learn about the organization in change projects? *Proceedings of EGOS 2008*, Amsterdam.
- Jacobs, G., Christe-Zeyse, J., Keegan, A. & Polos, L. (2008). When New Architectures and Old cultures clash in times of change: Examples from the German police. *Proceedings of EGOS 2008*, Amsterdam.
- Turner, J.R., Huemann, M. & Keegan, A.E. (2008). Human resource management in the project-oriented company: the roles of project managers, line managers and HRM managers. In Brockhoff, K., Frizzi, A-M., Hobbs, J.B., Romanova, M., Stevens, C. & Williams, T.M. (eds), *Proceedings of the PMI Research Conference 2008*, Warsaw. Newtown Square, PA: Project Management Institute.
- Turner, J.R., Huemann, M. & Keegan, A.E. (2008). The ethical treatment and well-being of human resources in the project-oriented company. Forthcoming in Knoepfel, H., Scheifele, D., Stauble, M. & Witschi, U. (eds), *Values and Ethics in Project Management*, *Proceedings of the IPMA International Expert Seminar Zurich*: Swiss Project Management Association, Zurich and International project Management Association.

Chapters in books (international)

- Keegan, A. & Francis, H. (2008). HRM, technology and strategic roles: considering the social implications. In Martin, G., Reddington, M. & Alexander, H. (eds), *Technology, Outsourcing and Transforming HR: Potential, Problems and Guidance for Practitioners*. Butterworth Heinemann.

Monographs (International)

Turner, J.R., Huemann, M., & Keegan, A.E. (2008). *Human Resource Management in the Project-Oriented Organization*. Newtown Square, PA: Project Management Institute. 160 pp.

Monographs (Dutch)

Verburg, R.M. & Hartog, D.N. den (2008). *De Kern van Human Resource Management*. Amsterdam: SWP.

Dissertations

Boon, C. (2008, June). *Human Resource Management: Fit en Performance*. ERIM. Erasmus University Rotterdam. [Promotores: J. Paauwe & D.N. den Hartog, co-promotor P. Boselie] [cat. D].

Hoedemaekers, C.M.W. (2008, January). *Performance Pinned Down*. ERIM. Erasmus University Rotterdam. [Promotores: S. Magala & D.N. den Hartog, co-promotor A.E. Keegan] [cat. D].

Professional publications

Hartog, D.N. den (2008). Creëren van draagvlak voor veranderen. In Boonstra, J.J. (ed.), *De verandermanagementbox*. Deel 6 in de Audioreeks. Schiedam: Mainpress.

Working- and discussion papers

Chiu, M.M., Chow, B.W.Y., McBride-Chang, C. & Mol, S.T. (2008). *Students Sense of Belonging in 41 Countries: Cross Cultural Variability in a Fundamental Need? Working paper*. Universiteit van Amsterdam.

Hulsheger, U. & Mol, S.T. (2008). *A dominance analysis of meta-analyses in the extant Industrial and Organizational Psychological literature. Working paper*. Universiteit van Amsterdam

Kalshoven, K., Hartog, D.N. den & Hoogh, A.H.B. de (2008). *The development and validation of the Ethical Leadership at Work questionnaire (ELW). Working paper*.

Kalshoven, K., Hartog, D.N. den & Hoogh, A.H.B. de (2008). *Leader personality and ethical leadership behaviors. Working paper*.

Kuijken, B., Mol, S.T. & Eerde, W. van (2008). *International Experience and Contacts at Higher Levels: Predictors of Accepting an Expatriate Assignment. Working paper*. Universiteit van Amsterdam

Mol, S.T., Born, M.Ph., Willemsen, M.E., Hoekstra, H.A. & Molen, H.T. van der (2008). *Predicting Multidimensional Expatriate Job Performance. Working paper*. Universiteit van Amsterdam

Sylva, H. & Mol, S.T. (2009). *E-Recruitment: A Study into Applicant Perceptions of an Online Application System. Working paper*. Universiteit van Amsterdam.

Contributions to academic conferences, workshops and seminars

Abu Ghazaleh, N., Hartog, D.N. den & Schinkel, S. (2008, June). Antecedents of ethnic minority applicants' perceptions of selection discrimination. Paper to be presented at Institute of Work Psychology (IWP) Conference.

Abu Ghazaleh, N., Hartog, D.N. den & Schinkel, S. (2008, May). Do ethnic minority applicants differ in perceptions of discrimination during selection, Free University of Amsterdam.

Anderson, N.R. (2008, September). The science – practice divide in IWO psychology: Responsibilities of scientists and strategic bridging mechanisms. Invited Keynote Address to the inaugural EAWOP post-doctoral conference, Berlin.

Anderson, N.R. (2008, July). Web-based recruitment and selection: Applicant reactions and decision making. Invited Keynote Address given to the International Test Commission Conference, Liverpool, U.K.

Beeftink, F., Eerde, W. van & Rutte, C.G. (2008). The effect of time management on affect

- and daily creativity: a diary study. Paper presented at the Organizational Behavior Division, Academy of Management, Anaheim, California.
- Belschak, F., Verbeke, W. & Bagozzi, R. (2008, July). Emotional wisdom: Its effects on employees' emotion regulation and social relationships. 46. Conference of the German Psychological Association (DGPs)/ 29. International Congress of Psychology in Berlin, Germany.
- Belschak, F. & Hartog, D.N. den (2008, June). Different foci of proactive behaviors and their antecedents. IWP-Conference at the Institute for Work Psychology in Sheffield, UK.
- Boon, C., Hartog, D. den, Boselie, P. & Paauwe, J. (2008, June). The relationship between perceptions of Human Resource practices and employee attitudes: Examining the role of Person-Organization and Person-Job fit. Paper presented at the IWP Conference, Sheffield, UK.
- Boon, C., Hartog, D. den, Boselie, P. & Paauwe, J. (2008, April). Relationships between perceived HR practices, Person-Environment fit, and employee outcomes. Poster presented at the 23rd Annual SIOP Conference, San Francisco, USA.
- Breukelen, J. van, Hartog, D.N. den, Hoogh, A.H.B. de & Hoeksema, L. (2008, June). Measurement of Individual Learning Behaviour within Organizations: The development of the Multifactor Learning in Organizations Questionnaire (MLOQ). Paper presented at the IWP Conference, Sheffield, UK.
- Chong, D., Rutte, C.G., Eerde, W. van & Chai, K.H. (2008). A double-edged sword: Effects of challenge and hindrance time pressure on new product development teams. Paper presented at the Institute of Work Psychology, Sheffield, UK.
- Francis, H. & Keegan, A. (2008, June 3). Organisational restructuring of HR and marginalisation of it's human face. Seminar Presentation, Department of Organisational Psychology, Aston University.
- Greenbaum, R.L., Piccolo, R. & Hartog, D. den (2008, August). Task significance as a motivation mechanism in the ethical leadership process. Paper presented at the annual conference of the Academy of Management, Anaheim, CA.
- Jacobs, G., Belschak, F. & Hartog, D. den (2008, July). Justice perceptions of performance appraisals: Effects on counterproductive and proactive behavior at work. 46. Conference of the German Psychological Association (DGPs)/ 29. International Congress of Psychology in Berlin, Germany.
- Kalshoven, K., Hartog, D.N. den & Hoogh, A.H.B. de (2008, July). Personality and ethical leadership. Paper to be presented to the 24th European Group for Organizational Studies (EGOS), Amsterdam, The Netherlands.
- Kalshoven, K., Hartog, D.N. den & Hoogh, A.H.B. de (2008, April 12). Ethical Leadership at Work questionnaire (ELW): Development and Validation. Paper to be presented to the 23rd annual conference of the Society of Industrial and Organizational Psychology (SIOP), San Francisco, USA.
- Kirchberg, D.M., Roe, R.A. & Eerde, W. van (2008). Multiple goal management: A dynamic within-person approach to work motivation. Paper presented at the Organizational Behavior Division of the Academy of Management, Anaheim, California.
- Kismihók, G. & Mol, S.T. (2008, June). HR Meets eLearning: An Ontology Based Adaptive Selection and Recruitment Process Support. Paper presented at the 2008 annual conference of the European Distance and E-Learning Network. Lisbon, Portugal.
- Mol, S.T., Born, M.Ph., Willemsen, M.E., Hoekstra, H.A., Molen, H.T. van der (2008, October). Predicting Multidimensional Expatriate Job Performance. Paper presented at the Third Dutch Flemish Meeting on Personnel Selection and Recruitment, Groningen, The Netherlands.
- Searle, R., Hartog, D.N. den, Weibel, A., Six, F., Gillespie, N., Hatzakis, T. & Skinner, D. (2008, June). The Role of High Involvement Human Resource Systems and Procedural Fairness in Organizational Trust and Trustworthiness. Paper presented at the IWP Conference 2008, Sheffield, UK.
- Searle, R., Hartog, D.N. den, Weibel, A., Six, F., Gillespie, N., Hatzakis, T. & Skinner, D. (2008, August 8-13) Organizational Trust And Trustworthiness: The Role Of High

Involvement Hr Systems And Procedural Fairness. Academy of Management Annual Meeting.

Other lectures on research

- Belschak, F. (2008, June). Personal initiative as a key variable in organizations. Institute for Work and Organizational Psychology in Trier, Germany.
- Belschak, F. (2008, December). Machiavellianism in organizations: Understanding the mind of the Machiavellian. Department of Social and Economic Psychology, University of Cologne, Germany.
- Hartog, D.N. den (2008, May). Leadership and well-being. Invited Presentation Leadership Scholars meeting, Portsmouth Business School.
- Hartog, D.N. den (2008, October). The limits of charisma. Invited Presentation. University of Maastricht.

Organisational contributions to conferences, workshops and seminars

- Eerde, W. van (2008). Facilitator for the interactive paper session Motivation and Behavior among Individuals and Groups. Organizational Behavior Division of the Academy of Management, Anaheim, California.
- Hartog, D.N. den, Searle, R., Gillespie, N. & Hatzakis, T. (2008, August 8-13). Organizers and Chairs of Showcase Symposium Building and Repairing Organization-Level Trustworthiness. Academy of Management Annual Meeting Anaheim.

Participation in academic networks & fellowships

- Belschak, F. (2008). Member of Academy of Management,
- Belschak, F. (2008). Member European Association for Work and Organizational Psychology,
- Belschak, F. (2008). Member of HRM network.
- Eerde, W. van (2008). European Association of Work and Organizational Psychology.
- Eerde, W. van (2008). International Association of Applied Psychology
- Eerde, W. van (2008). Member of Academy of Management.
- Eerde, W. van (2008). Member of Werkgemeenschap Arbeids- en OrganisatiePsychologie.
- Hartog, D.N. den (2008). Society for Industrial and Organizational Psychology.
- Hartog, D.N. den (2008). European Association of Work and Organizational Psychology.
- Hartog, D.N. den (2008). International Association of Applied Psychology.
- Keegan, A. (2008). Associate of the Edinburgh Human Resource Academy, Scotland.
- Keegan, A. (2008). Member of American Academy of Management,
- Keegan, A. (2008). Member of the European Group for Organization Studies
- Keegan, A. (2008). Member of the HRM Network
- Mol, S.T. (2008). Member of Society of Industrial and Organizational Psychology.
- Mol, S.T. (2008). Member of The Academy of Management.
- Mol, S.T. (2008). Member of European Association of Work and Organizational Psychology.
- Mol, S.T. (2008). Member of Werkgemeenschap Arbeids- en OrganisatiePsychologie.
- Mol, S.T. (2008). Member of Dutch Flemish Meeting on Personnel Selection and Recruitment.

Member editorial board/editor international refereed journals

- Anderson, N.R. (2008). Associate Editor, *Journal of Applied Psychology*, International Editorial Board Member, *Journal of Management*, *Personnel Psychology*, *Human Relations*, *Journal of Business and Psychology*, *Journal of Organizational Behavior*, *Journal of Occupational and Organizational Psychology*, *European Journal of Work and Organizational Psychology*, Editorial Board Member *Journal of Managerial Psychology*, *Journal of Industrial Psychology*, *South African Society of Psychology*.
- Belschak, F. (2008). Editorial board member *Wirtschaftspsychologie*, Special Issue of *Journal of Occupational and Organizational Psychology*.
- Hartog, D.N. den (2008). Editorial board member *Leadership Quarterly*, *Journal of*

Occupational and Organizational Psychology, Applied Psychology: An International Review.

Member editorial board/editor non-refereed and Dutch journals

Anderson, N.R. (2008). Editorial Board Member *Gedrag & Organisatie* (Dutch Journal of Work and Organisational Psychology).

Referee activities

- Belschak, F. (2008). Referee for *Journal of Applied Psychology, Journal of Marketing, Applied Psychology: An International Review, Journal of Occupational and Organizational Psychology, Wirtschaftspsychologie, Zeitschrift für Arbeits- und Organisationspsychologie.*
- Eerde, W. van (2008). Referee for *Academy of Management Meeting*. Ad Hoc Reviewer for *Applied Psychology: An International Review.*
- Hartog, D.N. den (2008). Referee for *Leadership Quarterly, Journal of Occupational and Organizational Psychology, Applied Psychology: An International Review, Journal of Applied Psychology, European Journal of Work and Organizational Psychology.*
- Keegan, A. (2008). Referee for *Human Relations, International Journal of Project Management, Journal of Management Studies, Organization Studies, International Journal of Human Resource Management, Journal of Change Management.*
- Mol, S.T. (2008). Referee for *Human Performance, the Journal of Applied Psychology*, Oxford University Press, the Annual Conference of the Society of Industrial and Organizational Psychology and the South African National Research Foundation, the Annual Conference of the Society of Industrial and Organizational Psychology.

Membership of academic committees (including Ph.D. committees outside the FEB)

- Belschak, F. (2008). Member Ph.D. committee Stobbeleir, K. de Vlerick, Leuven, Gent Management School, Belgium [supervisor: prof. Dr. Dirk Buyens].
- Eerde, W. van (2008). Member Ph.D. committee Beeftink, D.F. *Time to be creative? Self-regulation of time in creative professions.* Technische Universiteit Eindhoven.
- Hartog, D.N. den (2008, April). Member Ph.D. committee Oosterhof, A. Rijksuniversiteit Groningen. [supervisors: prof.dr. G van der Vegt, prof.dr. E van der Vliert & prof.dr. K. Sanders].
- Hartog, D.N. den (2008, October). Member Ph.D. committee Volk, S. Universitat St. Gallen, Switzerland, Faculty of Economics and Business. [supervisor: prof.dr. W. Ruigrok].
- Hartog, D.N. den (2008, December). Member Ph.D. committee Stam, D. Erasmus Universiteit Rotterdam. [supervisors: prof.dr. D. van Knippenberg & dr. B. van Knippenberg].
- Keegan, A. (2008). Member Ph.D. committee/Supervisor Hoedemaekers, C. RSM Erasmus University. [promotors: prof. dr. S.M. Magala & prof. dr. D.N. den Hartog]

Research contributions in the media

Visser, R. (2008). Interview: Stefan Mol, onderzoeker expats. *Personeelsbeleid*, Oktober, 9, 24-28.

Prizes and honours

- Eerde, W. van. (2008). Outstanding Reviewer Award 2008, Academy of Management, Organizational Behavior Division.
- Hartog, D.N. den (2008). Emerald Literati Network 2008 Highly Commended Article Award Winner for the paper: Jong, J.P.J. de & Hartog, D.N. den (2007). Leadership and employees' innovative behaviour. *European Journal of Innovation Management*, 10, (1), 41-64.
- Kismihók, G. & Mol, S.T. (2008, June). HR Meets eLearning: An Ontology Based Adaptive Selection and Recruitment Process Support. Paper presented at the 2008 annual conference of the European Distance and E-Learning Network. Lisbon, Portugal.

Nominated for best paper award.

2nd and 3rd stream funding

- Anderson, N.R. & Mol, S.T. (2008). NWO-Vrije competitie proposal submitted in 2008. € 170.000 subsidy for four year fulltime Ph.D. position. Title of research: E-loadedness of web-based recruitment: A multi-method investigation into perceived job discrimination (PJD). [Not granted – rejected in second round].
- Eerde, W. van (2008). NWO-Vrije competitie proposal submitted in 2008. € 170.000 subsidy for four year fulltime Ph.D. position. Title of research: Cultural Differences in Polychronicity: Effects on Organizational Innovation. [Not granted].
- Searle, R., Hartog, D.N. den & Skinner, D. (2008). European Science Foundation (ESF) 2008 workshop proposal for € 15000 subsidy for a workshop entitled Trust and the Human Resource Management Cycle to be held in 2009. [granted]

Various activities

- Hartog, D.N. den (2008). Member of the board of directors of the International Association of Applied Psychology.
- Hartog, D.N. den (2008). HR Ambassador for the Netherlands in the HR Division of the Academy of Management.
- Hartog, D.N. den (2008). Member of the board of the Dutch HRM Network.

Box 11: External Ph.D. students HRM/OB

Martinus de Haas

Up or out. Diversification of professional careers, promotor: Deanne den Hartog co-promotor: Wendelien van Eerde [planned finalisation: 2011]

7. INFORMATION MANAGEMENT - PRIMAVERA

<i>Programme director:</i>	<i>Prof. dr.ir. R.E. Maes & prof.dr. G. Dedene</i>
<i>Starting date:</i>	<i>January 1, 1998</i>
<i>Department :</i>	<i>Business Studies</i>
<i>METIS-code:</i>	<i>uva/fee/bs/im/prog</i>
<i>Website:</i>	<i>http://primavera.feb.uva.nl</i>
<i>VSNU scores 2002:</i>	<i>Quality: 3, Productivity: 3, Relevance: 3, Viability: 2</i>

7.1 Programme overview

Information management is the research field investigating the management and use of information and information technology in and between organisations. Traditionally, research in this field has paid (and is still paying) a lot of attention to information technology as such and to the direct business-information technology link, e.g. in terms of strategic alignment (Henderson and Venkatraman, 1993). Recent research, however, indicates that these approaches miss two crucial linking pins for information technology to add value to business and for business to exploit the dematerialisation of economic activity: 1) 'information and communication' as intermediary, mediating concepts bridging business and information technology, and 2) 'architecture and infrastructure' as similar concepts bridging the strategic and operational levels of organisational attention.

As to 'information and communication', it is noticed that the importance of these concepts has recently been augmented by information technology being put at a certain distance of the business (e.g. by outsourcing), as a result of what the organisation of the information 'demand side' has become paramount. A further consequence of the growing attention for information and communication is that new, immaterial concepts such as emotion, learning, sense making, knowledge, experience, trust etc. are gaining importance in information management as they do in economic activities in general (Huizing and De Vries, 2007).

With regard to 'architecture and infrastructure', it can be said that organisations are increasingly discovering that information management is not exclusively aimed at the support of business strategy, yet at least as much at that of business operations. The volatility of present-day strategy and the conclusion that strategy is only indirectly influencing operations further add to the importance of 'infrastructure and architecture' as linking pins, both in a theoretical and a practical sense (Maes and Dedene, 2001; Truijens and De Gouw, 2002; De Vries, 2003).

This research programme is focused on the conceptual and practical development of 'information and communication' and 'architecture and infrastructure' as the core concepts defining information management. It aims at the rigorous codification and testing of a specific information management language, which is capable of articulating and addressing the traditional gaps between business and information technology as well as between strategy and operations in a novel way. Put differently, the programme participants use a common frame of reference stating that a full comprehension of information management entails that it has to be studied interdependently at the strategic, (infra-) structural and operational level, and from the point of view of business, information/communication and technology, whereby 'information and communication' and 'architecture and infrastructure' are considered to play pivotal roles.

7.2 Input

7.2.1 Input: research staff

Table 11: Input in fte: Information Management

<i>Name</i>	<i>Title</i>	<i>Function</i>	<i>Total 2006</i>	<i>Total 2007</i>	<i>Total 2008</i>	<i>Funding</i>
Abcouwer, A.W.	drs	d	0,13	0,20	0,20	1
Adelaar, T.	dr	ud	-	0,17	0,50	1
Avital, M.	dr	uhd	-	0,25	0,50	1
Dedene, G.	prof dr	hgl	0,06	0,06	0,06	1
Dirksen, V.	drs	guest	0,00	0,00	0,00	1
Hertog, P. den (AMSI)	drs	guest	-	-	0,00	3
Huizing, A.	dr	uhd	0,13	0,13	0,13	1
Jansen, W.	dr	guest	-	0,00	0,00	1
Jong, M. de (AMSI)	prof dr	bijz hgl	0,00	0,00	0,00	3
Khan, S.	msc	oz	0,00	0,00	0,00	3
Maes, R.	prof dr	hgl	0,23	0,23	0,15	1
Osch, W. van	msc	aio	-	-	0,20	1
Snel, A.	drs	guest	0,00	0,00	0,00	1
Song, Y.	msc	oz	-	-	0,00	3
Truijens, J.	drs	d	0,00	0,20	0,10	1
Truijens, O.	dr	ud	0,50	0,42	-	1
Vinig, G.T.	dr	uhd	0,00	0,00	0,00	1
Vreeken, A.	drs	d	0,07	0,00	-	1
Vries, E.J. de	dr	d	0,10	0,45	0,45	1
Total 1st flow of funds			1,22	2,11	2,29	
Total 2nd flow of funds			0,00	0,00	0,00	
Total 3rd flow of funds			0,00	0,00	0,00	
Total 1st f.o.f. excl. Ph.D.'s			1,22	2,11	2,09	
Total all flows of funds			1,22	2,11	2,29	

7.2.2 Input: funding

The largest amount of funding for this programme has been the allocation of research time to faculty (1st flow of funds). Next to that, the ABS research institute offered a personal research allowance to all staff members with a Ph.D. degree who had a 0.5 fte research time allocation, and funding for Ph.D. students for their training and research expenses. In addition, the information management section was allocated € 20.000,- for non-staff costs (to be spent for the whole section, so not only covering research, but also teaching and (in)directly personnel-related matters), and € 20.000,- earmarked for inviting an international Visiting Professor. In 2008 the latter funding was not used. Amongst staff listed in the table above, two (with function 'oz') involve Ph.D. students who have no appointment at our university, but work on their research on the basis of external scholarships (Pakistan Higher Education Committee and China Scholarship Council).

7.3 Output: evaluation and results

7.3.1 Explicit indicators of societal impact (other than that already mentioned in the list of publications/activities)

Together with Telematica Institute, in 2008 the Information Management section has created the Amsterdam Academic Centre for Service Innovation, which is located in the Amsterdam Business School.

7.3.2. Programme evaluation by programme director

The ambition of PrimaVera is to become a well-established top-level Research Programme in Information Management with considerable business impact, essentially through: (1) international top-level papers, (2) more internal and external synergy through further focusing, (3) producing a substantial number of PhD theses, (4) attracting visiting faculty with international reputation, and (5) further development of existing and new co-operation with research institutes and business partners.

Our research performance in 2008 can be called satisfactory. When we say 'satisfactory', we are also referring to the future in which ICIS and ECIS conference proceedings will not be ranked anymore in ABS' research time allocation system. This means that the information management programme will reorient itself in the coming years and focus on A and B journal publications. Important in this regard is that the year-long problems with the FNWI have been solved in 2008, as a result of which two new assistant professors and one extra Ph.D. student can be hired in 2009. Continuing with staffing, the total number of Ph.D. students has increased substantially in 2008, so that currently 5 internal and 10 external dissertations are being prepared, out of which at least two studies are expected to be concluded next year. In November 2008 the Amsterdam Academic Centre for Service Innovation has started its activities, which has led to a continuation of the appointment of Prof. Dr. M. de Jong as part-time professor. Staffing in this new centre is expected to grow, whose research activities will be included in the information management programme. One new initiative of the information management section in 2008 was the construction of a national PhD programme dedicated to the field of information systems and management, for which a consortium of 9 Dutch universities has been created. This programme, housed at the ABS, will begin in January 2009 with a class of 12 PhD students. Another new initiative in which the information management programme has taken the lead is *Sprouts: Working Papers on Information Systems*. Sprouts is an Open Access publication forum that provides a fast-turnaround outlet for authentic and original research and work-in-progress carried out by scholars of the global information systems field. Sprouts is hosted and maintained by the ABS.

7.3.3. Overview of results

Key publications

- Avital, M. (2005). Accelerated Systems Analysis and Design with Appreciative Inquiry: An Action Learning Approach. *Communications of the Association for Information Systems*, 15, (17), 289-314.
- Huizing, A. & Vries, E.J. de (eds) (2007). *Information Management: Setting the Scene*. Book series Perspectives on Information Management, Volume 1. Oxford: Elsevier Science.
- Maes, R. (2007). An Integrative Perspective on Information Management. In Huizing, A. & Vries, E.J. de (eds), *Information Management: Setting the Scene* (pp. 11-26). Oxford: Elsevier Science.
- Viaene, S., Derrig, R. & Dedene, G. (2004). A case study of applying boosting naïve Bayes to

claim fraud diagnosis. *IEEE Transactions on Knowledge and Data Engineering*, 16, (5), 612-620.

Vinig, G.T. & Voort, R. van der (eds) (2005). *The emergence of entrepreneurial economics*. Oxford, UK: Elsevier.

Vries, E.J. de (2006). Innovation in services: Towards a synthesis approach. *Research Policy*, 35, (7), 1037-1051.

Table 12: Publications in numbers: Information Management

Information Management		2004	2005	2006	2007	2008
1) Academic publications	in international refereed journals	6	4	3	3	2
	A				1	
	B				1	
	in Dutch refereed journals		5		3	1
	in other international journals	3	4	5	1	
	in other Dutch journals	1	1			1
	papers in proceedings		4	10	15	7
	chapters in international books	1	2		10	
	chapters in books (Dutch)			1	2	
2) Monographs	International				1	5
	Dutch		1	1		
3) Ph.D. theses		1			2	
4) Professional publications		1	2		12	6

Forthcoming international publications

Avital, M. & Te'eni, D. (2008). From Generative Fit to Generative Capacity: Exploring an Emerging Dimension of Information Systems Design and Task Performance. Forthcoming in *Information Systems Journal*.

Backer, M. de, Snoeck, M., Monsieur, G., Lemahieu, W. & Dedene G. (2009). A Scenario-based Verification Technique to Assess the Compatibility of Collaborative Business Processes. Accepted for publication in *Data & Knowledge Engineering*.

Cumps, B., Martens, D., Backer, M. de, Haesen, R., Viaene, S., Dedene, G., Baesens, B. & Snoeck, M. (2009). Inferring comprehensible business/ICT alignment rules. Forthcoming in *Information and Management*.

Cumps, B., Viaene, S. & Dedene, G. (2009). Business IT Alignment Structures, Processes and Roles in Financial Organizations. Forthcoming in *MIS Quarterly Executive*.

Dirksen, V., Huizing, A. & Smit, B. (2009). Piling on layers of understanding: the use of connective ethnography for the study of online communities. Forthcoming in *New Media & Society*.

Hertog, P. den (2009) Managing the soft side of innovation. Do practitioners, researchers and policy-makers interact and learn how to deal with service innovation? Forthcoming in Kuhlmann, S., Smits, R. & Shapira, Ph. (eds), *Innovation Policy – Theory and Practice. An International Handbook*. Edgar Elgar.

Hertog, P. den & Rubulcaba, L. (2009). Policy frameworks for service innovation. A menu approach. Forthcoming in Gallouj, F., Djellal, F. & Gallouj, C. (eds), *Service innovation. An International Handbook*. Edgar Elgar.

Poelmans, J., Hulle, M.M. van, Elzinga, P., Viaene, S. & Dedene, G. (2009). How Emergent Self Organizing Maps can help counter domestic violence. Accepted for the 2009 World Confress on Computer Science and Information Engineering (CSIE 2009), March 31 – April 2 2009, Los Angeles/Anaheim, USA. Proceedings in IEEE Computer Society Press.

Vinig G.T. & Rijsbergen, P.J. van (2009). Determinants of University Technology Transfer – A Comparative Study of US, European and Australian Universities. Forthcoming in Malach-Pines, A. (ed.), *Handbook of Research on High Technology Entrepreneurship*. Edward Elgar.

Articles in international refereed journals

- Atreja, A., Mehta, N., Jain, A., Harris, M., Ishwaran, H., Avital, M. & Fishleder, A. (2008). Satisfaction with Web-Based Training in an Integrated Healthcare Delivery Network: Do Age, Education, Computer Skills or Attitudes Matter? *BMC Medical Education*, 8, (48).
- Hertog, P. den, Rubalcaba, L. & Segers, J. (2008). Is there a rationale for services R&D and innovation policies? *Int. J. Services Technology and Management*, 9, (3/4), 334-354.

Articles in Dutch refereed journals

- Maes, R. (2008). Informatiemanagement of de kunde van het balanceren: van maakbaarheid naar taalbaarheid. *Management & Organisatie*, 3, 332-343.

Academic publications in other Dutch Journals

- De Rore L., Snoeck M., Poels G. & Dedene G. (2008). Productiviteit meten en verbeteren met behulp van COCOMO II. *Business Inzicht*, 26, 2-3.

Papers in proceedings

- Abcouwer, A.W. & Smit, B.J. (2008). Choosing a Supporting Technology for Learning - a Preliminary Approach. In Schambach, T. (ed), *Proceedings of the ICIS 2008 – International Academy for Information Management Conference*. Paris, France.
- Avital, M., Björk, B.C., Boland, R.J., Crowston, K. & Majchrzak, A. (2008). Open Access Publishing and the Future of IS Research, *Proceedings of the International Conference on Information Systems (ICIS)*. Paris, France.
- Avital, M. (2008). Design with a Positive Lens. *Proceedings of the Positive Design Conference*, Monterrey, Mexico.
- Heinhuis, D. & de Vries, E.J. (2008). Modelling Customer Behaviour in Multi-Channel Service Distribution. IEEE Fourth International Workshop on Enterprise Applications and Services in the Finance Industry at *the International Conference on Information Systems 2008*, Paris, France.
- Khan, S. (2008). Impact of Effective Knowledge Sharing on Outsourcing Performance, *Proceedings of the AIM Workshop, International Conference on Information Systems (ICIS)* Dec 13-17 Paris, France.
- Maes, R. & de Vries, E.J. (2008). Information Leadership: the CIO as Orchestrator and Equilibrist. *Proceedings of the International Conference on Information Systems (ICIS) 2008*, Paper 58, Paris, France, December 15-17. [Http://aisel.aisnet.org/icis2008/58](http://aisel.aisnet.org/icis2008/58)
- Rore, L. de, Snoeck, M., Poels, G. & Dedene, G. (2008). *Deducing software process improvement areas from a Cocomo II-based productivity measurement*. 5th Software Measurement European Forum (SMEF2008). Milan (Italy), 28-30 May 2008.

Chapters in books (international)

- Avital, M., Boland, R.J & Cooperrider, D.L. (2008). Designing Information and Organizations with a Positive Lens. Preface in Avital, M., Boland, R.J. & Cooperrider, D.L. (eds), *Designing Information and Organizations with a Positive Lens* (pp. xi-xxii). Advances in Appreciative Inquiry Series, Volume 2. Oxford: Elsevier Science.
- Avital, M. & Boland, R.J (2008). Managing as Designing with a Positive Lens. In Avital, M., Boland, R.J. & Cooperrider, D.L. (eds), *Designing Information and Organizations with a Positive Lens* (pp. 3-14). Advances in Appreciative Inquiry Series, Volume 2. Oxford: ElsevierScience.
- Dedene, G., Maes, R. & Snoeck, M. (2008). A Research & Education Framework for ICT/S-Service Management. In Hefley, B. & Murphy, W. (eds), *Service Science, Management and Engineering: Education for the 21st Century* (pp. 207-212). USA: Springer.
- Poelmans, J., Hulle, M.M. van, Elzinga, P., Viaene, S. & Dedene, G. (2008). Topographic

- Maps for domestic violence analysis. In Ohkita, M., Tokutaka, H. & Fujimura, K. (eds), *Self-Organizing Maps and the related tools*. Japan: Springer.
- Poelmans, J., Elzinga, P., Viaene, S. & Dedene, G. (2008). An Exploration into the Power of Formal Concept Analysis for Domestic Violence Analysis. *Lecture Notes in Artificial Intelligence 5077*, 404-416.

Professional publications

- Bongers, F., Hertog, P. den, Kaashoek, B., Bekkers, R. & Brennenraedts, R. (2008), *Evaluation Innovation Voucher Scheme*. Final report. Utrecht: Dialogic.
- Cumps, B., Viaene, S. & Dedene, G. (2008). Alignmentrecepten voor de CIO: Hoe werkt alignment nu precies in de praktijk? *IT Professional*, 20 March.
- Cumps, B., Viaene, S. & Dedene, G. (2008). IT kan je uitbesteden, alignment niet! *IT Professional*, 24 July.
- Hertog, P. den, Holland, C., Brennenraedts, R., Velde, R. te, Batenburg, R., Jansen, S. & Brinkkemper, J. (2008). *Go with the dataflow! Analysing the Internet as a data source (IaD)*. The Hague: Ministry of Economic Affairs.
- Hjelt, M., Hertog, P. den, Velde, R. te, Syrjänen, M. & Ahonen, P.-P. (2008). *Major challenges for the governance of national research and innovation policies in small European countries*. A VISION eranet study by GAIA and Dialogic. *TEKES Review*, 236, TEKES. Helsinki .
- Maes, R. (2008). The End of History? *Journal for Convergence*, 9, (1), 10-11.

Working- and discussion papers

- Bruine, P. de, W. Jansen & 's-Gravemade-Frijters, M. (2008). *Procesgericht Organiseren in de Praktijk: Procesgericht Organiseren in de Ziekenhuissector en bij de Nederlandse Politie, Primavera working paper 2008-02*. Universiteit van Amsterdam
- Jansen, W. & Wisse, P. (2008). *Een kort verhaal over genen, netwerken en de filosofie van de geest, Informatiemanagement 'door de schalen heen', Primavera working paper 2008-04*. Universiteit van Amsterdam
- Maes, R. (2008). *Informatiekunde of de kunde van het balanceren, PrimaVera working paper 2008-06*. Universiteit van Amsterdam.
- Maes, R. & Vries, E.J. de (2008). *Information Leadership: The CIO as orchestrator and equilibrist, PrimaVera working paper 2008-07*. Universiteit van Amsterdam,.

Popular publications

- Bruine, P. de, Jansen, W. & 's-Gravemade-Frijters, M. (2008). Niet achteroverleunen, Procesgericht Organiseren en Organisatiestructuur bij de Nederlandse Politie. *Tijdschrift voor de Politie*, 11, November.

Contributions to academic conferences, workshops and seminars

- Abcouwer, A.W. & Smit, B.J. (2008, December). Choosing a Supporting Technology for Learning - a Preliminary Approach. ICIS International Academy for Information Management Conference, Paris, France.
- Adelaar, T. (2008, June 26-28). Exchanging C2C Materials Online? Lessons From the American Recycling Industry, Conference Facilitating Sustainable Innovations, Co-organized by the Greening of Industry Network, the Cartesius Institute, and the Province of Fryslân, Leeuwarden.
- Avital, M., Björk, B.C., Boland, R.J., Crowston, K. & Majchrzak, A. (2008, December). Open Access Publishing and the Future of IS Research. International Conference on Information Systems (ICIS), Paris, France.
- Avital, M. (2008, April). Design with a Positive Lens, Positive Design Conference, Monterrey, Mexico.
- Avital, M. (2008, March). The impact of collaboration and competition on IT project performance, Seminar in Helsinki School of Economics, Helsinki, Finland.
- Heinhuis, D. & de Vries, E.J. (2008, December 15-17). Modelling Customer Behaviour in

- Multi-Channel Service Distribution. IEEE Fourth International Workshop on Enterprise Applications and Services in the Finance Industry at the International Conference on Information Systems, Paris, France.
- Maes, R. (2008). The CIO is not a CIO. International Conference on Information Systems (ICIS), CIO Symposium.
- Maes, R. (2008). Information managing as designing. Conference on Positive Design, Monterrey, Mexico.
- Vinig, G.T. (2008, October 27-29). Globalization and entrepreneurship. OECD Centre For Entrepreneurship, SMEs and Local Development. Expert Panel on Globalisation and Entrepreneurship, Paris.
- Vinig G.T. (2008, April 15-16). Science Entrepreneurship. Conference on Entrepreneurship, Innovation and Regional Development. Guilford Glazer School of Business and Management, Ben Gurion University, Israel.
- Vinig G.T. (2008, March). Science and technology entrepreneurship. Van der Waals-Zeeman Institute colloquium.
- Vinig G.T. (2008, April). Science and technology entrepreneurship. Van 't Hoff Institute for Molecular Sciences seminar.

Other lectures on research

- Avital, M. (2008, August). Positive design principles, Plenary Lecture in GS1 3^e Université d'été – Les standards font-ils le bonheur? Les TIC et le développement durable, University of Nantes, Nantes, France.
- Dedene, G. (2008, Februari 12-14). Lecture Series on Information Management Research: ICT Investments & Developments, Saint Louis University, Baguio, Philippines.
- Dedene, G. (2008, August 5-8). Master Class Service Science, Management & Engineering, in SSME Conference Towards Philippine Global Competitiveness in Offshoring & Outsourcing, Commission on Information and Communications Technology (CICT), The Business Process Association of the Philippines (BPAP) and IBM Philippines, Manila, Philippines.
- Hertog, P. den (2008, March 6). Major challenges in innovation governance: Comparison and assessment of the approaches in the VISION Era-Net partner countries, IRELAND, Dublin-workshop.
- Hertog, P. den (2008, March 10). Major challenges in innovation governance: Comparison and assessment of the approaches in the VISION Era-Net partner countries, FLANDERS, Brussels-workshop.
- Hertog, P. den (2008, 17 March), Major challenges in innovation governance: Comparison and assessment of the approaches in the VISION Era-Net partner countries, The Netherlands, The Hague-workshop.
- Hertog, P. den (2008, 17 April), Can We Learn from the Past? – An Analysis of 27 Case Studies on Governance Changes, Eranet VISION Conference European Perspectives on Innovation and Policy, Stockholm.
- Hertog, P. den (2008, 30 April), Go with the dataflow. Presentation at the meeting of the OECD Working Party on Indicators for the Information Society, OECD, Paris.
- Huizing, A. (2008, 28 October). Presentation: Van 'wat we weten' naar 'wat we niet weten': Wat kan Informatiemanagement (ook) zijn? Seminar CIO-Net, Overveen.
- Maes, R. (2008, 16 January). Presentation: Talking about information architecture. University of Antwerp Business School.
- Maes, R. (2008, 31 January). Presentation: De ondraaglijke lichtheid van het mobieltje. Politie Academie.
- Maes, R. (2008, 13 March). Discussion Session: Over het gebruik van modellen, Slot Zeist.
- Maes, R. (2008, 8 May). Presentation: Information Governance. CARIFIG Conference, Willemstad, Curacao.
- Maes, R. (2008, 21 May). Presentation: De ondraaglijke lichtheid van het mobieltje. Rotary Club Haarlem.
- Maes, R. (2008, 11 June). Presentation: Informatiemanagement, integrerend en intrigerend.

Berenschot IM Seminar.

- Maes, R. (2008, 27 June). Presentation: Informeren en inspireren, reflecties over (on)maakbaarheid, M&O Jaarcongres.
- Maes, R. (2008, 5 September). Presentation: De mens in het informatietijdperk. WHI Conference, Willemstad, Curacao.
- Maes, R. (2008, 7 October). Presentation: Informeren en inspireren. 600 Minutes Event, Utrecht.
- Maes, R. (2008, 20 November). Presentation: Informatiemanagement, de queeste naar zingeving. IMAC Academy.
- Maes, R. (2008, 27 November). Afscheid van Zaalberg? IRD-Day, Utrecht.
- Maes, R. (2008, 9 December). Presentation: Aansprekend informatiemanagement. Focus on Demand Conference, Bussum.

Organisational contributions to conferences, workshops and seminars

- Avital, M. (2008). Joint Track Chair, Design Theory and Research: From Design Science to Positive Design, San Francisco, California, USA, Americas Conference on Information Systems (AMCIS).
- Avital, M. (2008). Associate Editor, Verona, Italy, European Conference on Information Systems (ECIS).
- Avital, M. (2008). Session Chair, Galway, Ireland, European Conference on Information Systems (ECIS).
- Avital, M. (2008). Joint Program Chair and Organizer, Monetary, Mexico, Working Conference on Designing Organizations and Technologies for Everyone: Creating Business Models for Sustainable Positive Change.
- Avital, M. (2008). Joint Track Chair, Design Theory and Research Track, Paris, France, International Conference on Information Systems (ICIS).
- Avital, M. (2008). Program Committee Member, Paris, France, International Conference on Information Systems (ICIS).
- Avital, M. (2008). Joint Track Chair, Design Theory, Research and Practice in IS Track, Galway, Ireland, European Conference on Information Systems (ECIS).
- Hertog, P. den (2008, 18 December). Chair of a track on priorities for services innovation research as part of the launching event of the ExSer Initiative, Almere.
- Huizing, A. (2008). Associate editor, International Conference on Information Systems (ICIS), Paris, France.
- Vinig, G.T. (2008, 17 November). The opening conference of the Nederlandse Ondernemerschap Week at Euronext Amsterdam. Part of the Global Entrepreneurship Week organized by Kauffman Foundation in 78 countries.

Participation in academic networks & fellowships

- Abcouwer, A.W. (2008). Director in the Board of the International Academy for Information Management.
- Abcouwer, A.W. (2008). Director in the Board of the Association for Information Systems (AIS) Special Interest group on Education (SigEd).
- Maes, R. (2008). Membership: Raad van Toezicht Nederland Kennisland.
- Maes, R. (2008). Membership: Raad van Advies Verkenninginstituut Nieuwe Technologie.
- Maes, R. (2008). Chairman: Academische Adviesraad inno.com.
- Vinig, G.T. (2008). Visiting professor at the Asia-Europe Institute, University of Malaya, February.
- Vinig, G.T. (2008). Entrepreneurship education colloquium on participant-centered learning. Harvard Business School, 18-25 July. A HBS program for European faculty.

Volume-editorship

- Avital, M. (2008). Series Co-Editor *Advances in Appreciative Inquiry*. Elsevier Science.

Member editorial board/editor international refereed journals

- Avital, M. (2008). Associate Editor *AIS Transactions on Human-Computer Interaction*.
Avital, M. (2008). Editorial Board Member and guest editor of *Information and Organization*.
Avital, M. (2008). Editorial Board Member *Communications of the AIS*.
Maes, R. (2008). Member editorial board *Journal of Strategic Information Systems*.
Maes, R. (2008). Member editorial board *Information Research*.

Member editorial board/editor non-refereed and Dutch journals

- Maes, R. (2008). Guest editor of *Journal for Convergence*, Johannesburg, South-Africa.
Maes, R. (2008). Member editorial board *Tijdschrift Management & Organisatie (M&O)*
Maes, R. (2008). Member editorial board *Beleidsinformatietijdschrift*.

Referee activities

- Abcouwer, A.W. (2008). Referee for *International Academy for Information Management Conference (ICIS)*, Paris, France, December.
Abcouwer, A.W. (2007). Referee for *the AMCIS conference 2008*, Toronto, Canada, August.
Avital, M. (2008). Referee for *Communications of the AIS (CAIS)*, *Information and Organization (I&O)*, *Information Systems Journal (ISJ)*, *Journal of the Association for Information Systems (JAIS)*, *MIS Quarterly Executive (MISQe)* and Americas Conference on Information Systems (AMCIS), Annual Meeting of the Academy of Management, (AOM), European Conference on Information Systems (ECIS), International Conference on Information Systems (ICIS) conferences, and Elsevier Science, Emerald Publishing.
Dedene, G. (2008). Referee for *HICCS, ICIS*.
Hertog, P. den (2008). Referee for *Industry and Innovation; Journal of Industry, Competition and Trade; International Journal of Innovation Management; Economics of Innovation and New Technology*.
Huizing, A. (2008). Referee for *Journal of Management Information Systems* and *International Journal of Electronic Commerce*.
Maes, R. (2008). Referee for *Information Research*.
Maes, R. (2008). Referee for *Journal of Strategic Information Systems*.
Maes, R. (2008). Associate Editor for *European Conference on Information Systems (ECIS)*.
Vinig, G.T. (2008) National Science Foundation (NSF), US. Referee for the National Chinese Enterprise Data Collection Project. October.

Membership of academic committees (including Ph.D. committees outside the FEB)

- Avital, M. (2008). Doctoral Program Consortium, Benelux Chapter of the Association for Information Systems (BENAIS). Also coordinator.
Maes, R. (2008). Member of the jury of the Prof. dr. Aart Bosman Prijs.
Vinig, G.T. (2008). Appointment for the promotion committee (*vaste benoeming comité*) for dr. Dafna Schwartz at Guilford Glazer School of Business and Management, Ben Gurion University, Israel. August.

2nd and 3rd stream funding

- Hertog, P. den, Jong, M. de & Maes, R. (2008). Development post-graduate business course on managing ICT-based service innovation, part of a proposal named Amsterdam Human Capital. Strengthening and Improving of Business Services offered to (international) knowledge workers in the Northwing of the Rimcity, handed in by Amsterdam Innovation Motor within the framework of the scheme peaks in the Delta, Total project amount € 285.000,- [awaiting decision]
Vinig, G.T. (2008). Nederlandse Ondernemerschap Week, part of the Global Entrepreneurship Week founded by the Kauffman Foundation. Ministry of Economic Affairs € 22,500 and the Municipality of Amsterdam € 12,500.

Various activities

Avital, M. (2008). Co-Editor *Sprouts: Working Papers on Information Systems*.

Box 12: External Ph.D. students Information Management

Peter Beyer

Discourse in information governance, promotor: Rik Maes [planned finalisation: 2011]

Robert G. de Boer

The impact of organizational modularity on organizational flexibility, promotor: Rik Maes [planned finalisation: end of 2010]

Dick Heinhuis

Multichannel service distribution, promotor: Rik Maes [planned finalisation: 2011]

Jan-Kees Schakel

Knowledge transfer in acute real-time situations, promotor: Rik Maes [planned finalisation: 2011]

Raymond Slot

Value of enterprise architecture: linking IT investments to business outcomes, promotores: Rik Maes and Guido Dedene [planned finalisation: Summer 2009]

Anton Soetekouw

The design of organization architecture, promotores: Guido Dedene and Rik Maes [planned finalisation: 2011]

8. STRATEGY & MARKETING

<i>Programme director:</i>	<i>Prof.dr. A. Kolk</i>
<i>Starting date:</i>	<i>January 1, 2007 (previously part of the Management Research programme)</i>
<i>Department :</i>	<i>Business Studies</i>
<i>METIS-code:</i>	<i>uva/fee/bs/ism/prog</i>
<i>Website:</i>	<i>http://www.abs.uva.nl/strategyandmarketing</i>
<i>VSNU scores 2002:</i>	<i>n.a.</i>

8.1 Programme Overview

This research programme focuses on strategy and marketing in the broadest sense, and has as special feature its cross-disciplinary attention for innovative new topics, most notably corporate social responsibility, sustainability and cultural entrepreneurship. The programme views organisations, and managers, as central actors, and it focuses on the actions and interactions of organisations and their internal and external stakeholders. It brings together researchers who aim to publish in international refereed journals of reputable standing, and thus contribute to international academic debates. In addition, research themes are not only addressed for their theoretical, but also for their societal importance, thus helping to provide guidelines for management practice and policymaking where possible and appropriate. As a whole the research programme is distinctly multidisciplinary in nature, adopting theoretical perspectives from different disciplines, and using various research methods that fit the topic at hand.

Our research on strategy studies firms and networks, in relation to competitiveness and innovation, and the business environment broadly defined. The focus of this research is on the development, implementation and coordination of strategies in interaction with national, regional and global institutions, and on the implications of these strategies for firms' economic, social and environmental impacts and performance. There is a special interest in the influence of non-financial (cultural, ethical, environmental, social) issues on strategies, practices and interactions with stakeholders and shareholders. Current research topics include strategies across borders; internationalisation and economic, social, environmental policies/performance; innovation, strategy and entrepreneurship, with particular attention to cultural industries; the application of evolutionary theory to strategy and organisation; and strategic responses to climate change.

Our research in marketing is, in several ways, linked to the topics studied by the strategy staff members. It focuses on (product) innovation, consumer attitudes and the interactions/relations between customers/clients and organisations, in the broader societal setting considering the boundaries of marketing as well. Current research topics include customer and employee satisfaction in relation to corporate social responsibility/sustainability; social alliances and partnerships; marketing and innovation, with particular attention to cultural industries and new media; entrepreneurial opportunity, new (green) product development, and branding/advertising.

8.2 Input

8.2.1 Input research staff

Table 13: Input in fte Strategy & Marketing

<i>Name</i>	<i>Title</i>	<i>Function</i>	<i>Total 2006</i>	<i>Total 2007</i>	<i>Total 2008</i>	<i>Funding</i>
Barron, O.	msc	aio	-	0,35	0,05	1
Bohnsack, R.	msc	aio	-	-	0,20	1
Chandra, Y.	dr	ud	-	0,08	0,50	1
Dolen, W. van	dr	uhd	0,50	0,50	0,50	1
Ebbers, J.	drs	aio	0,60	0,60	0,60	1
Fortanier, F.	drs	aio	0,60	0,15	-	1
Fortanier, F.	dr	ud	-	0,23	0,40	3
Kolk, A.	prof dr	hgl	0,50	0,50	0,50	1
Leenders, M.A.A.M.	dr	uhd	-	0,21	0,50	1
Lee, H.H.	msc	aio	-	-	0,20	1
Liu, H.-Y.	msc	aio	-	0,20	0,60	3
Muller, A.	dr	ud	0,50	0,50	0,29	1
Pinkse, J.	drs	aio	0,10	-	-	1
Pinkse, J.	dr	postdoc	0,67	0,80	-	2
Pinkse, J.	dr	ud	-	-	0,80	2
Pruppers, R.E.W.	drs	ud	-	-	0,21	1
Singh, R.M.	dr	ud	-	-	0,21	1
Slangen, A.H.L.	dr	ud	-	-	0,21	1
Stoelhorst, J.W.	dr	ud	0,25	0,25	0,34	1
Vock, M.	msc	aio	-	0,33	0,60	1
Wijnberg, N.M.	prof dr	hgl	0,25	0,25	0,25	1
Wijnberg, N.M.	prof dr	hgl	0,25	0,25	0,25	3
Williams, C.	dr	ud	-	0,21	0,50	1
Total 1st flow of funds			3,30	3,93	5,66	
Total 2nd flow of funds			0,67	0,80	0,80	
Total 3rd flow of funds			0,25	0,68	1,25	
Total 1st f.o.f. excl. Ph.D.'s			2,00	2,50	4,01	
Total all flows of funds			4,22	5,41	7,71	
Ph.D. students			1,30	1,63	2,25	

8.2.2 Input: funding

The largest amount of funding for this programme has been the allocation of research time to faculty (1st flow of funds). Next to that, the ABS research institute offered a personal research allowance to all staff members with a Ph.D. degree who had a 0.5 fte research time allocation, and funding for Ph.D. students for their training and research expenses. In addition, the strategy & marketing section was allocated € 20.000,- for non-staff costs (to be spent for the whole section, so not only covering research, but also teaching and (in)directly personnel-related matters), and € 20.000,- earmarked for inviting an international Visiting Professor. In 2008 these funds were used to invite Prof.dr. Charles Weinberg (The University of British Columbia) who visited ABS in 2008 (and again in 2009) and has starteded research projects with several researchers in the programme. As to external funding for staff, this involved several positions (in total accounting for 23% of the research programme's staff): 2nd flow of funding for one postdoc, and 3rd flow of funding for part of a full professor position (VandenEnde Foundation), one PhD student and one part-time postdoc. The research programme also had access to limited external funding (earned by contract research and teaching) to cover research related expenses.

8.3 Output: Evaluation and results

8.3.1 Evaluation of 2008 results by programme director

This relatively new research programme, created in 2007 with newly recruited staff members and some others who were part of a different programme in preceding years, has shown an impressive performance in such a short period of time. The number of international refereed journal publications has really taken off, as shown by a growing number of publications, and most notably six A journal publications in 2008, which covered both strategy and marketing topics. In addition, there are by now already over 20 forthcoming publications. The output of conference papers, other work in progress, and papers under reviews at journals (including A journals), shows a healthy ambition and proper direction of the programme. Two researchers of the programme successfully defended their Ph.D. dissertations in 2008 and one was awarded the best paper prize at the Strategic Management Society conference.

8.3.2 Explicit indicators of academic reputation (other than that already mentioned in list of publications/activities)

In addition to (forthcoming) publications, programme members have also been active and successful in obtaining external funding, including from the Dutch National Science Foundation (NWO). A project for a three-year post-doc position in the field of cultural entrepreneurship was approved early 2008 – the project will start in 2009. This adds to another ongoing NWO-funded post-doc project on business and climate change. In this year, Arjan Slangen submitted a research grant application to NWO as well, in the area of international strategy (VENI). While his project was selected amongst the best 36 (out of 189), it unfortunately could not be awarded due to limited financial resources. Staff members have also been active as reviewers/committee members for NWO. More broadly, members of the programme have been active as reviewers and editorial board members, and co-editors of special issues of international journals.

Also this year, a co-authored article by Mark Leenders (published in *Marketing Science* in 2006; listed as one of the key publications above) was identified by Essential Science Indicators as a New Hot Paper in the field of Economics & Business, which means it is one of the most-cited papers in its discipline published during the past two years. The selection is done by Thomson Scientific ScienceWatch®.

Ans Kolk and Jonatan Pinkse participate in an international research network (funded by the German Federal Ministry of Education and Research), together with the Institute for Future Studies and Technology Assessment (Germany), University of Victoria (Canada), Yale University (US), University of Hong Kong, Queen's University Belfast, Umea University (Sweden) and the European Academy of Business in Society. Another international research project, in relation to transnational climate change governance, submitted with participation from Ans Kolk, was approved in 2008, and has officially started in December 2008. It includes researchers from several universities in the US, Canada and UK, as well as Sweden and France (funding from The Leverhulme Trust).

8.3.3 Explicit indicators of societal impact (other than that already mentioned in the list of publications/activities)

Programme members serve on boards of several organisations, academic, more practitioner-oriented or somewhere in between those two. The list of output and activities below gives an overview of these memberships. In addition, it can be mentioned that several programme members have participated in ECSAD, the Expert Centre for Sustainable Business and

Development Cooperation, in which they cooperate with a few other universities/research centers in the Netherlands. ECSAD focuses on (applied) research, training and consultancy on international and local business and its interaction with the public sector and civil society. In the past few years, societal impact has also been achieved by a research project on the music industry, funded by Buma Stemra, in which Mark Leenders participated.

Fabienne Fortanier works, alongside her appointment at ABS, as senior researcher at the Netherlands Central Bureau of Statistics, with a team that focuses on the internationalisation of the Dutch economy. The so-called “internationalisation monitor 2008”, which she edited, has attracted large attention from the Dutch media and from policy-makers inside and outside the Netherlands.

In 2008, Ans Kolk organised, at the request of the Global Reporting Initiative, an academic conference as part of GRI’s 2008 Amsterdam Global Conference on Sustainability and Transparency. A programme was put together consisting of panel and poster sessions, combining knowledge and participants from both the accounting and management perspectives. The GRI bi-annual conference attracts over 1,000 participants from business, consulting, policy and society, with high-level prominent speakers from these areas.

8.3.4 Overview of results

Key publications of the programme

- Dolen, W.M. van, Dabholkar, P.A. & Ruyter, J.C. de (2007). Satisfaction with Online Commercial Group Chat: The Influence of Perceived Technology Attributes, Chat Group Characteristics, and Advisor Communication Style. *Journal of Retailing*, 83, (3), 339-358.
- Eliashberg, J., Elbertse, A. & Leenders, M. (2006). The Motion Picture Industry: Critical Issues in Practice, Current Research, and New Research Directions. *Marketing Science*, 25(6), 1-25.
- Kolk, A. & Pinkse, J. (2008). A Perspective on Multinational Enterprises and Climate Change. Learning from an ‘Inconvenient Truth’? Forthcoming in *Journal of International Business Studies*, 39, (8), 1359-1378.
- Slangen, A.H.L. & Hennart, J.F. (2008). Do Multinationals Really Prefer to Enter Culturally-Distant Countries Through Greenfields Rather Than Through Acquisitions? The Role of Parent Experience and Subsidiary Autonomy. *Journal of International Business Studies*, 39, (3), 472-490.
- Stoelhorst, J.W. (2008). Why is Management Not an Evolutionary Science? Evolutionary Theory in Strategy and Organization. *Journal of Management Studies*, 45(5), 1008-1023.
- Wijnberg, N.M. (2004). Innovation and Organization: Value and Competition in Selection Systems. *Organization Studies*, 25(8), 1469-1490.

Table 14: Publications in numbers: Strategy & Marketing

Strategy and Marketing		2007	2008
1) Academic publications	in international refereed journals	12	15
	A		6
	B	10	8
	in Dutch refereed journals	1	
	in other international journals	2	1
	in other Dutch journals	1	1
	papers in proceedings	2	5
	chapters in international books	4	6
	chapters in books (Dutch)		1
2) Monographs	International		1
	Dutch		
3) Ph.D. theses			1
4) Professional publications		1	8

Forthcoming international publications

- Chandra, Y. & Coviello, N (2009). Broadening the Concept of International Entrepreneurship: Consumers as International Entrepreneurs. Forthcoming in *Journal of World Business*.
- Chandra, Y., Styles, C. & Wilkinson, I. (2009). The Recognition of First Time International Entrepreneurial Opportunities: Evidence from Firms in Knowledge-Based Industries. Forthcoming in *International Marketing Review*.
- Dabholkar, P.A., Dolen, W.M. van & Ruyter, J.C. de (2009). A Dual-Sequence Framework for B2C Relationship Formation: Moderating Effects of Employee Communication Style in Online Group Chat. Forthcoming in *Psychology & Marketing*.
- Ebbers, J.J. & Wijnberg, N.M. (2009). Organizational Memory: From Expectations Memory to Procedural Memory. Forthcoming in *British Journal of Management*.
- Ebbers, J.J. & Wijnberg, N.M. (2009). Latent Organizations in the Film Industry: Contracts, Rewards, and Resources. Forthcoming in *Human Relations*.
- Fortanier, F. & Tulder, R. van (2009). 'MNEs' Internationalization trajectories between 1990 and 2004: A cross-country comparison. Forthcoming in *Industrial and Corporate Change*.
- Kolk, A., Hong, P. & Dolen, W.M. van (2009). Corporate Social Responsibility in China. An Analysis of Domestic and Foreign Retailers' Sustainability Dimensions. Forthcoming in *Business Strategy and the Environment*.
- Kolk, A. & Margineantu, A. (2009). Globalisation/regionalisation of accounting firms and their sustainability services. Forthcoming in *International Marketing Review*.
- Kolk, A. & Perego, P. (2009). Determinants of the adoption of sustainability assurance statements: An international investigation. Forthcoming in *Business Strategy and the Environment*.
- Kolk, A. & Pinkse, J. (2009). The integration of corporate governance in corporate social responsibility disclosures. Forthcoming in *Corporate Social Responsibility and Environmental Management*.
- Leenders, M.A.A.M. (2009). The Role and Effectiveness of E-Business in Building Relationship Equity in the Cultural Industry. Forthcoming in *E-Business Review*.
- Muller, A. & Kolk, A. (2009). Extrinsic and intrinsic drivers of corporate social performance: Evidence from foreign and domestic firms in Mexico. Forthcoming in *Journal of Management Studies*.
- Muller, A. & Kolk, A. (2009). CSR performance in emerging markets. Evidence from Mexico. Forthcoming in *Journal of Business Ethics*.
- Pinkse, J. & Dommisse, M. (2009). Overcoming barriers to sustainability: An explanation of residential builders' reluctance to adopt clean technologies. Forthcoming in *Business Strategy and the Environment*.

- Pinkse, J. & Kolk, A. (2009). *International business and global climate change*. London and New York: Routledge.
- Stoelhorst, J.W. (2009). The naturalist view of universal Darwinism: An application to the evolutionary theory of the firm. Forthcoming in Hodgson, G.M. (ed.), *Darwinism and Economics*. Cheltenham: Edward Elgar Publishers.
- Tulder, R. van, Wijk, J. van & Kolk, A. (2009). From chain liability to chain responsibility. MNE approaches to implement safety and health codes in international supply chains. Forthcoming in *Journal of Business Ethics*.
- Verhagen, T. & Dolen, W.M. van (2009). Explaining Online Purchase Intentions: A Multichannel Store Image Perspective. Forthcoming in *Information & Management*.
- Williams, C. & Triest, S.P. van (2009). The impact of corporate and national cultures on decentralization in multinational corporations. Forthcoming in *International Business Review*.
- Williams, C. & Nones, B. (2009). R&D subsidiary isolation in knowledge-intensive industries: evidence from Austria. Forthcoming in *R&D Management*.
- Williams, C. & Lee, S.H. (2009). International management, political arena, and dispersed entrepreneurship in the MNC. Forthcoming in *Journal of World Business*.
- Williams, C. (2009). Subsidiary-level determinants of global initiatives in multinational corporations. Forthcoming in *Journal of International Management*.
- Yang, S.J.S., Yang, F.C., Wang, K.J. & Chandra, Y. (2008). Optimizing Resource Portfolio Planning for Capital-Intensive Industries Under Process-Technology Progress. Forthcoming in *International Journal of Production Research*.

Articles in international refereed journals

- Birgelen, M. van, Wetzels, M. & Dolen, W.M. van (2008). Corporate E-recruitment Effectiveness: A Study on the Role of the Information System. *International Journal of Manpower*, 29, (8), 731-751. [B].
- Dolen, W.M. van, Ruyter, J.C. de & Streukens, S. (2008). The Impact of Humor in Electronic Service Encounters. *Journal of Economic Psychology*, 29, (2), 160-179. [B].
- Gemser, G., Leenders, M.A.A.M. & Wijnberg, N.M. (2008). Why Some Award are More Effective Signals of Quality than Others: a Study of Movie Awards. *Journal of Management*, 34, (1), 25-54. [A].
- Kolk, A. (2008). Sustainability, accountability and corporate governance: Exploring multinationals reporting practices. *Business Strategy and the Environment*, 17, (1), 1-15. [B].
- Kolk, A., Levy, D. & Pinkse, J. (2008). Corporate responses in an emerging climate regime: The institutionalization and commensuration of carbon disclosure. *European Accounting Review*, 17, (4), 719-745. [B].
- Kolk, A. & Pinkse, J. (2008). A perspective on multinational enterprises and climate change. Learning from an 'inconvenient truth'? *Journal of International Business Studies*, 39, (8), 1359-1378. [A].
- Kolk, A. & Pinkse, J. (2008). Business and climate change: Emergent institutions in global governance. *Corporate Governance: International Journal of Business in Society*, 8, (4), 419-429.
- Kolk, A., Tulder, R. van & Kostwinder, E. (2008). Partnerships for development. *European Management Journal*, 26, (4), 262-273. [B].
- Leenders, M.A.A.M. & Wierenga, B. (2008). The Effect of the marketing – R&D interface on New Product Performance: The Role of Resources and Scope. *International Journal of Research in Marketing*, 25, (1), 56-68. [A].
- Raaij, E.M. van & Stoelhorst, J.W. (2008). The Implementation of a Market Orientation: A Review and Integration of the Contributions to Date. *European Journal of Marketing*, 42, (11/12), 1265-1293. [B].
- Slangen, A.H.L. & Hennart, J.F. (2008). Do Multinationals Really Prefer to Enter Culturally-

- Distant Countries Through Greenfields Rather Than Through Acquisitions? The Role of Parent Experience and Subsidiary Autonomy. *Journal of International Business Studies*, 39, (3), 472-490. [A].
- Slangen, A.H.L. & Hennart, J.F. (2008). Do Foreign Greenfields Outperform Foreign Acquisitions or Vice Versa? An Institutional Perspective. *Journal of Management Studies*, 45, (7), 1301-1328. [A].
- Stoelhorst, J.W. (2008). Why is Management Not an Evolutionary Science? Evolutionary Theory in Strategy and Organization. *Journal of Management Studies*, 45, (5), 1008-1023. [A].
- Stoelhorst, J.W. (2008). Darwinian Foundations for Evolutionary Economics. *Journal of Economic Issues*, 42, (2), 415-423. [B].
- Stoelhorst, J.W. (2008). The Explanatory Logic and Ontological Commitments of Generalized Darwinism. *Journal of Economic Methodology*, 14, (4), 343-363. [B].

Academic publications in other international journals

- Orosa Paleo, I. & Wijnberg, N.M. (2008). Organizational Output Innovativeness, a Theoretical Exploration, Illustrated by the Case of the Popular Music Festival. *Creativity and Innovation Management*, 17, (1), 3-13.

Academic publications in other Dutch Journals

- Fortanier, F. (2008). Multinational enterprises, institutions and sustainable development. *Economisch Statistische Berichten*.

Papers in proceedings

- Chandra, Y. & Coviello, N. (2008). Democratizing Entrepreneurship: Toward a Theory of Consumers as International Entrepreneurs. In Cantwell, J. & Kiyak, T (eds), *Proceedings of the Academy of International Business Annual Meeting, AIB 50th Anniversary*. Milan, Italy.
- Chandra, Y. & Yang, S.J.S. (2008). Disruptive Innovation as an Entrepreneurial Process. *Proceedings 6th ANZAM Operations, Supply Chain and Services Management Symposium*. Gold Coast, Queensland.
- Fortanier, F. (2008). The Dutch implementation of the OECD handbook of Globalization Indicators. In United Nations (ed), *Proceedings of the joint EFTA/UNECE/SSCU Seminar – Economic globalization, a challenge for official statistics* (pp.56-59). Geneva, Switzerland.
- Leenders, M.A.A.M. & Gemser, G. (2008). Managing Risk Tolerance and Cross-Functional Integration for Innovation Success. *The 14th International Conference on Information Systems Analysis and Synthesis: ISAS 2008*, June 29th - July 2nd, 2008 – Orlando, Florida, USA.
- Stoelhorst, J.W. (2008). Ontological Foundations for Evolutionary Economics: A Darwinian Social Ontology. *Proceedings of EAEPE 2008 – European Association of Evolutionary Political Economy*. Rome, Italy.

Chapters in books (international)

- Kolk, A. & Pinkse, J. (2008). The influence of climate change regulation on corporate responses: the case of emissions trading. In Sullivan, R. (eds), *Between the Market and the State: Corporate Responses to Climate Change*. Sheffield: Greenleaf Publishing.
- Kolk, A. (2008). Developments in corporate responses to climate change within the past decade. In Hansjurgens, B. & Antes, R. (eds), *Economics and management of climate change. Risks, mitigation and adaptation*. New York: Springer.
- Leenders, M.A.A.M. & Waarts, E. (2008). Strategic Profiles and Evolution of Family Businesses in the Netherlands. In Gupta, V., Levenburg, N., Moore, L., Motwani, J. & Schwarz, T. (eds), *Culturally Sensitive Models of Family Businesses: Models Around the World*. Family Owned Business Institute and Simmons School of

Management, University Press.

- Pinkse, J. (2008). The implementation of emissions trading in companies. In Antes, R., Hansjürgens, B. & Letmathe, P. (eds), *Emissions Trading - Institutional Design, Decision Making and Corporate Strategies*. Heidelberg/New York: Physica Verlag.
- Stoelhorst, J.W. (2008). Universal Darwinism From the Bottom Up: An Evolutionary View of Socio-Economic Behavior and Organization. In Elsner, W. & Hanappi, H. (eds), *Advances in Evolutionary Institutional Economics: Evolutionary Modules, Non-Knowledge, and Strategy*. Cheltenham: Edward Elgar Publishers.
- Wurff, R. van der & Leenders, M.A.A.M. (2008). Media Organizational Culture and Innovative Performance. In Dal Zotto, C. & Kranenburg, H. van (eds), *Management and Innovation in the Media Industry*. Cheltenham: Edward Elgar Publishing.

Chapters in books (Dutch)

- Kolk, A. & Pinkse, J. (2008). Milieu en ondernemingsgedrag. In Oosterhuis, F. (eds), *Aan schaarste geen gebrek. 21 jaar milieueconomie in Nederland* (pp. 95-103). Amsterdam: IVM.

Monographs (International)

- Slangen, L.H.G., Loucks, L.A. & Slangen, A.H.L. (2008). *Institutional Economics and Economic Organisation Theory: An Integrated Approach*. Wageningen: Wageningen Academic Publishers.

Dissertations

- Chandra, Y. (2008, 31 January). *Internationalization as an Entrepreneurial Process*. University of New South Wales, Australia [promotors: prof.dr. Ian Wilkinson and prof.dr. Chris Styles] [cat C.]
- Fortanier, F. (2008, 21 February). *Multinational Enterprises, Institutions and Sustainable Development*. Universiteit van Amsterdam. [promoter: prof.dr. Ans Kolk] [cat.A].

Professional publications

- Arentsen, K. & Fortanier, F. (2008). Determinanten van bedrijfsinterne handel: een analyse van Nederland's grootste niet-financiële ondernemingen. In CBS (ed.), *InternationaliseringsMonitor 2008* (pp. 31-42). Voorburg/Heerlen: Statistics Netherlands.
- Fortanier, F. (2008). De internationale oriëntatie van de Nederlandse economie. In CBS (ed), *De Nederlandse Economie 2007* (pp. 162-171). Voorburg/Heerlen: Statistics Netherlands.
- Fortanier, F. & Luppens, M. (2008). Globalisering en buitenlandse ondernemingen in Nederland: economische en sociale kenmerken. In CBS (ed.), *De Nederlandse Samenleving 2008* (pp. 119-127). Voorburg/Heerlen: Statistics Netherlands.
- Fortanier, F. (et al.) (2008). Inleiding: Internationalisering van de Nederlandse Economie. In CBS (2008), *InternationaliseringsMonitor 2008* (pp. 9-18). Voorburg/Heerlen: Statistics Netherlands.
- Fortanier, F. (2008). Productiviteitsverschillen tussen Nederlandse en buitenlandse ondernemingen in Nederland. In CBS (ed.), *InternationaliseringsMonitor 2008* (pp. 58-68). Voorburg/Heerlen: Statistics Netherlands.
- Jaarsma, M. & Fortanier, F. (2008). Samenhang tussen buitenlandse directe investeringen en internationale handel. In CBS, (ed.), *InternationaliseringsMonitor 2008* (pp.21-30). Voorburg/Heerlen: Statistics Netherlands.
- Wijnberg, N.M. (2008). Is cultureel ondernemen te leren? *Jaarverslag VandenEndeFoundation 2008*, pp 15-18.
- Williams, C. (2008). Managing the distance equation. *Twenty:09 Enhance Your IT Strategy (British Computer Society 2008 Annual Review)*.

Working- and discussion papers

- Beugelsdijk, S., Slangen, A.H.L., Smeets, R. & Hennart, J.F. (2008). *Measuring the Foreign*

- Activities of Multinationals: The Host-Country-Specific Mismatch between Inward Foreign Direct Investment Stocks and Inward Multinational Activity.* To be submitted to the *Journal of International Business Studies*.
- Ebbers, J.J., Wijnberg, N.M., Cattani, G. & Ferriani, S. (2008). *Legitimacy and Reputation in the Film Industry: Comparing the US and Dutch Institutional Environments.* Working paper. Universiteit van Amsterdam
- Ebbers, J.J. & Wijnberg, N.M. (2008). *Evolution of Social Networks in the Dutch Film Industry: Selection and Influence Dynamics.* Working paper. Universiteit van Amsterdam.
- Fortanier, F. (2008). *Internationalization trajectories – a crosscountry comparison: are large Chinese and Indian companies different?* University of Maastricht.
- Parente, R., Choi, B.P., Slangen, A.H.L. & Ketkar, S. (2008). *Distribution System Choice in Service Industries: An Analysis of the International Insurance Market.* Second revision for the *Journal of International Management* in progress.
- Slangen, A.H.L. & Beugelsdijk, S. (2008). *Institutional Hazards and the Location of Horizontal and Vertical Affiliates: A Contingency Perspective.* Under second-round review at the *Journal of International Business Studies*.
- Slangen, A.H.L. & Tulder, R.J.M. van (2008). *Joint Venture or Wholly-Owned Subsidiary? Towards a More Accurate Conceptualization and Measurement of External Uncertainty.* Under second-round review at *International Business Review*.
- Slangen, A.H.L., Beugelsdijk, S. & Hennart, J.F. (2008). *Cultural Distance and U.S. Arm's Length Export Flows: The Importance of Firm-Level Entry Mode Decisions for Macro-Level Research Designs and Study Outcomes.* Working paper. University of Amsterdam.
- Slangen, A.H.L. (2008). *The impact of geographic and linguistic barriers on the choice by multinationals between greenfield and acquisition entry: An agency theoretic perspective.* Working paper. University of Amsterdam.
- Strikwerda, H. & Stoelhorst, J.W. (2008). *The Emergence of the Multidimensional Organization,* Working paper. Universiteit van Amsterdam.
- Wijen, F.H. & Slangen, A.H.L. (2008). *The Dark Side of Globalization for Multinational Enterprises: An Extended Network Perspective.* Working paper. University of Amsterdam.

Popular publications

- Chandra, Y. (2008). Tend to Our National Treasure: Improve Our Education System. *The Jakarta Post*, December, 27.
- Chandra, Y. (2008). Internationalization of RI Firms: A Necessity. *The Jakarta Post*, July.
- Chandra, Y. (2008). Collective Intelligence, the Latest Innovation Paradigm. *Bisnis Indonesia Daily*, March 13.
- Chandra, Y. (2008). It's Time for Bricolage Entrepreneurship. *Campus Asia*, March.
- Chandra, Y. (2008). Collectivist Asia for Collective Intelligence? *Campus Asia*, August.

Contributions to academic conferences, workshops and seminars

- Bridoux, F. & Stoelhorst, J.W. (2008, August). Realistic Micro-foundations for the Resource-based View: The Effect of Fairness on Value Creation, Academy of Management Conference, Anaheim..
- Dolen, W.M. van, Wanderley, L., Lucian, R., Farache, F. & Milton, J. (2008). Brazilian, Indian and Chinese Large Corporations in Global Markets: A Study on CSR Web Communication in BRIC Countries, European Business Ethics Network Conference, Antalya, Turkey.
- Ebbers, J.J. & Wijnberg, N.M. (2008, July). Evolution of Social Networks in the Dutch Film Industry: Selection and Influence Dynamics, European Group for Organizational Studies, Amsterdam.
- Ebbers, J.J. & Wijnberg, N.M. (2008, June). Latent Organizations in the Film Industry:

- Contracts, Rewards, and Resources, Association for Cultural Economics International, Boston.
- Fortanier, F. & Wijk, J. van (2008, December). Foreign investors in the African hotel sector: contributions to sustainable development. Paper to be presented at the European International Business Academy Conference, Tallinn, Estonia.
- Fortanier, F. (2008, December). Rhetoric or reality: the role of the European Union in MNE internationalization, 1975 - 2005, contribution to the panel on 'The European Union at 50', European International Business Academy Conference, Tallinn, Estonia.
- Fortanier, F. (2008). Multinational enterprises and employment in the Netherlands – the direct and indirect effects of FDI on wages and labour conditions, paper presented at the AIB Annual Conference, Milan.
- Giroud, A., Fortanier, F. & Scott-Kennel, J. (2008, December). Linkages from foreign and domestic MNEs in small developed economies: a Euro-Asian comparison, Paper presented at the EAMSA conference, Kyoto.
- Kolk, A. & Pinkse, J. (2008, June). Partnerships for climate change. Paper presented at the 24th EGOS Colloquium, Amsterdam.
- Kolk, A. (2008, June). Research on business and climate change. Summer Academy "Creating a New Future for Business", Berlin.
- Leenders, M.A.A.M. (2008). On-Line Strategies for Charities: The Relative Importance of Charity Accountability and Website Design. International Academy of E-Business Conference, March.
- Liu, H.Y. & Stoelhorst, J.W. (2008, October). The Dynamic Capabilities View: A Survey. Strategic Management Society, 28th Annual International Conference, Cologne.
- Lupes, M. & Fortanier, F. (2008, April 22). Arbeidsmarktdynamiek en ondernemingsdynamiek: een verkenning van analysemogelijkheden, Proceedings of the CBS Symposium Dynamics in Statistics, CBS.
- Muller, A. & Kolk, A. (2008, June 30-July 3). Corporate social performance in emerging markets: Extrinsic versus intrinsic drivers. Academy of International Business annual conference, Milan.
- Muller, A. & Kolk, A. (2008., August). Corporate social performance in emerging markets: Extrinsic versus intrinsic drivers. Academy of Management annual conference, Anaheim.
- Nones, B., Triest, S.P. van & Williams, C. (2008, December). Management control and R&D decentralization in multinational corporations, 34th European International Business Conference, Tallinn, Estonia.
- Orosa Paleo, I., Gemser, G. & Wijnberg, N.M. (2008, June). Classification and actor's transversality: a case study of the Dutch electronic music field. Association for Cultural Economics International, Boston.
- Pinkse, J. & Kolk, A. (2008, December). Carbon disclosure. Presented at Transnational Climate Change Governance Workshop, Amsterdam.
- Pinkse, J. (2008, August). The institutionalization and commensuration of carbon disclosure. Presented as part of PDW 'Should we Trust and Use the Information Companies Publish on their Climate Change Impacts?' at the Annual meeting of the Academy of Management, Anaheim, US.
- Pinkse, J., Kuss, M. & Hoffmann, V. (2008, June). Developing a global strategy for sustainability: The role of absorptive capacity. Paper presented at the 24th EGOS Colloquium, Amsterdam.
- Singh, R.M. & Hennessy, D. (2008, June 2). Friend or foe: Cooperation and competition within a chain. DRUID, Copenhagen, Denmark.
- Singh, R.M. & Dahlin, K. (2008, August). The winner does not take it all: Survival of niche standards. Academy of Management Conference, Anaheim, TIM division.
- Slangen, A.H.L. & Beugelsdijk, S. (2008, June 30-July 3). Types of Institutional Hazards and the Location of Market-Seeking and Efficiency-Seeking Affiliates: A Contingency Perspective. Paper presented at the 50th annual meeting of the Academy of International Business, Milan.

- Stoelhorst, J.W. (2008, January). Darwinian Foundations for Evolutionary Economics. American Foundation for Evolutionary Economics, ASSA Conference, New Orleans.
- Stoelhorst, J.W. & Bridoux, F. (2008, October). Value Creation in the Knowledge Economy: The Rigor, Relevance, and Morality of the Resource-based View. Strategic Management Society, 28th Annual International Conference, Cologne.
- Stoelhorst, J.W. (2008, November). Ontological Foundations for Evolutionary Economics: A Darwinian Social Ontology. European Association of Evolutionary Political Economy, Rome.
- Stoelhorst, J.W., Aldrich, H., Hodgson, G.M. & Knudsen, T. (2008, August). Generalized Darwinism: A Metatheoretical Framework for Organization Theory, Academy of Management Conference, Anaheim.
- Vock, M., Dolen, W.M. van & Kolk, A. (2008, May 27-30). Consumer evaluations of company-cause fit in social alliances. Paper for 37th EMAC conference, Brighton.
- Wanderley, L., Farache, F., Milton, J., Dolen, van W.M. & Lucian, R. (2008). European Large Companies from 'Old' and 'New' EU Member States and CSR Information Disclosure on the Web. European Business Ethics Network Conference, Antalya, Turkey.
- Williams, C., Galesloot, L., Gastelaars, E. & Kerke, D. van der (2008, December). The influence of national culture and institutional forces on the choice of market entry mode: an analysis of Dutch MNEs, 34th European International Business Conference, Tallinn, Estonia.
- Williams, C. (2008, November). Management control and decentralization in the MNC: alternative models and empirical test, New Descriptions of Subsidiary Autonomy workshops, Copenhagen Business School, Copenhagen.
- Williams, C. (2008, July). Subsidiary manager socio-political interaction: the impact of host country culture, 24th European Group for Organizational Studies Conference, Amsterdam, Netherlands.
- Williams, C. & Triest, S.P. van (2008, July). Decentralization in multinational corporations: the impact of corporate and national cultures, 50th Academy of International Business Conference, Milan, Italy.
- Williams, C. (2008, January). Decentralization in multinational corporations: the impact of corporate and national cultures, ARCA Seminar Series, Vrije Universiteit, Amsterdam.

Other lectures on research

- Fortanier, F. (2008, April 25). Multinational Enterprises, Institutions and Sustainable Development. Seminar on PhD thesis at Nyenrode Business School/Kirkman Company.
- Fortanier, F. (2008, April 11). The Globe-Connect Project: Questionnaire design. RSM Erasmus University research seminar.
- Kolk, A. (2008). The politics of global climate change: The role of business and European institutions. International School for Humanities and Social Sciences.
- Leenders, M.A.A.M. (2008, January 12). The Dutch Music Festival Landscape, Oosterpoort, Groningen, Noorderslag/ Eurosonic Science.
- Leenders, M.A.A.M. (2008). Multi channel distribution strategies of music artists: Key strategic groups, their background and success (Together with Ter Bogt, and Zwaan) during Annual Meeting of Buma Stemra, schouwburg Amstelveen
- Pinkse, J. (2008, November 28). Presentation: An Overview of Business Responses to Climate Change. Knowledge Forum on Business Adaptation to Climate Change, Calgary, Canada.
- Pinkse, J. (2008, June 10). Presentation: Perspectives on Sustainability in DSM. DSM, Zwolle, the Netherlands.

Organisational contributions to conferences, workshops and seminars

- Ebbers, J.J. (2008). Co-organiser PREBEM conference, Amersfoort.
- Kolk, A. (2008, May). Organiser academic conference as part of 2008 Amsterdam Global Conference on Sustainability and Transparency (Global Reporting Initiative).
- Leenders, M.A.A.M. (2008, September 22). Organizer of Research Seminar with Prof. Charles Weinberg Amsterdam Business School.
- Stoelhorst, J.W. (2008, November 6-8). Research area sessions: The Ontological Foundations of Evolutionary Economics, EAEPE Conference – European Association of Evolutionary Political Economy, Rome, Italy, Organizer, chair, and discussant.
- Vock, M., Dolen, W.M. van & Kolk, A. (2008, June 18). Consumer evaluations of company-cause fit in social alliances, paper presented at PhD seminar, Universiteit van Amsterdam Business School.

Participation in academic networks & fellowships

- Chandra, Y. (2008). Member of the Committee, European Conference on Entrepreneurship and Innovation, United Kingdom (2008) and Belgium (2009).
- Fortanier, F. (2008). Member of Academy of Management (International Management division); Academy of International Business; European International Business Association.
- Kolk, A. (2008). Lid algemeen bestuur Nobem.
- Kolk, A. (2008). Board member European Academy of International Business.
- Kolk, A. (2008). Academic fellow of the Academic Network on Aviation Research and Policy.
- Pinkse, J. (2008). Member of International Research Network on Social and Environmental Aspects in Business and Management (www. www.seabus-research.net).
- Pinkse, J. (2008). Member of Dutch Institutionalists Network.
- Stoelhorst, J.W. (2008). Research area coordinator, European Association for Evolutionary Political Economy.

Volume editorship

- CBS & Fortanier, F. (eds) (2008). *InternationaliseringsMonitor 2008*. Voorburg/Heerlen: Statistics Netherlands.

Member editorial board/editor international refereed journals

- Kolk, A. (2008). Editorial board member *Journal of International Business Studies*.
- Kolk, A. (2008). Editorial board member *Business and Society*.
- Kolk, A. (2008). Editorial board member *European Management Journal*.
- Kolk, A. (2008). Editorial board member *Business Strategy and the Environment*.
- Kolk, A. (2008). Editorial board member *Organization & Environment*.
- Kolk, A. (2008). Member international advisory board of the *Social and Environmental Accounting Journal*.
- Slangen, A.H.L. (2008). Editorial board member *Scandinavian Journal of Management*.

Referee activities

- Chandra, Y. (2008). Referee for *International Business Review*, *International Marketing Review*, *International Journal of Business and Emerging Markets*, and Academy of International Business, Australian & New Zealand Marketing Academy, European Conference on Entrepreneurship and Innovation conferences.
- Dolen, W.M. van (2008). Referee for NWO.
- Dolen, W.M. van (2008). Referee for *International Journal of Service Industry Management*, *Journal of Marketing*, *Journal of Business Ethics*, *International Business Review*.
- Fortanier, F. (2008). Reviewer for *Industrial and Corporate Change*, *International Business Review* and AIB and EIBA conferences.
- Kolk, A. (2008). Referee for *Journal of Business Ethics*, *Environmental Politics*, *ESRC*, *Edward Elgar*, *Business Strategy and the Environment*, *Journal of International Business Studies*, *Business and Society*, *World Development* and Fonds Wetenschappelijk

Onderzoek – Vlaanderen, Moore School of Business at the University of South Carolina, Vrije Universiteit Brussel.

- Leenders, M.A.A.M. (2008). Referee for *Organization Studies*, *International Journal of Business and Emerging Markets*, *Marketing Science*, *Journal of Product Innovation Management*, *International Journal of Research in Marketing*, *Long Range Planning*, *International Journal of Media Management*, *Human Relations*, *European Marketing Academy* and *International Journal of Management Science*.
- Pinkse, J. (2008). Referee for *Business & Society*; *International Business Review*; *European Management Journal*; *Journal of Business Ethics* and Academy of Management conference.
- Slangen, A.H.L. (2008). Referee for *Journal of International Business Studies*, *Journal of Management Studies*, *International Business Review*, *Journal of Business Ethics*, *Economic Inquiry*, and for the Academy of Management, Academy of International Business, and European International Business Academy conferences, and for Routledge.
- Stoelhorst, J.W. (2008). Referee for *Business & Society*, *Journal of Institutional Economics*, Academy of Management conference (BPS Division), EAEPE conference.
- Wijnberg, N.M. (2008). Referee for *Journal of Management Studies* and *British Journal of Management*.

Membership of academic committees (including Ph.D. committees outside the FEB)

- Kolk, A. (2008, September 4). Member Ph.D. committee K. Tienhaara (Vrije Universiteit).
- Leenders, M.A.A.M. (2008). Member Ph.D. committee K. Zwaan (Universiteit Utrecht).

Research contributions in the media

- Dolen, W.M. van (2008, October). *Tijdschrift voor Marketing*.
- Pinkse, J. (2008, July-August). Interview in *Shell Venster*.
- Pinkse, J. (2008, 2 February). Interview in *Intermediair*.

Prizes and honours

- Stoelhorst, J.W. & Bridoux, F. (2008, October). Best conference paper prize, Strategic Management Society, 28th Annual International Conference, Cologne.

2nd and 3rd stream funding

- Kolk, A. (2008). Transitional climate change governance. Submitted to Leverhulme Trust (as participant) [granted].
- Slangen, A.H.L. (2008). Towards a better understanding of global and Dutch multinational activity and its institutional determinants: From foreign direct investment to foreign-owned operational activity. Finalist proposal for a 3-year VENI scholarship of NWO worth € 208,000. Out of 189 submissions, Arjen's proposal was selected among the best 36. [not granted: the proposal met the criteria for a VENI scholarship but could not be awarded due to limited financial resources].
- Wijnberg, N.M. & Bun, B. (2008). MAGW Open competition proposal "Latent organizations in the Dutch Film Industry". Total amount: € 184.411 [awarded].

Various activities

- Dolen, W.M. van (2008). Member of Kenniskring Amsterdam.
- Dolen, W.M. van (2008). Advisory board of Marketing Associatie Amsterdam.
- Dolen, W.M. van (2008). Advisory board of Oxyme, Strategic Marketing Consultancy Company.
- Dolen, W.M. van (2008). Advisory Board of the Amsterdam MBA Foundation.
- Dolen, W.M. van (2008). Jury of the Nationale Marketing Prijs.
- Kolk, A. (2008). Board member DE Foundation.
- Kolk, A. (2008). Member Forum Stichting Natuur en Milieu, Klimaat en Economie.
- Kolk, A. (2008). Co-editor special issue *Business & Society* on 'Creating a new future for

business’.

Kolk, A. (2008). Co-editor special issue International Business Review on ‘International business, corporate social responsibility and sustainable development’.

Leenders, M.A.A.M. (2008). NWO member of the Agenda Setting Committee for the research program for Cultural Industries, representative for MAGW, NWO Dutch Science Foundation.

Wijnberg, N.M. (2008). Member of the Academische begeleidingscommissie “Verdienmodellen in de creatieve industrie”, uitgevoerd door Stichting Nederland Kennisland.

Wijnberg, N.M. (2008). Member of the Beoordelingscommissie MaGW Open Competitie.

Box 13: External Ph.D. student Strategy & Marketing

François Lenfant

Multinationals, corporate social responsibility and conflict in Central Africa, Promotor: Ans Kolk [planned finalisation: 2012]

9. AMSTERDAM BUSINESS SCHOOL – OTHER RESEARCH

Department : Business Studies: Executive Education, ACLE
 METIS-code: uva/fee/bs/ovo
 Website: <http://www.abs.uva.nl/>

Next to output by research staff that does not fall within one of the regular research programmes, this chapter also lists publications by staff attached to the executive educational programmes, who provide a valuable link with the business world and regularly publish on current topics in business for a wider audience.

Table 15: Input other research

<i>Name</i>	<i>Title</i>	<i>Function</i>	<i>Total</i> 2006	<i>Total</i> 2007	<i>Total</i> 2008	<i>Funding</i>
EXECUTIVE EDUCATION ABS						
Brandsma, R.P.C.W.M.	drs	d	0,00	0,00	0,00	3
Leenaars, J.J.A.	prof dr	hgl	0,03	0,03	0,03	3
Roos Lindgreen, E.	prof dr	hgl	0,10	0,10	0,10	3
Schilder, A.	prof dr	hgl	0,03	0,03	0,03	3
Strikwerda, H.	prof dr	hgl	0,00	0,00	0,00	3
ACLE (non-finance group part)						
Bos, I.A.M.	drs	aio	0,60	0,40	-	1
Dari-Mattiacci, G.	dr	guest	0,00	0,00	0,00	1
Han, M.A.	msc	aio	0,00	0,55	0,50	1
Lankhorst, M.	drs	aio	0,60	0,60	0,40	1
Rüggeberg, H.J.	msc	guest	0,00	0,00	0,00	3
Russo, F.	msc	guest	0,00	0,00	0,00	3
Schinkel, M.P.	dr	uhd	0,50	0,50	0,50	1
OTHER RESEARCHERS ABS						
Buitelaar, W.L.	prof dr	hgl	0,08	-	-	1
Gool, P. van	prof dr	hgl	0,11	0,11	0,11	3
Graaf, F.J. de	dr	guest	0,00	0,00	0,00	1
Hoorn, A. van der	prof dr	hgl	0,11	0,11	0,11	1
Christiaanse, P.W.	dr	uhd	0,13	0,13	0,11	1
Kampschöer, G.W.J.M.	prof dr mr	hgl	0,18	0,18	0,18	1
Kanning, W.	dr	uhd	0,50	0,00	-	1
Post, W. van der	drs	aio	0,60	0,60	0,60	3
Praag, C.M. van	prof .dr	hgl	0,25	0,25	0,25	1
Schilder, F.P.W.	msc	aio	-	0,58	0,60	3
Theebe, M.	dr	ud	0,11	0,11	0,11	1
Veen, M.L. van der	dr	d	0,25	0,00	0,00	1
Vos, G.	drs	ud	0,13	0,00	0,00	1
Total 1st flow of funds			3,94	2,83	2,16	
Total 2nd flow of funds			0,00	0,00	0,00	
Total 3rd flow of funds			0,87	1,45	1,47	
Total 1st f.o.f. excl. Ph.D.'s			2,74	1,28	1,26	
Total all flows of funds			4,81	4,28	3,63	
Ph.D. students			1,80	2,73	2,10	

Table 16: Publications in numbers: Other Research

Other research	2004	2005	2006	2007	2008
1) Academic publications in international refereed journals	8	9	8	8	12
A					2
B				5	9
in Dutch refereed journals	8	7	8		12
in other international journals		1	1	2	2
in other Dutch journals	3	8	5	9	2
papers in proceedings		1	3	2	1
chapters in international books	1	6	3	4	1
chapters in books (Dutch)	6	4	6	5	8
2) Monographs International	1			1	1
Dutch	3	1	3		2
3) Ph.D. theses				1	3
4) Professional publications	9	7	9	11	4

Forthcoming international publications

- Dari-Mattiacci, G., Onderstal, S. & Parisi, F. (2009). Seeking Rents in the Shadow of Coase. Forthcoming in *Public Choice*.
- Dari-Mattiacci, G. (2009). Negative Liability. Forthcoming in *Journal of Legal Studies*, 38.
- Dari-Mattiacci, G. & Garoupa, N. (2009). Least Cost Avoidance: The Tragedy of Common Safety. Forthcoming in *Journal of Law, Economics, and Organization*, 25, (1).
- Dari-Mattiacci, G. & De Geest, G. (2010). Carrots, Sticks, and the Multiplication Effect. Forthcoming in *Journal of Law, Economics, and Organization*, 26, (2).
- Haigh, M. & Graaf, F.J. de (2009). The implications of reform-oriented investment for regulation and governance. Forthcoming in *Critical Perspectives on Accounting*.
- Lim, J., Walrave, M., Wee, B. van & Hoorn, T. van der (2009). Conceptualising e-working: Exploring innovative work practices for optimising work and travel efficiency. Forthcoming in *The International Journal of Networking and Virtual Organisations*, 6, (1), 77-91.
- Parisi, F. & Dari-Mattiacci, G. (2009). Mass torts e responsabilità per danno ambientale: una analisi economica. Forthcoming in *Danno e responsabilità*.
- Praag, C.M. van (2009). Academic Entrepreneurship in Europe: A Different Perspective. Forthcoming as Chapter 12 in Acs, Z., Audretsch, D. & Strom, R. (eds), *Entrepreneurship, Growth and Public Policy*. Cambridge University Press.
- Rodon, J., Sesé, F. & Christiaanse, E. (2009). Network dynamics in the Port of Barcelona. Forthcoming in *Information Systems Journal*.
- Russo, F., Schinkel, M.P., Günster, A.M., & Carree, M. (2009). European Commission Decisions on Competition: Landmark Antitrust and Merger Cases from an Economic Viewpoint. Forthcoming with Cambridge University Press.

Articles in international refereed journals

- Dari-Mattiacci, G. & Mangan, B.M. (2008). Disappearing Defendants versus Judgment Proof Injurers. *Economica*, 75, (3), 749-765. [B].
- Dari-Mattiacci, G. & Garoupa, N. (2008). The Unsolvable Dilemma of a Paretian Policymaker. *Supreme Court Economic Review*, 16, 117-126.
- Diecidue, E. & Ven, J. van de (2008). Aspiration Level, Probability of Success and Failure, and Expected Utility. *International Economic Review*, 49, (2), 683-700. [A].
- Gelderen, M. van, Brand, M., Praag, C.M. van., Bodewes, W. Poutsma, E. & Gils, A. van (2008) Explaining entrepreneurial intentions by means of the theory of planned behaviour. *Career Development International*, 13, (6), 539-559.
- Praag, C.M. van & Praag, B.M.S. van (2008) First author determinants and the Benefits of

- Being Professor A (and not Z): An empirical analysis of non-alphabetic name ordering among economics authors *Economica*, 75, (300), 782-796. [B].
- Praag, C.M. van & Versloot, P. (2008) The economic benefits and costs of entrepreneurship. *Foundations and Trends in Entrepreneurship*, 4, (2), 65-154.
- Rodon, J., Pastor, J.A., Sesé, F. & Christiaanse, E. (2008). Unravelling the dynamics of IOIS implementation: an actor-network study of an IOIS in the seaport of Barcelona. *Journal of Information Technology*, 23, (2), 97-108. [B].
- Schinkel, M.P., Goppelsröder, M. & Tuinstra, J. (2008). Quantifying the Scope for Efficiency Defense in Merger Control: The Werden-Froeb-Index. *Journal of Industrial Economics*, LVI, (4), 778-808. [B].
- Schinkel, M.P., Tuinstra, J. & Rüggeberg, J. (2008). Illinois Walls: How Barring Indirect Purchaser Suits Facilitates Collusion. *RAND Journal of Economics*, 39, (3), 683-698. [A].
- Schinkel, M.P. (2008). Forensic Economics in Competition Law Enforcement. *Journal of Competition Law and Economics*, 4, (1), 1-30. [B].
- Sloof, R & Praag, C.M. van (2008). Performance measurement, expectancy and agency theory: an experimental analysis. *Journal of Economic Behavior and Organization*, 67, (4), 794-809. [B].
- Sluis, J. van der, Praag, C.M. van & Vijverberg, W. (2008). Education and Entrepreneurship selection and performance: a review of the empirical literature. *Journal of Economic Surveys*, 22, (5), 795-841. [B].

Academic publications in Dutch refereed journals

- Bosma, R. & Graaf, F.J. de (2008). Door inzet internal auditor meer zekerheid over MVO-verslagen, Referentiemodel voor toetsing niet-financiële informatie in jaarverslagen. *Finance & Control*.
- Brandsma, R.P.C.W.M. (2008). Al dan niet (uiteindelijk) gerechtigd tot het dividend. *Weekblad voor Fiscaal Recht*, 4 september.
- Brandsma, R.P.C.W.M. (2008). De dividendbelasting: een kat in het nauw maakt rare sprongen. *Tijdschrift Fiscaal Ondernemingsrecht*, (97), June, 57-65.
- Buitelaar, W.L. & Meer, M. van der (2008). Over de nieuwe rol van HRM en medezeggenschap in de Nederlandse kenniseconomie. *Tijdschrift voor HRM*, 11, (3), 70-89.
- Herrmann, B. & Ven, J. van de (2008). Goed gedrag wordt afgestraft, *ESB*, 93, (4539), 433.
- Kampschöer, G.W.J.M. (2008). De recente onbekende en onnavolgbare wijzigingen van de thin-capregeling. *Weekblad voor Fiscaal Recht*, 137, (6787), 1243-1248.
- Poelmann, E. (2008). Enige mondelinge aspecten van de bezwaarfase in het belastingrecht. *Weekblad fiscaal recht*, 137, (6792), 1412-1416.
- Poelmann, E. (2008). Boetekroniek. *Fiscaal Praktijkblad*, 7, 2 december, 16-20.
- Poelmann, E. (2008). Kroniek procesrecht. *Tijdschrift voor formeel belastingrecht*. december, 33-36.
- Poelmann, E. (2008). De procedure van de Awb-boete. *Fiscaal Praktijkblad*, 7, 4 november, 11-13.
- Veenstra, R. & Graaf, F.J. de (2008). Verantwoord Ondernemen is meetbaar: Coöperatie als basis voor referentiemodel. *Finance & Control*, June, 14-18.
- Ven, J. van de (2008). Willekeurige Straffen, *ESB*, 93, (4538), 400.

Academic publications in other international journals

- Johnson, K.L. & Graaf, F.J. de (2008). Modernizing Pension Fund Legal Standards for the 21st Century. *NSFM Consultation paper*. See sustainablefinancialmarkets.net
- Johnson, K.L., Graaf, F.J. de & Byrne, A. (2008). Comments on the draft OECD guidelines for pension fund governance, Submitted by the Network for Sustainable Financial Markets. See: <http://www.sustainablefinancialmarkets.net/wp-content/uploads/2008/10/oecd-guidelines.pdf>

Academic publications in other Dutch journals

- Kampschöer, G.W.J.M. (2008). De wonderlijke onder-kapitalisatie-regeling. *Spotlight*, 3, 29-32.
- Vos, G.A. (2008). NVM-Affordability-index 1975-2007. *Woningtrends*, (3), 22-25, Nieuwegein.

Chapters in books (international)

- Dari-Mattiacci, G. & Houtcieff, D. (2008). Vice du consentement et aléa moral à travers la jurisprudence de la réticence dolosive. In Jamin, C. (ed.) *Droit et économie des contrats* (pp. 45-63). Paris, FR: Lextenso Éditions.

Chapters in books (Dutch)

- Buitelaar, W.L. (2008). Convertibel sparen voor werknemers. In Vos, C.J. (et al.) (eds), *De werknemer als aandeelhouder* (pp. 43-48). Den Haag: Stichting Nederlands Participatie Instituut.
- Buitelaar, W.L. (2008). Kwaliteit van de arbeidsverhoudingen in perspectief. In Gestel, N. van (et al.) (eds.), *Arbeidsbestel en werknemersparticipatie. Liber amicorum voor Fred Huijgen* (pp. 65-69). Den Haag: Lemma.
- Gool, P. van (2008). Voorwoord. In Vlak, A.L.M. (et al.) (eds), *Corporaties; Sturen met kengetallen* (p. 7). NESTAS.
- Gool, P. van & Gerver, P.H.M. (2008). Ten geleide. In Nelisse, P. (ed.), *Stedelijke erfpacht* (p. 8-9). Reed Business.
- Gool, P. van (2008). Duurzaamheid als hype. In *Alumni Association Almanak 2008* (p. XI). Amsterdam School of Real Estate.
- Poelmann, E. (2008). De rechten van het kind: ook in de fiscaliteit? In Poelmann, E. & Koopman, R.J. (eds), *Rechten van het kind en ouderlijke verantwoordelijkheid*. Nijmegen: Ars Aequi Libri.
- Schilder, A. (2008). *Rule-based versus principle-based: het perspectief van de toezichthouder*. In Bos, A. de, Coebergh, P.H. & Olden, H. van (eds), *Regels voor de toekomst, Kansen voor een duurzaam ondernemend Nederland* (pp.178-185). Ernst & Young.
- Schinkel, M.P. (2008). Detectie en Detectiemethoden: enkele opmerkingen. In Bergeijk, P. van, Ende, X. van den, Kalbfleisch, P., Oers, M. van & Sinderen, J. van (eds), *Trust en Antitrust* (pp.163-164). Den Haag: Nederlandse Mededingingsautoriteit.

Books, monographs (International)

- Fijneman, R., Ho, K.H., Roos Lindgreen, E. & Veltman, P. (2008). *IT Auditing (international edition)*. Academic Service.

Books, monographs (Dutch)

- Buitelaar, W.L. (2008). *Panden die verhalen. Een kleine oorlogsgeschiedenis van de Utrechtse Maliebaan*. Utrecht: Stichting Matrijs.
- Poelmann, E., Koopman, R.J. & Rosier, E.J.M. (2008). *De fiscale boete in de praktijk*. Rijswijk: Licent.

Papers in proceedings

- Christiaanse E. (2008). The Human Web and the Domestication of the Networked Computer. *Proceedings of the World Summit of the Knowledge Society*. Athens, September 23-26.

Dissertations

- Hafkamp, W. (2008, 29 March). *Als alle informatie telt*. Universiteit van Amsterdam. [promotor: prof.dr. E. Roos Lindgreen, co-promotor: prof.ir. E.F. Michiels] [cat. B].
- Nicolini-Llosa, José Luis (2008, 22 January). *Essays on Argentina's Growth Cycle and the World Economy*, [promotor: prof.dr. M.J.Ellman, co-promotor: prof.dr. J.H.G. Olivera]. [cat. B].

- Saraceno, M. (2008, 14 July). *Access to Justice and Group Litigation: A Law and Economics Approach*. University of Pavia. [promoter prof. dr. G. Dari-Mattiacci] [cat D].
- Nelisse, P.C.J-P. (2008, 26 March). *Stedelijke Erfpacht*. [promotor: prof.dr. P. van Gool, co-promotor: prof.mr. P.H.M. Gerver] [cat. B].

Professional publications

- Hoorn, A. van der & Wit, J. de (2008). Wie het Eerst Komt, Wie het Eerst Maakt? Congestieheffing in Verkeer en Vervoer, Deel I: Wegverkeer (Who Comes First Benefits First? Congestion Charging in Transport, Part I: Road Transport). *Rostra Economica number, 54*, (269), 22-25.
- Praag, C.M. van & Cardia, F. (2008). *Onderwijs en Ondernemerschap in Nederland. Entrepreneurship Update 4*. ACE, Amsterdam, Amsterdam. ISBN 978-90-78621-03-5
- Praag, C.M. van & Hoogendoorn, S.M. (2008). *Beta's en Ondernemerschap*. (commissioned by FOM Fundamenteel Onderzoek der Materie).
- Praag, C.M. van (et al.) (2008). *Ondernemersvuur: wetenschap meets ondernemerschap*. UvA.

Popular publications

- Gool, P. van (2008). Gij zult duurzaam bouwen. *Masterclass MRE*, April, 16, 26-27.
- Gool, P. van (2008). Schiphol: een levendige stad? *Masterclass MRE*, August, 17, 24-25.
- Gool, P. van (2008). Kraken effectiever dan leegstandsbelasting. *NVM Magazine*, 6 September, 14-16.
- Gool, P. van (2008). Integriteit in vastgoedonderzoek. *Masterclass MRE*, December, 18, 22-23.
- Graaf, F.J. de (2008). Bestuurders Pensioenfondsen moeten hun verantwoordelijkheid nemen. *Zeggenschap*, June, 6-9.
- Graaf, F.J. de (2008). Geldzaken en vertrouwen horen bij elkaar. *Leeuwarder Courant*, 11 oktober.
- Graaf, F.J. de (2008). Friese plaatsnamen Economische Kans. *Leeuwarder Courant*, 8 december, p. 7
- Praag, C.M. van (2008). Onderzoek nut van banenplan. *NRC Handelsblad*, opiniestuk, 24 November.
- Praag, C.M. van (2008). Training. Column in *Het Financieele Dagblad*, 8 February, p.14
- Praag, C.M. van (2008). Jong geleerd... Column in *Het Financieele Dagblad*, 23 January, p.14.
- Praag, C.M. van (2008). Cultuurverandering. Column in *Het Financieele Dagblad*, 18 January, p.12
- Praag, C.M. van (2008). MKB laat groei lopen. Column in *Het Financieele Dagblad*, 11 January, p.14
- Praag, C.M. van (2008). Prestatiebeloning. Column in *Het Financieele Dagblad*, 4 January, p.10
- Schilder, A. (2008). Une démarche pragmatique pour une vision convergente de la supervision des conglomérats financiers au sein de l'Union Européenne. *Revue de l'Association d'Economie Financière*, 92, June, 101-111.
- Warffemius, P., Hoorn, A. van der & Klaassen, H. (2008). The Dynamic Spatial Impact of Amsterdam Airport Schiphol. *Airlines Magazine*, e-journal. See http://www.aerlines.nl/issue_42/42_Warffemius_Dynamic_Spatial_Impact_AAS.pdf

Working- and discussion papers

- Belot, M., Bhaskar, V. & Ven, J. van de (2008). *Beauty and the Sources of Discrimination*. *Mimeo*.
- Belot, M., Bhaskar, V. & Ven, J. van de (2008). *Social Preferences in the Public Arena: Evidence from a Prisoner's Dilemma Game on a TV Show*. *Mimeo*.
- Belot, M., Bhaskar, V. & Ven, J. van de (2008). *Can Observers Predict Trustworthiness?*

Mimeo.

- Dari-Mattiacci, G. & Langlais, E. (2008). *Social Wealth and Optimal Care*. Working paper no. 2008-05 Amsterdam Center for Law & Economics.
- Douhan, R. & Praag, C.M. van (2008). *Control and returns to education for entrepreneurs and employees*. Working paper.
- Graaf, F.J. de & Bouma, J.J. (2008). *A process approach in social accounting, Overcoming dichotomies by a neo-institutional approach*. Working paper.
- Graaf, F.J. de & Stoelhorst, J.W. (2008). *Corporate social performance and the governance structure, Stakeholder influence and the deregulation of Dutch finance*. Working paper.
- Graaf, F.J. de & Slager, A. (2008). *Integrating Socially Responsible Investment in Portfolio Management*. Amsterdam, SSRN.
- Hartog, J. & Praag, C.M. van (2008). *If you are so smart, why aren't you an entrepreneur?* Tinbergen Institute Discussion Paper 08-073-3.
- Oosterbeek, H. & Praag, C.M. van (2008). *The impact of entrepreneurship education on entrepreneurship competencies and intentions*. Tinbergen Institute Discussion Paper 08-038-3.
- Parker, S. & Praag, C.M. van (2008). *Group status and entrepreneurship*. Working paper.
- Schinkel, M.P., Han, M. & Tuinstra, J. (2008). *On the Overcharge Method as a Measure for Antitrust Damages*. ACLE Working Paper Series 2008-08. Universiteit van Amsterdam.
- Schinkel, M.P. & Bos, I. (2008). *Tracing the Base: A Topographic Test for Collusive Basing-Point Pricing*. ACLE Working Paper Series 2008-07. Universiteit van Amsterdam.
- Schinkel, M.P., Carree, M. & Günster, A.M. (2008). *European Antitrust Policy 1957-2004: An Analysis of Commission Decisions*. ACLE Working Paper Series 2008-06. Universiteit van Amsterdam.
- Sloof, R. & Praag, C.M. van (2008). *The effect of noise in a performance measure on work motivation*, Tinbergen Institute Discussion Paper 08-074-1.
- Sloof, R. & Praag, C.M. van (2008). *The degradation of distorted performance measures*, Tinbergen Institute Discussion Paper 08-072-3.
- Suvorov, A. & Ven, J. van de (2008). *Discretionary Rewards as a Feedback Mechanism*. Mimeo.
- Suvorov, A. & Ven, J. van de (2008). *Goal Setting as a Self-Regulation Mechanism*. Mimeo.

Contributions to academic conferences, workshops and seminars

- Buitelaar, W.L. & Meer, M. van der (2008, 21 February). Presentation: Balancing roles - bridging the divide between HRM, employee participation and learning in the Dutch knowledge economy. AIAS lunch seminar, Amsterdam.
- Buitelaar, W.L. (2008, 27 March). Presentation: Tussen 1968 en 1978. Sioo Workshop 'Democratisering: maken we zelf'. Internationaal Instituut voor Sociale Geschiedenis, Amsterdam.
- Dari-Mattiacci, G. (2008, October 16-17). Depersonalization of Business in Ancient Rome, Amsterdam-Oxford conference on Legal Innovation in Finance, University of Amsterdam,
- Dari-Mattiacci, G. (2008, October 3-4). Depersonalization of Business in Ancient Rome, Midwestern Law and Economics Association Annual Meeting, Northwestern University School of Law.
- Dari-Mattiacci, G. (2008, June 13-14). Slavery and Freedom, Comparative Law and Economics Forum, Annual Meeting, Gran Versailles Hotel Madrid.
- Dari-Mattiacci, G. & Plisecka, A. (2008, December 8). Luxury in Ancient Rome, Central European University, Department of Economics faculty seminar.
- Dari-Mattiacci, G., Deffains, B. & Lovat, B. (2008, November 26). The Dynamics of the Legal System, University of Amsterdam, ACLE internal seminar.
- Dari-Mattiacci, G. (2008, November 7-8). Depersonalization of Business in Ancient Rome, Italian Society of Law and Economics Annual Meeting, University of Bologna,

Keynote Address.

- Dari-Mattiacci, G. (2008, October 21). Depersonalization of Business in Ancient Rome, Symposium on Law, Economics And Finance for the retirement of Dirk Heremans, University of Leuven, public lecture.
- Dari-Mattiacci, G. (2008, October 13). Depersonalization of Business in Ancient Rome, University Paris X, law and economics seminar.
- Dari-Mattiacci, G. & Plisecka, A (2008, April 4). Luxury in Ancient Rome, University of Amsterdam, Faculty of Law, faculty lunch.
- Dari-Mattiacci, G. (2008, March 5.). Management of research ideas, University of Amsterdam, Faculty of Law, ACIL.
- Dari-Mattiacci, G. (2008, March 27). Management of research ideas, University of Amsterdam, Faculty of Law, PhD lecture.
- Dari-Mattiacci, G. (2008, February 4). Negative Liability, University of Texas at Austin School of Law.
- Dari-Mattiacci, G. (2008, February 7). State Liability (with Nuno Garoupa and Fernando Gomez), Northwestern University School of law.
- Dari-Mattiacci, G. (2008, February 7). Negative Liability, University of Illinois College of Law.
- Gool, P. van (2008, June 13). Sub prime crisis: implications for an institutional investor? Amsterdam-Cambridge-UCN Charlotte Symposium on Real Estate Risk Management, Amsterdam.
- Gool, P. van (2008, November 20). Portfolio management and real estate and recent market developments. 8th International Real Estate Workshop, Technische Universität Berlin.
- Gool, P. van (2008, November 21). Investment decisions, valuations, appraisal methods, investment analysis and graveyards. 8th International Real Estate Workshop, Technische Universität Berlin.
- Graaf, F.J. de (2008, October 22). Presentation at Aarhus Business School, Accounting research seminar: Corporate Governance in the Banking Sector.
- Haigh, M. & Graaf, F.J. de (2008, May). Dance of the dialectic: European Shareholder Activism, European Association of Management (EURAM) Ljubljana.
- Hoorn, A. van der (2008). Voorspellen zonder Modellen (Forecasting without Models). Santpoort: Paper voor het Colloquium Vervoersplanologisch Speurwerk (In Dutch).
- Leenaars, J.J.A. (2008, June 10). Corporate strategy and the Changing credit landscape, LSE and The Economist, London.
- Leenaars, J.J.A. (2008, June 17). Today's state of Capital Markets, Misys, Second Annual Treasury & Capital Markets forum, Amsterdam.
- Meer, M. van der & Buitelaar, W.L. (2008, 12 December). Paper contribution: Social innovation in the Dutch knowledge economy - HRM, employee participation and organisational learning. INSCOPE-conference, ROA-Maastricht University.
- Praag, C.M. van (2008). Conference presentations at Babson conference.
- Praag, C.M. van (2008). Conference presentation at ACE/Max Planck conference on the Cost and Benefit of Entrepreneurship in Amsterdam.
- Praag, C.M. van (2008). Invited seminar in Lisbon Instituto Superior Técnico, Technical University of Lisbon, Portugal.
- Praag, C.M. (2008). Invited seminar in Antwerp, University of Antwerp, Belgium.
- Praag, C.M. (2008). Invited seminar in Rotterdam, Erasmus University of Rotterdam.
- Praag, C.M. (2008, September 19). Invited discussant at the Workshop: Drivers and Impacts of Corporate R&D in SMEs, Seville organized by the University of Seville and the European Committee.
- Praag, C.M. (2008, June). Invited speaker at the Searle Center Research Symposium on The Economics and Law of the Entrepreneur, Northwestern University School of Law (co-organized by the Journal of Economics and Management Strategy).
- Schinkel, M.P. (2008, October 17-18). Discussant (of Joe Clougherty and Jo Seldeslachts) in the 16th WZB RNIC Conference on Deterrence in Competition Policy, Berlin.
- Schinkel, M.P. (2008, October 16). Seminar on The overcharge as an estimator for total chain

- antitrust damages at the European School of Management and Technology (ESMT), Berlin.
- Schinkel, M.P. (2008, October 15). Seminar on The overcharge as an estimator for total chain antitrust damages, Antwerp,.
- Schinkel, M.P. (2008, June 27). Presentation Antitrust incidence: on the dispersion of cartel damages at a conference in honour of Maarten Janssen, Rotterdam.
- Schinkel, M.P. (2008, June 20). Presentation of The overcharge as an estimator for total chain antitrust damages, TILEC workshop on Private Enforcement of Competition Law, Tilburg.
- Schinkel, M.P. (2008, June 19-20). Invited speaker on The guidelines on fines – specific issues at the Annual Conference of the Global Competition Law Center of the College of Europe in Bruges, Brussels.
- Schinkel, M.P. (2008, April 10-11). Opening of the fourth annual ACLE Competition & Regulation Meeting on EC Competition Enforcement Data, Amsterdam.
- Ven, J. van de (2008). Goal Setting as a Self-Regulation Mechanism, Economic Society Association, World Meetings, Pasadena.
- Ven, J. van de (2008). Can Observers Predict Trustworthiness? IMEBE Behavioral Economics Meeting, Alicante.
- Ven, J. van de (2008). Can Observers Predict Trustworthiness? EEA-ESEM Conference, Milan.
- Ven, J. van de (2008). Goal Setting as a Self-Regulation Mechanism, IAREP Economics and Psychology, Rome.
- Vos, G.A. (2008, November 14). Vagon board program committee, 17^e VOGON-Symposium WINKELPLANNING, Amsterdam.

Other lectures on research

- Buitelaar, W.L. (2008, 17 March). Presentation: Trends in de Nederlandse arbeidsverhoudingen. Redactiecommissie 'Om de plaats van de arbeid. Een politieke agenda voor de PvdA'. Wiardi Beckman Stichting, Amsterdam.
- Buitelaar, W.L. (2008, 9 May). Presentation: De ontwikkeling van de Nederlandse arbeidsverhoudingen. AIAS Master HRM-Seminar Arbeid, Organisatie en Beleid, Amsterdam.
- Buitelaar, W.L. (2008, 20 May). Presentation: HRM- geschiedenis, theorie en praktijk. Afdeling P&O Gemeente Hilversum.
- Buitelaar, W.L. (2008, 21 November). Presentation: Arbeidsverhoudingen en medezeggenschap. MBS IP/HRM, Amsterdam.
- Dari-Mattiacci, G. (2008). Slavery and Freedom, University of Amsterdam, Faculty of Law, Inaugural Lecture (Oratie), May 30.
- Gool, P. van (2008, January 23). Starters op de woningmarkt; een helikopterblik op de problematiek, Symposium Starters op de woningmarkt, Amersfoort.
- Gool, P. van (2008, March 13). Real Estate in a mixed Portfolio, Utrecht lunch, Cannes, France.
- Gool, P. van (2008, April 25). Vastgoed en overheidsdagen; commercieel vastgoed, Holland & Van Gijzen, Heeze.
- Gool, P. van (2008, May 29). Ontwikkelingen op de vastgoedmarkt 1979 - 2009, Symposium Syntus Achmea, Wassenaar.
- Gool, P. van (2008, June 5). Waarom zijn stationslocaties een issue? Congres Stationslocaties, Utrecht.
- Gool, P. van (2008, June 12). Investeren bij stijgende Yields? Masterclass Real Estate, Provada, RAI, Amsterdam.
- Gool, P. van (2008, September 11). De kredietcrisis en de gevolgen. De Kring, Amsterdam.
- Gool, P. van (2008, September, 29). De overheid moet paal en perk stellen aan de wildgroei van kantoorgebieden! Nationaal Vastgoeddebat, NVM, Utrecht.
- Gool, P. van (2008, October 28). Waardedalingen vastgoed? Vastgoedtrends 2009, Euroforum.

- Gool, P. van (2008, October 15). Real estate in crisis? Room for discussion chesterfields, UvA, Amsterdam.
- Gool, P. van (2008, October 29). Gemeentelijk vastgoed en woningcorporaties. Congres gemeentelijk vastgoed, SOM, Utrecht.
- Gool, P. van (2008, November 17). Ontwikkelingen en professionalisering op de vastgoedmarkt. 7^e Hanzevast capital deskundigen symposium, Amsterdam.
- Gool, P. van (2008, November 26). Surviving the Global Credit Crunch with an Anticipatory Investment Strategy. European Real Estate and Investments Summit 2008, Monte-Carlo.
- Gool, P. van (2008, December 2). Lessons to be learned and the future strategy. YULI Seminar, UvA, Amsterdam.
- Graaf, F.J. de (2008, March 28). PAS-bijeenkomst, Universiteit van Amsterdam Business School, Executive Master of Internal Audit, Presentatie over GRI Reporting Standards en Rapporteren over Verantwoord Ondernemen.
- Graaf, F.J. de (2008, September 18). KADO-bijeenkomst, Universiteit van Amsterdam Business School, Executive Master of Internal Audit, Presentatie over Onderzoeksmethodologie en de rollen van de auditor, Provinciehuis Utrecht, Utrecht.
- Graaf, F.J. de (2008, December 17). Presentatie Onderzoek en Waarheidsvinding: Ken uw rol! Ronde Tafel Conferentie Onderzoeksmethode “Evidence Based” Beleid, Universiteit van Amsterdam Business School, Executive Master of Internal Auditing.
- Kampschöer, G.W.J.M. (2008, January 31). Lecture: Fiscale Actualiteiten 2008, Voortgezette Educatie Register Accountants, Amersfoort.
- Kampschöer, G.W.J.M. (2008, April 15). Lecture: ‘De ‘Thin capitalisation’-wetgeving van artikel 10d Wet vennootschapsbelasting 1969’; Post Academisch Onderwijs Belastingwetenschappen, Utrecht.
- Kampschöer, G.W.J.M. (2008, May 20). Lecture: ‘Tax accounting & Verliesverrekening’, Voortgezette Educatie Register Accountants, Leiden.
- Kampschöer, G.W.J.M. (2008, September 30). Lecture: ‘Fiscale rentebeperkingen bij winstdrainage’, Post Academisch Onderwijs). Nyenrode, Breukelen.
- Kampschöer, G.W.J.M. (2008, November 6). Lecture: ‘Fiscale jaarwinst in relatie tot de vennootschappelijke jaarrekening’, Voortgezette Educatie Register Accountant, Den Haag.
- Poelmann, E. (2008, November 17 & December 8). Lectures: ‘Procesvoering’; Stichting Opleiding Belastingadviseurs van de Nederlandse Orde van Belastingadviseurs, Utrecht.
- Poelmann, E. (2008, December 2). Lecture: ‘Actualiteiten Fiscale boete’; Licent Academy, Utrecht.
- Poelmann, E. (2008, November 25). Lecture: ‘De fiscale boete in de vierde tranche Awb’; Vereniging van Hoofddambtenaren bij het Ministerie van Financiën, Amsterdam.
- Poelmann, E. (2008, November 3). Lecture: ‘Procederen in de praktijk’; Post Academisch Onderwijs Belastingwetenschap, Utrecht.
- Poelmann, E. (2008, October 1). Lecture: ‘Behandeling van (eenvoudige) fiscale zaken van particuliere cliënten’ OSR juridische opleidingen, Utrecht.
- Praag, C.M. van (2008, December 15). SPUI25 De Stelling van Mirjam van Praag “Het huidige belastingbeleid leidt niet tot top-ondernemers en een vlaktaks al helemaal niet”
- Praag, C.M. van (2008, November 12). Invited lecture to ‘Ministerstaf’ of the Ministry of Finance ‘Ondernemerschap: stimuleer potentiële sterren’.
- Praag, C.M. van (2008, October). Discussant Vrouwen in Zaken Dialogues House with Annemarie van Gaal and Berca Guenel.
- Praag, C.M. van (2008, October 2). Presentation ‘Internal Entrepreneurship and the Development of Young Professionals’. Keynote speech at Boekel de Nere Young Professionals Network Event.
- Praag, C.M. van (2008, October 1). Presentation and discussion of ACE research ‘Beta’s and entrepreneurs’ at a conference organized based on this research by the Stichting voor Fundamenteel Onderzoek der Materie (FOM) who commissioned the research to

- ACE.
- Praag, C.M. van (2008, September 25). Conference discussant “Microfinance and Entrepreneurship in Developing Countries”, Amsterdam.
- Praag, C.M. van (2008, September 16). Discussant at Prinsjesdagontbijt KPMG.
- Praag, C.M. van (2008, June 26). Lecture for UvA Alumni on Academic entrepreneurship.
- Praag, C.M. van (2008, May 28). Keynote speaker at conference ‘Ondernemerschap in het Beroepsonderwijs’ Rotterdam.
- Praag, C.M. van (2008, January). Research talk with Minister Maria van der Hoeven (Economic Affairs).
- Praag, C.M. van (2008, January 10). Invited speaker at the conference ‘Towards an entrepreneurial society’ (organized by ACE, ACCF and the Ministry of Economic Affairs; other speakers Maria van der Hoeven (Minister of Economic Affairs), Fred Von Dewall (entrepreneur and banker); Loek Hermans (President MKB-NL); David Audretsch (Professor of Entrepreneurship, Max Planck), The Hague.
- Roos Lindgreen, E. (2008, 8 October). Risico’s van informatietechnologie – 7 vragen voor de commissaris. Vught.
- Roos Lindgreen, E. (2008, 2 October). Hypegiaphobia – IT security en de menselijke factor. Surfnet Security Congres. Eindhoven.
- Roos Lindgreen, E. (2008, 24 June). Purschuim en petabytes – 7 vragen voor de CFO. Master of Controlling. Amsterdam.
- Roos Lindgreen, E. (2008, 18 June). Risico’s van informatietechnologie – 7 vragen voor de commissaris. Meppel.
- Roos Lindgreen, E. (2008, 28 May). IT Security – een blik vooruit. CJIB congres. Leeuwarden.
- Schilder, A. (2008, May 16). Crisis als leermoment. Lecture for 10e Alumni Event van de Financiële Studievereniging Amsterdam. www.dnb.nl
- Schilder, A. (2008, June 2). Supervision: a competitive factor? Lecture for Compliance Day, VU Universiteit. www.dnb.nl
- Schilder, A. (2008, October 9). Fair Value Accounting: een jaar later. Lecture at DNB-seminar, Planetarium Amsterdam. www.dnb.nl
- Schinkel, M.P. (2008, 9 October). Contribution on “Zit er onderhandelingsruimte in de EC settlement procedure in kartelzaken?” at Ontwikkelingen Mededingingsrecht 2008, Scheveningen.
- Schinkel, M.P. (2008, 5 June). Presentation Enforcement Issues in Antitrust and Merger Review at CRA International seminar, Amsterdam.
- Schinkel, M.P. (2008, 3 June). Invited speaker to Advanced Review of Competition Economics, London.
- Ziepzeerder, M. (2008, March 28). Lecture: Aftrek van voorbelasting in de BTW; Post Academisch Onderwijs Belastingwetenschappen, Utrecht.

Organisational contributions to conferences, workshops and seminars

- Buitelaar, W.L. & Meer, M. van der (2008, 4 September). Presentation: The Social Dialogue in the Netherlands. ILO- Kirghyzstan tri-partite delegation meeting. ABS/AIAS, Amsterdam.
- Buitelaar, W.L. (2008, 27 November). Co-contributor NCSI-Platform 'Medezeggenschap in roerige tijden: nieuwe rollen en verantwoordelijkheden ?' Sociaal-Economische Raad, Den Haag.
- Dari-Mattiacci, G. (2008, February 15). Co-organizer: The role of the European Courts in the harmonization of national access to justice rules, University of Amsterdam.
- Dari-Mattiacci, G. (2008, February 18). Co-organizer: The role of (internationally) mandatory rules in a multi-level European system of private law, University of Amsterdam.
- Dari-Mattiacci, G. (2008, April 18). Co-organizer: Access to Justice - Microjustice and other approaches to enhance the effectiveness of the law, University of Amsterdam.
- Dari-Mattiacci, G. (2008, May 30). Organizer: Academic Competition, University of Amsterdam.

- Dari-Mattiacci, G. (2008, November 7-8). Discussant of Mora J.S., A Characterization of the Judicial Enforcement of Contracts, Italian Society of Law and Economics Annual Meeting, University of Bologna.
- Dari-Mattiacci, G. (2008, May 16-17). Chair of Panel VIIB: Rules and Legal Systems, American Law and Economics Association, Annual Conference, Columbia Law School, May.
- Gool, P. van (2008, January 23). Chairman, Symposium Starters op de woningmarkt, Amersfoort.
- Gool, P. van (2008, June 5). Chairman, Congres Stationslocaties, Utrecht.
- Gool, P. van (2008, November 26). Joint chair, European Real Estate and Investments Summit 2008, Monte-Carlo.
- Leenaars, J.J.A. (2008, May 29). Chair Euroforum SEPA-congres.
- Leenaars, J.J.A. (2008, October 24). Organizer and chair Nordemann Lecture, Amsterdam.
- Leenaars, J.J.A. (2008, December 12). The 2007/2008 liquiditycrisis, University Maastricht.
- Praag, C.M. van (2008, September, 25). Conference organized in collaboration with the Amsterdam Center for Corporate Finance, Microfinance and Entrepreneurship in Developing Countries.
- Praag, C.M. van (2008, May). Organization of the international 2 days conference (together with Max Planck Institute) The Benefits and Costs of Entrepreneurship, Amsterdam, 50 academic attendants from many countries; 10 paper presenters and 10 discussants.
- Praag, C.M. van, Sloof, R., Visser, B. & Swank, O. (2008, January-September). Coorganizer and initiator of the Tinbergen Institute Research seminars in Organizational Economics.
- Praag, C.M. van (2008, January 10). Organization of the conference ‘Towards an entrepreneurial society’ (organized by ACE, ACCF and the Ministry of Economic Affairs; other speakers Maria van der Hoeven (Minister of Economic Affairs), Fred Von Dewall (entrepreneur and banker); Loek Hermans (President MKB-NL); David Audretsch (Professor of Entrepreneurship, Max Planck), The Hague.
- Schinkel, M.P. (2008, 29 May). Session Chair at the 6th ENCORE annual conference on Competition in Media Markets, Hilversum.
- Schinkel, M.P. (2008, 22 April). Chair of ENCORE workshop Calling Party's Network Pays vs. Bill and Keep, The Hague.
- Schinkel, M.P. (2008, April 3). Chair ENCORE workshop Pricing Tests for Commodity Bundles, The Hague.
- Schinkel, M.P. (2008, 29 May). Co-organizer of the 6th ENCORE annual conference on Competition in Media Markets, The Hague.
- Schinkel, M.P. (2008, 10-11 April). Chair of the 4th annual ACLE Competition & Regulation Meeting on EC Competition Enforcement Data, Amsterdam.
- Ven, J. van de (2008). Organizer ACLE seminar series.

Participation in academic networks & fellowships

- Buitelaar, W.L. (2008). Fellow Amsterdam Institute for Advanced Labour Studies.
- Dari-Mattiacci (2008). Member American Law and Economics Association
- Dari-Mattiacci (2008). Member Midwestern Law and Economics Association
- Dari-Mattiacci (2008). Member European Association for Law and Economics
- Praag, C.M. van (2008). Research Fellow Tinbergen Institute.
- Praag, C.M. van (2008). Research Professor at the Max Planck Institute of Economics, Jena.
- Praag, C.M. van (2008). Research Fellow IZA Institute for Labour Market Research, Bonn.
- Schinkel, M.P. (2008). Research Fellow of Tinbergen Institute.
- Schinkel, M.P. (2008). Research Affiliate of the Centre for Economic Policy Research (CEPR).
- Schinkel, M.P. (2008). Fellow of the Economics Network for Competition and Regulation (ENCORE).
- Schinkel, M.P. (2008). Fellow of the Amsterdam Center for Law & Economics (ACLE).
- Vos, G. A. (2008). Board member European real estate society, ERES.

- Vos, G. A. (2008). Board member Dutch real estate society , VOGON.
Vos, G. A. (2008). Member of ARES, ERES, VOGON, participant Dutch Woningmarktkring.

Membership of academic committees (including Ph.D. committees outside the FEB)

- Buitelaar, W.L. (2008, 3 September). Member Ph.D committee B. Nieuwkamp. Radboud University Nijmegen; supervisor: Prof. dr. F. Huijgen.
Hoorn, A.I.J.M. van der (2008). Member of the Council of the Association of European Transport (AET). AET organises the European Transport Conference (ETC). The ETC in October is the largest annual conference focused on transportation in Europe.
Hoorn, A.I.J.M. van der (2008). Member of the programme council of the Stichting PAO in de Vervoerwetenschappen en de Verkeerskunde.
Praag, C.M. van (2008, September). Invited external member promotion committee of J. Millan. Promotor: prof. Emilio Congregado University of Huelva, Spain.

Editor or member of editorial board international journals

- Christiaanse, E. (2008). Senior Editor *E-Services Journal*.
Christiaanse, E. (2008). Associate Editor *Information Systems Research*.
Hoorn, A.I.J.M. van der (2008). Member Editorial Advisory Board journal *Transportation*.
Praag, C.M. van (2008). Associate Editor of *Small Business Economics*.

Editor or member of editorial board Dutch journals

- Poelmann, E. (2008). Editor *Tijdschrift voor formeel belastingrecht*.
Roos Lindgreen, E. (2008). Editor *Maandblad voor Accountancy en Bedrijfseconomie*.
Vos, G. A. (2008). Editor of *Property Research Quarterly*.
Vos, G.A. (2008). Editor Special issue on Duurzaam Vastgoed. *Property Research Quarterly*, 7, (3), 4-45

Referee activities

- Dari-Mattiacci (2008). Referee for *International Review of Law and Economics*, *Journal of Legal Studies*, *Review of Law and Economics*, *Public Choice*.
Graaf, F.J. de (2008). Referee for *Journal of Business Ethics*.
Hoorn, A.I.J.M. (2008). Various reviews for journal *Transportation*.
Schinkel, M.P. (2008) Referee for: *The Journal of the European Economic Association*, *The Journal of Industrial Economics*, *The Journal of Competition Law and Economics*, *Eastern Economic Journal*, *Louvain Economic Review*, *International Review of Law and Economics*.
Schinkel, M.P. (2008) Reviewer for *Cambridge University Press* and *Princeton University Press*.
Ven, J. van de (2008). Referee for *Economic Journal*, *Journal of Economic Behavior and Organization*.

Research contributions in the media

- Buitelaar, W.L. (2008, 12 April). Interview in *Algemeen Dagblad/Utrechts Nieuwsblad*.
Buitelaar, W.L. (2008, 23 & 28 April). Interview in *Ons Utrecht/Mediaslok*.
Buitelaar, W.L. (2008, 3 May). Interview Kabelomroep Utrecht.
Buitelaar, W.L. (2008, 28 August). Interview Radio BNR Amsterdam.
Buitelaar, W.L. (2008, 3 October). Interview Radio Utrecht.
Buitelaar, W.L. (2008, 3 October). Interview Regionale TV Utrecht.
Buitelaar, W.L. (2008), 2 December). Interview in *De Volkskrant*.
Gool, P. van (2008). Interview in *Het Parool*. Over Noord-Zuidlijn, September 13, p. 4.
Gool, P. van (2008). Einde maken aan wildgroei bedrijventerreinen, *NVM Magazine*, 7, November, p. 10-11.
Graaf, F.J. de (2008). UK Pensions, 3 oktober 2008 OECD urged to address pension fund governance, Frank Jan de Graaf geïnterviewd over pension fund governance
Leenaars, J.J.A. (2008, December 17) Interview Beleggingsexpres.

- Leenaars, J.J.A. (2008, 9 October). Interviewee at Room for discussion, UvA-FEB.
- Praag, C.M. van (2008, November). Ambitie onder de kaasstolp: tweegesprekken over de toekomst van Nederland, eds Sijmen van Wijk, VOC Uitgevers, chapter based on interview with Dick Boer (chairman of the Management Board of Albert Heijn) and Mirjam van Praag.
- Praag, C.M. van (2008). Ondernemen in de spotlight. *Brabants Dagblad*, 5 September, p.7.
- Praag, C.M. van (2008). Ondernemers in de maak. *Metro*, 4 August, p.9.
- Praag, C.M. van (2008). Studie zonder gespreid bedje. *Volkskrant Banen*, 8 April, p.14-15.
- Praag, C.M. van (2008). Vier opleidingen in hoger onderwijs slaan de handen ineen. *Het Parool*, 15 February, p.24.
- Praag, C.M. van (2008). Deskundigen interview' in 'de Ondernemer'', December.
- Praag, C.M. van (2008). Interview in *Sprout* (magazine for entrepreneurs), November.
- Praag, C.M. van (2008). Article based on ACE research and interview with Mirjam van Praag in 'De Zaak', November.
- Praag, C.M. van (2008). November 25, 2008, Radio 1 reaction by Minister Donner (Social Affairs) on my article about reintegration studies in NRC Handelsblad November 24, 2008.
- Praag, C.M. van (2008). November 18, 2008, BNR Nieuwsradio interview about ACE and alumni activities for UvA-entrepreneurs.
- Praag, C.M. van (2008). November 17, 2008, party 'Celebrate Entrepreneurship' attended by 160 (alumni) entrepreneurs, students and others. Speakers: Leen Zevenbergen, Jan Post, Mirjam van Praag, Erik Boer.
- Praag, C.M. van (2008). June 12, 2008 Presentation with Job Cohen of the book, published by ACE 'Ondernemersvuur' (now for sale at Selexys). The book includes interviews with UvA-alumni entrepreneurs. The event was the launching event of an ACE UvA-alumni entrepreneurs network in collaboration with the UvA alumni association.
- Praag, C.M. van (2008). March, 14, 2008, Interview Radio 1 about policy proposals by the Minister of Finance on executive compensation.
- Praag, C.M. van (2008). Entrepreneurship aan de UvA: van ondergeschoven kindje tot hype', *Folia* cover article, January.
- Praag, C.M. van (2008). Succesvolle ondernemers blijken heel vaak academisch opgeleid, *Het Financieele Dagblad*, 11 January 2008, p.4.
- Schilder, A. (2008). Gesprekken rond compliance: Prof.dr.A. Schilder RA. *Tijdschrift voor compliance*, p.145-146.
- Schilder, A. (2008). Relativiteitstheorie van Schilder. Interview in *Lustrumalmanak 2008 Fides Quadratum intellectum*, August. Kampen, p. 142-146.
- Schilder, A. (2008). Het maatschappelijk belang van de accountant staat voorop - Commissie Schilder pleit voor een 'zichtbaarder' NIVRA. *De Accountant*, November, p. 20-22.
- Schilder, A. (2008). Accountant moet kritiek bedrijf uiten - interview by Yteke de Jong. *Het Financieele Dagblad*, December 8.

2nd and 3rd stream funding

- Praag, C.M. (2008). Fund raising for ACE/CASE:
2006-2008 100k euro per year from Fortis Bank Nederland (300k)
2007-2010 50k euro per year from KPMG (200k)
2008-2012 CASE (www.case-amsterdam.nl) 6 million euro sponsored by and in collaboration with the Ministry of Economic Affairs (3 million), The City of Amsterdam (Topstad) 400k, The Chamber of Commerce Amsterdam (400k), Young MKB-NL (300k), University of Amsterdam (600k), Hogeschool van Amsterdam (700k), Free University of Amsterdam (400k), Hogeschool INHOLLAND (200k). Other sponsors and partners include Fortis Bank, ABN AMRO bank, KPMG, Kenniskring Amsterdam and many small companies.

Various activities

- Buitelaar, W.L. (2008). Member Supervisory Board NRE Group Eindhoven.

- Buitelaar, W.L. (2008). Member Advisory Committee Chair Ien Dales ACOP.
- Gool, P. van (2008). Member of advisory investment committee of the pension fund PNO Media, Hilversum.
- Gool, P. van (2008). Chairman of the investment committee of the property fund Stedenfonds in Amsterdam.
- Gool, P. van (2008) Member of the board of governors of Bo-Ex (social housing company) in Utrecht.
- Gool, P. van (2008). Lid van het comité van aanbeveling van de Vereniging Beter Onderwijs.
- Graaf, F.J. de (2008). Lid van de jury van de Eumedion Scriptieprijs. Eumedion is de Nederlandse Organisatie van Institutionele beleggers voor goede corporate governance
- Leenaars, J.J.A. (2008). Member of the board of the Thorbecke Chair (Universiteit Leiden).
- Leenaars, J.J.A. (2008). Member of the board of the COELO chair (Rijksuniversiteit Groningen).
- Leenaars, J.J.A. (2008). Member of the board John van Geunsfoundation.
- Leenaars, J.J.A. (2008). Chairman of the VRC Thesis award.
- Praag, C.M. (2008). Member of the Supervisory Board of APG Group NV.
- Praag, C.M. (2008). Member of various advisory committees of start-ups.
- Praag, C.M. (2008). Member of the Think Tank of Dialogues towards a more entrepreneurial Dutch society.
- Praag, C.M. (2008). Member of the quality commission “SCALES” of the EIM program research.
- Schilder, A. (2008). A pragmatic approach to a converging supervisory view on financial conglomerates in the EU. February. www.ceiops.eu & www.c-eps.org

Reprints

- Buitelaar, W.L. (2008). *Panden die verhalen, Een kleine oorlogsgeschiedenis van de Utrechtse Maliebaan*. Utrecht: Stichting Matrijs (second edition September).
- Kampschöer, G.W.J.M. (2008). De verhouding tussen de (vennootschappelijke) jaarrekening en de (fiscale) aangifte. In Henuin, R.L.R. (eds), *Hoofdzaken Belastingen* (chapter 9). Nijmegen: Ars Aequi Libri. (10^{de} editie, gewijzigde herdruk).
- Kanning, W. & Kerkmeester, H. (eds), *Economie en Recht*. (2e druk. Chapters 1 - 5. together with Furth, D.).
- Schinkel, M.P. & Boot, A.W.A. (2007). Concurrentie op de Nederlandse Bancaire Markt, *Economisch Statistische Berichten*, 92, 520-522 (reprinted in: Koninklijke Vereniging voor de Staathuishoudkunde (2008), *Jaarboek 2007/2008* (pp. 11-118). Den Haag: Sdu Uitgevers.

Box 14: External Ph.D. students (not connected to research programmes)

Boon-Farmer, Mary van der

Organisational Behaviour, promotor: Jacob de Smit [planned finalisation: 2009]

Peter Blok

Human Resource Management in the economy of the 21st century. Promotor: Hans Strikwerda [planned finalisation: 2012]

Budde, Axel

Suitability of a pattern recognition algorithm for the quantification of airline schedule coordination. Promotor: Jaap de Wit [planned finalisation: 2013]

Ksawery Mulinski

Essays on supply chain management, Promotores: Jacob de Smit and Hans Strikwerda [planned finalisation 2010]

Tilman Platz

The efficient integration of inland waterway shipping into continental intermodal transport chains – Possibilities and Measures, Promotores: Toon van der Hoorn and Rob van der

Heijden [planned finalisation: 2009]

Niko Slavnič

Essays in Supply Chain Management, Promotor: Jacob de Smit and Derk Abell [planned finalisation 2012]

Walter Swinkels

The Limits and Contributions of Internal Auditing to the control of the firm, promotor: Hans Strikwerda [planned finalisation: 2010]

Appendix 1 Organisation and staff

Director ABS-RI: Research Office:	Prof.dr. A. Kolk Drs. B.C. Bouten	A.Kolk@uva.nl B.C.Bouten@uva.nl
Director ABS:	Prof.dr. A. Hodgson (until 05/08) Prof.dr. W.P. Rees (from 05/08)	A.C.Hodgson@uva.nl
Dean FEB:	Prof.dr. T.J. Wansbeek	T.J.Wansbeek@uva.nl

Name staff member	Programme	E-mail
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Driessen, J.J.A.G.	CFFS	J.J.A.G.Driessen@uva.nl
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Fabbri, D.	FIN	D.Fabbri@uva.nl
Fortanier, F.	ISM	F.N.Fortanier@uva.nl
Giambona, E.	CFFS	E.Giambona@uva.nnl
Georgakopoulos, G.	ACC	G.Georgakopoulos@uva.nl
Goncharov, I.	ACC	I.Goncharov@uva.nl
Gool, P. van	-	pgool@spfbeheer.nl
Goot, L.R.T. van der	ACC	L.R.T.vanderGoot@uva.nl
Graaf, F.J. de	-	F.J.deGraaf@uva.nl
Hartog, D. den	HRM/OB	D.N.denhartog@uva.nl
Havermans, L.A.	HRM/OB	L.A.Havermans@uva.nl
Hemert, O.A.C. van	CFFS	O.A.C.vanHemert@uva.nl
Hertog, P.	IM	denhertog@dialogic.nl

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Appendix 2

Abbreviations

ABS	Amsterdam Business School
ABS-EI	Amsterdam Business School – Education Institute
ABS-RI	Amsterdam Business School – Research Institute
ACC	Accounting (research programme)
ACLE	Amsterdam Centre for Law and Economics
AE	Algemene economie (Economics Department)
AEA	American Economic Association
AFA	American Finance Association
Afd.	Afdeling (department)
AgBS	Amsterdam graduate Business School (now ABS)
AgBS-RI	Amsterdam graduate Business School Research Institute (now ABS-RI)
AIO	Assistent in Opleiding (PhD student)
AMSI	Amsterdam Centre for Services Innovation
BIB	Bibliotheek (library)
BS	Business Studies (Department)
BSc	Bachelor of Science
Burs.	Bursaal (PhD student, without formal appointment)
CEO	Chief Executive Officer
CEPR	Centre for Economic Policy Research
CFFS	Corporate Finance and Financial Systems (research programme)
CIO	Chief Information Officer
CREED	Center for Research in Experimental Economics and Political Decision Making
ECIS	European Conference of Information Systems
ECSDAD	Expert Centre for Sustainable Business and Development Cooperation
EFMD	European Foundation for Management Development
ERIM	Erasmus University Research Institute of Management
D	Docent (lecturer)
DAAD	Deutscher Akademischer Austausch Dienst
Drs	Doctorandus (M.A. or Msc. equivalent)
EARNet	European Auditing Research Network
EC	European Committee
EIBURS	European Investment Bank research funding
EMFC	Executive Master of Finance & Control (ABS programme)
EMIA	Executive Master of Auditing (ABS programme)
EMIM	Executive Master of Information Management (ABS programme)
EMITA	Executive Master of IT Auditing (ABS programme)
ESRC	European Economic and Social Research Council
EU	European Union
FEB	Faculty of Economics and Business
FEE	Faculty of Economics and Econometrics (now FEB)
FNWI	Faculty of Sciences (UvA)
FT	Financial Times
Fte	Full-time employment
GRI	Global Reporting Initiative
hd	Hoofddocent (senior lecturer)
HES	Hogeschool voor Economische Studies (Amsterdam School of Business)
hgl	Full Professor
HRM/OB	Human Resource Management/Organizational Behaviour (research programme)

Appendices

HvA	Hogeschool van Amsterdam
IAASB	International Auditing and Assurance Board
ICIS	International Conference on Information Systems
IECER	Interdisciplinary European conference on Entrepreneurship Research
IEMBA	Independent Executive MBA (ABS programme)
IM	Information Management (research programme)
iMA	Intensive Master Accountancy
iMC	Intensive Master Control
IMF	International Monetary Fund
IPO	Initial Public Offering
ISM	Strategy & Marketing (research programme)
JEL	Journal of Economic Literature
JF	Journal of Finance
JFE	Journal of Financial Economics
JFI	Journal of Financial Intermediation
JPE	Journal of Political Economy
KE	Kwantitatieve Economie (Quantitative Economics Department)
KNAW	Koninklijke Nederlandse Akademie van Wetenschappen (Royal Netherlands Academy of Arts and Sciences)
LBS	London Business School
MaGW	Maatschappij en Gedragwetenschappen (Social Sciences)
MBA	Master of Business Administration (ABS programme)
MBSip	Master of Business Studies Intensive Programme (ABS programme)
METIS	(Formerly OZIS, university research information system)
MFP	Master of Financial Planning (ABS programme)
MIF	Master of International Finance (ABS programme)
MIT	Massachusetts Institute of Technology
MJE	Mensjaar Equivalent (man-year equivalent)
MSc	Master of Science
NETSPAR	Network for Studies on Pensions, Aging and Retirement
NGO	Non-governmental organization
NOBEM	Netherlands Organisation for Research in Business Economics and Management
NWO	Nederlandse Organisatie voor Wetenschappelijk Onderzoek (Netherlands Organization for Scientific Research)
NYU	New York University
OBP	Overig en beheerspersoneel (non-academic staff)
ONE	Organizations and the Natural Environment
OPTA	Onafhankelijke Post en Telecommunicatie Autoriteit
OWI	Onderwijsinstituut (education institute)
OZI	Onderzoekinstituut (research institute)
oz	Onderzoeker (researcher)
PMA	Post Master Accountancy (ABS programme, used to be PDOA)
R&D	Research and Development
RBV	Resource Based View
RESAM	Research in Economics and econometricS AmstdaM (research institute)
RTN	Research Training Network (EU subsidy)
Secr.	Secretariaat (secretariat)
SPACE	Science park Amsterdam Center for Entrepreneurship
SSCI	Social Sciences Citation Index
SSRN	Social Science Research Network
STREP	Specific Targeted Research Project

Appendices

TI	Tinbergen Institute
UD	Universitair docent (assistant professor)
UHD	Universitair hoofddocent (associate professor)
US	United States
UvA	Universiteit van Amsterdam
UvABS	Universiteit van Amsterdam Business School
UvABS-RI	Universiteit van Amsterdam Business School – Research Institute
VENI	NWO research grant for starting researchers
VIDI	NWO research grant for more experienced researchers
VSNU	Vereniging van Samenwerkende Nederlandse Universiteiten (Association of Universities in the Netherlands)
VZK	Verzekeringskunde (ABS programme)
WP	Wetenschappelijk personeel (academic staff)
WRDS	Wharton Research Database Services

